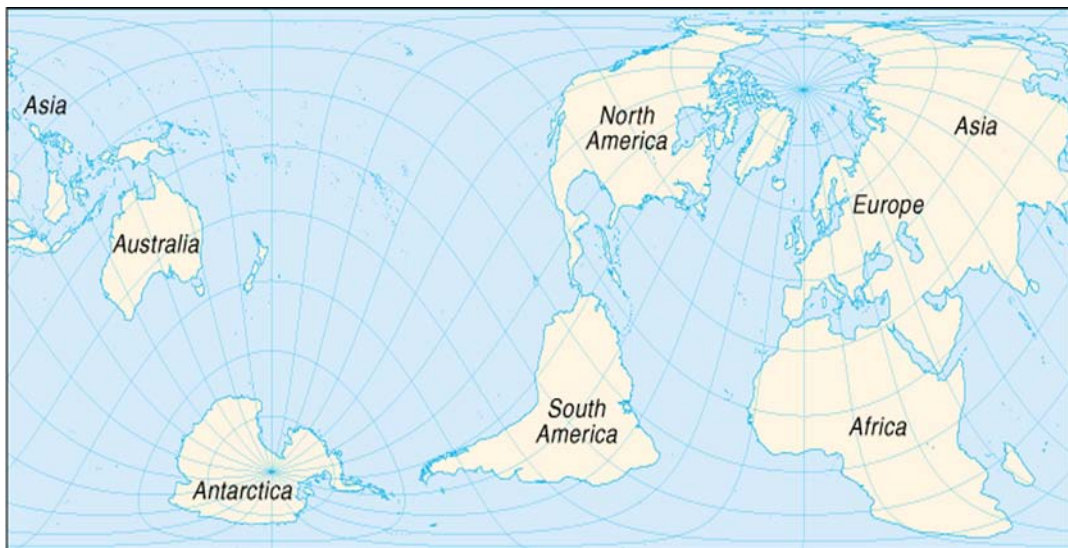
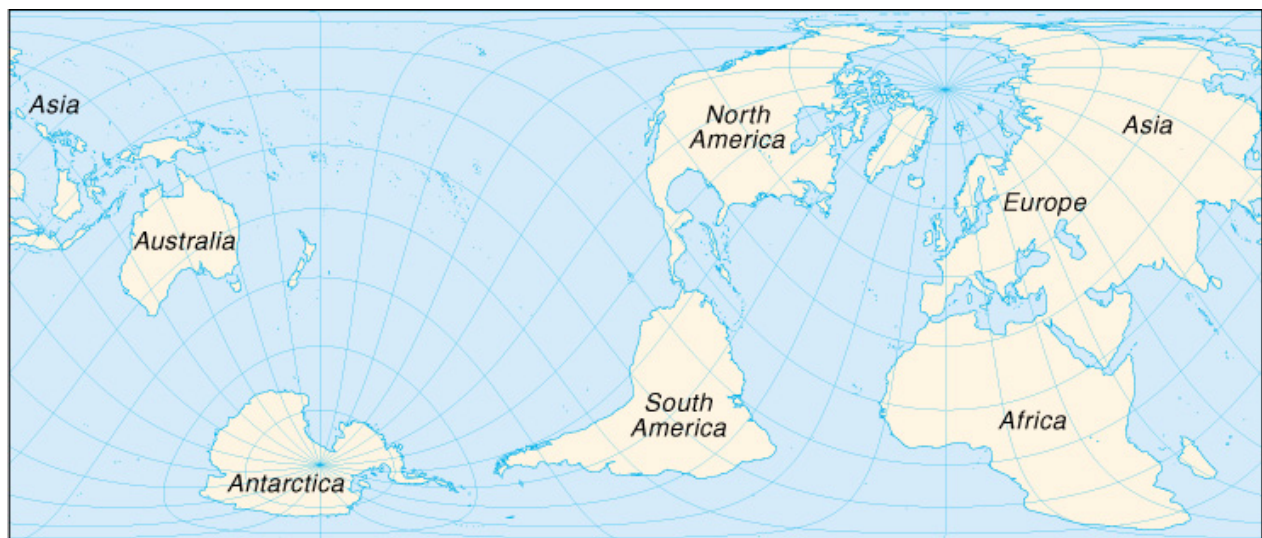


The 2009-2014 World Outlook for Wireless LAN Intrusion Preventions Systems (WIPS)



by
Professor Philip M. Parker, Ph.D.
Chaired Professor of Management Science
INSEAD (Singapore and Fontainebleau, France)

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About the Author

Dr. Philip M. Parker is the Eli Lilly Chaired Professor of Innovation, Business and Society at INSEAD where he has taught courses on global competitive strategy since 1988. He has also taught courses at MIT, Stanford University, Harvard University, UCLA, UCSD, and the Hong Kong University of Science and Technology. Professor Parker is the author of six books on the economic convergence of nations. These books introduce the notion of “physioeconomics” which foresees a lack of global convergence in economic behaviors due to physiological and physiographic forces. His latest book is *Physioeconomics: the basis for long-run economic growth* (MIT Press 2000). He has also published numerous articles in academic journals, including, the *Rand Journal of Economics*, *Marketing Science*, the *Journal of International Business Studies*, *Technological Forecasting and Social Change*, the *International Journal of Forecasting*, the *European Management Journal*, the *European Journal of Operational Research*, the *Journal of Marketing*, the *International Journal of Research in Marketing*, and the *Journal of Marketing Research*. He is also on the editorial boards of several academic journals.

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About this Series

This series was created for international firms who rely on foreign markets for a substantial portion of their business or who might be threatened by international competition. The estimates given in this report were created using a methodology developed by and implemented under the direct supervision of Professor Philip M. Parker, the Eli Lilly Chaired Professor of Innovation, Business and Society, at INSEAD. The methodology relies on historical figures across countries. Reported figures should be seen as estimates of past and future levels of latent demand.

Acknowledgements

Some of the methodologies and research approaches used in this report have benefited from the R&D Committee at INSEAD, whose research support is gratefully acknowledged.

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Icon Group International, Inc.'s primary mission is to assist managers with their international information needs. U.S.-owned and operated, Icon Group has published hundreds of multi-client databases, and global/regional market data, industry and country publications.

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1 INTRODUCTION

1.1 OVERVIEW

This study covers the world outlook for wireless LAN intrusion prevention systems (WIPS) across more than 200 countries. For each year reported, estimates are given for the *latent demand*, or *potential industry earnings (P.I.E.)*, for the country in question (in millions of U.S. dollars), the percent share the country is of the region and of the globe. These comparative benchmarks allow the reader to quickly gauge a country vis-à-vis others. Using econometric models which project fundamental economic dynamics within each country and across countries, latent demand estimates are created. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study does not report actual sales data (which are simply unavailable, in a comparable or consistent manner in virtually all of the 230 countries of the world). This study gives, however, my estimates for the worldwide latent demand, or the P.I.E. for wireless LAN intrusion prevention systems (WIPS). It also shows how the P.I.E. is divided across the world's regional and national markets. For each country, I also show my estimates of how the P.I.E. grows over time (positive or negative growth). In order to make these estimates, a multi-stage methodology was employed that is often taught in courses on international strategic planning at graduate schools of business.

Another reason why sales do not equate to latent demand is exchange rates. In this report, all figures assume the long-run efficiency of currency markets. Figures, therefore, equate values based on purchasing power parities across countries. Short-run distortions in the value of the dollar, therefore, do not figure into the estimates. Purchasing power parity estimates of country income were collected from official sources, and extrapolated using standard econometric models. The report uses the dollar as the currency of comparison, but not as a measure of transaction volume. The units used in this report are: US\$ Million.

1.2 WHAT IS LATENT DEMAND AND THE P.I.E.?

The concept of *latent demand* is rather subtle. The term *latent* typically refers to something that is dormant, not observable or not yet realized. *Demand* is the notion of an economic quantity that a target population or market requires under different assumptions of price, quality, and distribution, among other factors. Latent demand, therefore, is commonly defined by economists as the industry earnings of a market when that market becomes accessible and attractive to serve by competing firms. It is a measure, therefore, of *potential* industry earnings (P.I.E.) or total revenues (not profit) if a market is served in an efficient manner. It is typically expressed as the

total revenues potentially extracted by firms. The “market” is defined at a given level in the value chain. There can be latent demand at the retail level, at the wholesale level, the manufacturing level, and the raw materials level (the P.I.E. of higher levels of the value chain being always smaller than the P.I.E. of levels at lower levels of the same value chain, assuming all levels maintain minimum profitability).

The latent demand for wireless LAN intrusion preventions systems (WIPS) is not actual or historic sales. Nor is latent demand future sales. In fact, latent demand can be lower or higher than actual sales if a market is inefficient (i.e. not representative of relatively competitive levels). Inefficiencies arise from a number of factors, including the lack of international openness, cultural barriers to consumption, regulations, and cartel-like behavior on the part of firms. In general, however, latent demand is typically larger than actual sales in a country market.

For reasons discussed later, this report does not consider the notion of “unit quantities”, only total latent revenues (i.e. a calculation of price times quantity is never made, though one is implied). The units used in this report are U.S. dollars not adjusted for inflation (i.e. the figures incorporate inflationary trends) and not adjusted for future dynamics in exchange rates. If inflation rates or exchange rates vary in a substantial way compared to recent experience, actual sales can also exceed latent demand (when expressed in U.S. dollars, not adjusted for inflation). On the other hand, latent demand can be typically higher than actual sales as there are often distribution inefficiencies that reduce actual sales below the level of latent demand.

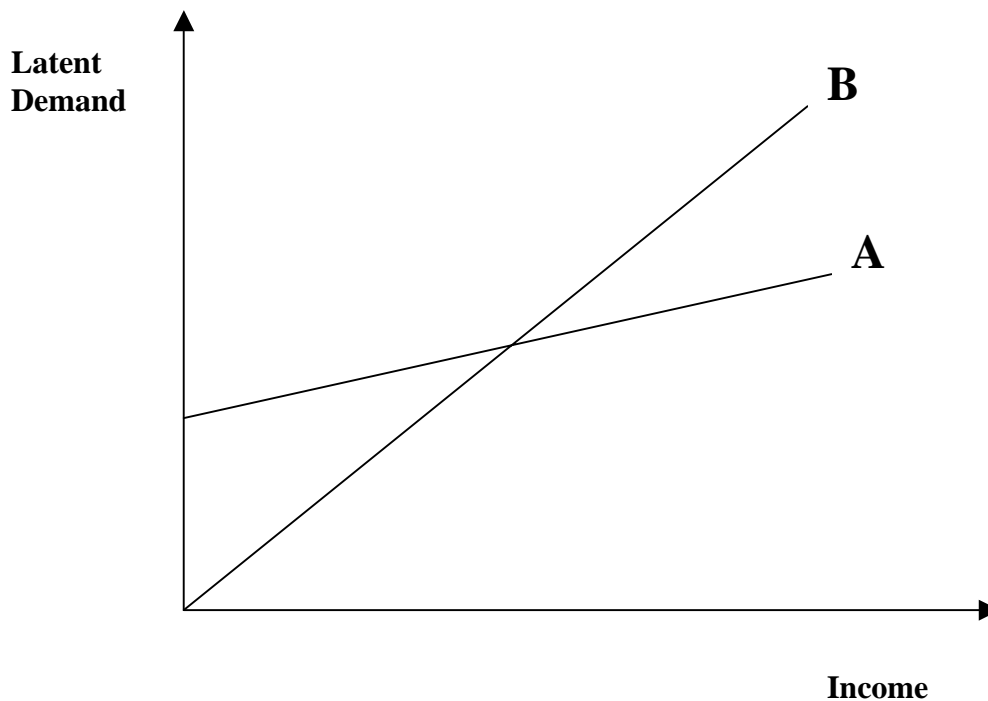
As mentioned in the introduction, this study is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved. In fact, all the current products or services on the market can cease to exist in their present form (i.e. at a brand-, R&D specification, or corporate-image level) and all the players can be replaced by other firms (i.e. via exits, entries, mergers, bankruptcies, etc.), and there will still be an international latent demand for wireless LAN intrusion preventions systems (WIPS) at the aggregate level. Product and service offering details, and the actual identity of the players involved, while important for certain issues, are relatively unimportant for estimates of latent demand.

1.3 THE METHODOLOGY

In order to estimate the latent demand for wireless LAN intrusion preventions systems (WIPS) on a worldwide basis, I used a multi-stage approach. Before applying the approach, one needs a basic theory from which such estimates are created. In this case, I heavily rely on the use of certain basic economic assumptions. In particular, there is an assumption governing the shape and type of aggregate latent demand functions. Latent demand functions relate the income of a country, city, state, household, or individual to realized consumption. Latent demand (often realized as consumption when an industry is efficient), at any level of the value chain, takes place if an equilibrium is realized. For firms to serve a market, they must perceive a latent demand and be able to serve that demand at a minimal return. The single most important variable determining

consumption, assuming latent demand exists, is income (or other financial resources at higher levels of the value chain). Other factors that can pivot or shape demand curves include external or exogenous shocks (i.e. business cycles), and or changes in utility for the product in question.

Ignoring, for the moment, exogenous shocks and variations in utility across countries, the aggregate relation between income and consumption has been a central theme in economics. The figure below concisely summarizes one aspect of problem. In the 1930s, John Meynard Keynes conjectured that as incomes rise, the average propensity to consume would fall. The average propensity to consume is the level of consumption divided by the level of income, or the slope of the line from the origin to the consumption function. He estimated this relationship empirically and found it to be true in the short-run (mostly based on cross-sectional data). The higher the income, the lower the average propensity to consume. This type of consumption function is labeled "A" in the figure below (note the rather flat slope of the curve). In the 1940s, another macroeconomist, Simon Kuznets, estimated long-run consumption functions which indicated that the marginal propensity to consume was rather constant (using time series data across countries). This type of consumption function is show as "B" in the figure below (note the higher slope and zero-zero intercept).¹ The average propensity to consume is constant.



Is it declining or is it constant? A number of other economists, notably Franco Modigliani and Milton Friedman, in the 1950s (and Irving Fisher earlier), explained why the two functions were different using various assumptions on intertemporal budget constraints, savings, and wealth. The

¹ For a general overview of this subject area, see *Principles of Macroeconomics* by N. Gregory Mankiw, South-Western College Publishing; ISBN: 0030340594; 2nd edition (February 2002).

shorter the time horizon, the more consumption can depend on wealth (earned in previous years) and business cycles. In the long-run, however, the propensity to consume is more constant. Similarly, in the long run, households, industries or countries with no income eventually have no consumption (wealth is depleted). While the debate surrounding beliefs about how income and consumption are related and interesting, in this study a very particular school of thought is adopted. In particular, we are considering the latent demand for wireless LAN intrusion preventions systems (WIPS) across some 230 countries. The smallest have fewer than 10,000 inhabitants. I assume that all of these countries fall along a "long-run" aggregate consumption function. This long-run function applies despite some of these countries having wealth, current income dominates the latent demand for wireless LAN intrusion preventions systems (WIPS). So, latent demand in the long-run has a zero intercept. However, I allow firms to have different propensities to consume (including being on consumption functions with differing slopes, which can account for differences in industrial organization, and end-user preferences).

Given this overriding philosophy, I will now describe the methodology used to create the latent demand estimates for wireless LAN intrusion preventions systems (WIPS). Since ICON Group has asked me to apply this methodology to a large number of categories, the rather academic discussion below is general and can be applied to a wide variety of categories, not just wireless LAN intrusion preventions systems (WIPS).

1.3.1 Step 1. Product Definition and Data Collection

Any study of latent demand across countries requires that some standard be established to define "efficiently served". Having implemented various alternatives and matched these with market outcomes, I have found that the optimal approach is to assume that certain key countries are more likely to be at or near efficiency than others. These countries are given greater weight than others in the estimation of latent demand compared to other countries for which no known data are available. Of the many alternatives, I have found the assumption that the world's highest aggregate income and highest income-per-capita markets reflect the best standards for "efficiency". High aggregate income alone is not sufficient (i.e. China has high aggregate income, but low income per capita and can not assumed to be efficient). Aggregate income can be operationalized in a number of ways, including gross domestic product (for industrial categories), or total disposable income (for household categories; population times average income per capita, or number of households times average household income per capita). Brunei, Nauru, Kuwait, and Lichtenstein are examples of countries with high income per capita, but not assumed to be efficient, given low aggregate level of income (or gross domestic product); these countries have, however, high incomes per capita but may not benefit from the efficiencies derived from economies of scale associated with larger economies. Only countries with high income per capita and large aggregate income are assumed efficient. This greatly restricts the pool of countries to those in the OECD (Organization for Economic Cooperation and Development), like the United States, or the United Kingdom (which were earlier than other large OECD economies to liberalize their markets).

The selection of countries is further reduced by the fact that not all countries in the OECD report industry revenues at the category level. Countries that typically have ample data at the aggregate level that meet the efficiency criteria include the United States, the United Kingdom and in some cases France and Germany.

Latent demand is therefore estimated using data collected for relatively efficient markets from independent data sources (e.g. Euromonitor, Mintel, Thomson Financial Services, the U.S. Industrial Outlook, the World Resources Institute, the Organization for Economic Cooperation and Development, various agencies from the United Nations, industry trade associations, the International Monetary Fund, and the World Bank). Depending on original data sources used, the definition of “wireless LAN intrusion preventions systems (WIPS)” is established. In the case of this report, the data were reported at the aggregate level, with no further breakdown or definition. In other words, any potential product or service that might be incorporated within wireless LAN intrusion preventions systems (WIPS) falls under this category. Public sources rarely report data at the disaggregated level in order to protect private information from individual firms that might dominate a specific product-market. These sources will therefore aggregate across components of a category and report only the aggregate to the public. While private data are certainly available, this report only relies on public data at the aggregate level without reliance on the summation of various category components. In other words, this report does not aggregate a number of components to arrive at the “whole”. Rather, it starts with the “whole”, and estimates the whole for all countries and the world at large (without needing to know the specific parts that went into the whole in the first place).

Given this caveat, in this report we define the sales of wireless LAN intrusion preventions systems (WIPS) as including all commonly understood products falling within this broad category, such as network devices that monitor the radio spectrum for the presence of unauthorized access points (intrusion detection), and can automatically take countermeasures (intrusion prevention), irrespective of product packaging, formulation, size, or form. Companies participating in this industry include AirMagnet, AirDefense, Bluesocket, WildPackets, and NetScout Systems. In addition to the sources indicated below, additional information available to the public via news and/or press releases published by players in the industry (including reports from AMR Research, Global Industry Analysts, Forrester Research, Frost & Sullivan, Gartner, IDC, and MarketResearch.com) was considered in defining and calibrating this category.

1.3.2 Step 2. Filtering and Smoothing

Based on the aggregate view of wireless LAN intrusion preventions systems (WIPS) as defined above, data were then collected for as many similar countries as possible for that same definition, at the same level of the value chain. This generates a convenience sample of countries from which comparable figures are available. If the series in question do not reflect the same accounting period, then adjustments are made. In order to eliminate short-term effects of business cycles, the series are smoothed using an 2 year moving average weighting scheme (longer weighting schemes do not substantially change the results). If data are available for a country, but

these reflect short-run aberrations due to exogenous shocks (such as would be the case of beef sales in a country stricken with foot and mouth disease), these observations were dropped or "filtered" from the analysis.

1.3.3 Step 3. Filling in Missing Values

In some cases, data are available for countries on a sporadic basis. In other cases, data from a country may be available for only one year. From a Bayesian perspective, these observations should be given greatest weight in estimating missing years. Assuming that other factors are held constant, the missing years are extrapolated using changes and growth in aggregate national income. Based on the overriding philosophy of a long-run consumption function (defined earlier), countries which have missing data for any given year, are estimated based on historical dynamics of aggregate income for that country.²

1.3.4 Step 4. Varying Parameter, Non-linear Estimation

Given the data available from the first three steps, the latent demand in additional countries is estimated using a "varying-parameter cross-sectionally pooled time series model".³ Simply stated, the effect of income on latent demand is assumed to be constant across countries unless there is empirical evidence to suggest that this effect varies (i.e. the slope of the income effect is not necessarily same for all countries). This assumption applies across countries along the aggregate consumption function, but also over time (i.e. not all countries are perceived to have the same income growth prospects over time and this effect can vary from country to country as well). Another way of looking at this is to say that latent demand for wireless LAN intrusion preventions systems (WIPS) is more likely to be similar across countries that have similar characteristics in terms of economic development (i.e. African countries will have similar latent demand structures controlling for the income variation across the pool of African countries).

This approach is useful across countries for which some notion of non-linearity exists in the aggregate cross-country consumption function. For some categories, however, the reader must realize that the numbers will reflect a country's contribution to global latent demand and may

² This report was prepared from a variety of sources including excerpts from documents and official reports or databases published by the World Bank, the U.S. Department of Commerce, the U.S. State Department, various national agencies, the International Monetary Fund, the Central Intelligence Agency, various agencies from the United Nations (e.g. ILO, ITU, UNDP, etc.), and non-governmental sources, including Icon Group International, Inc., Euromonitor, the World Resources Institute, Mintel, the U.S. Industrial Outlook, and various public sources cited in the trade press.

³ The interested reader can find longer discussions of this type of modeling in *Studies in Global Econometrics (Advanced Studies in Theoretical and Applied Econometrics V. 30)*, by Henri Theil, et al., Kluwer Academic Publishers; ISBN: 0792336607; (June 1996), and in *Principles of Econometrics*, by Henri Theil John Wiley & Sons; ISBN: 0471858455; (December 1971), and in *Econometric Models and Economic Forecasts* by Robert S. Pindyck, Daniel L. Rubinfeld McGraw Hill Text; ISBN: 0070500983; 3rd edition (December 1991).

never be realized in the form of local sales. For certain country-category combinations this will result in what at first glance will be odd results. For example, the latent demand for the category “space vehicles” will exist for “Togo” even though they have no space program. The assumption is that if the economies in these countries did not exist, the world aggregate for these categories would be lower. The share attributed to these countries is based on a proportion of their income (however small) being used to consume the category in question (i.e. perhaps via resellers).

1.3.5 Step 5. Fixed-Parameter Linear Estimation

Nonlinearities are assumed in cases where filtered data exist along the aggregate consumption function. Because the world consists of more than 200 countries, there will always be those countries, especially toward the bottom of the consumption function, where non-linear estimation is simply not possible. For these countries, equilibrium latent demand is assumed to be perfectly parametric and not a function of wealth (i.e. a country’s stock of income), but a function of current income (a country’s flow of income). In the long run, if a country has no current income, the latent demand for wireless LAN intrusion preventions systems (WIPS) is assumed to approach zero. The assumption is that wealth stocks fall rapidly to zero if flow income falls to zero (i.e. countries which earn low levels of income will not use their savings, in the long run, to demand wireless LAN intrusion preventions systems (WIPS)). In a graphical sense, for low income countries, latent demand approaches zero in a parametric linear fashion with a zero-zero intercept. In this stage of the estimation procedure, low-income countries are assumed to have a latent demand proportional to their income, based on the country closest to it on the aggregate consumption function.

1.3.6 Step 6. Aggregation and Benchmarking

Based on the models described above, latent demand figures are estimated for all countries of the world, including for the smallest economies. These are then aggregated to get world totals and regional totals. To make the numbers more meaningful, regional and global demand averages are presented. Figures are rounded, so minor inconsistencies may exist across tables.

1.3.7 Step 7. Latent Demand Density: Allocating Across Cities

With the advent of a “borderless world”, cities become a more important criteria in prioritizing markets, as opposed to regions, continents, or countries. This report also covers the world’s top 2000 cities. The purpose is to understand the density of demand within a country and the extent to which a city might be used as a point of distribution within its region. From an economic perspective, however, a city does not represent a population within rigid geographical boundaries. To an economist or strategic planner, a city represents an area of dominant influence over

markets in adjacent areas. This influence varies from one industry to another, but also from one period of time to another.

Similar to country-level data, the reader needs to realize that latent demand allocated to a city may or may not represent real sales. For many items, latent demand is clearly observable in sales, as in the case for food or housing items. Consider, again, the category “satellite launch vehicles.” Clearly, there are no launch pads in most cities of the world. However, the core benefit of the vehicles (e.g. telecommunications, etc.) is "consumed" by residents or industries within the world's cities. Without certain cities, in other words, the world market for satellite launch vehicles would be lower for the world in general. One needs to allocate, therefore, a portion of the worldwide economic demand for launch vehicles to regions, countries and cities. This report takes the broader definition and considers, therefore, a city as a part of the global market. I allocate latent demand across areas of dominant influence based on the relative economic importance of cities within its home country, within its region and across the world total. Not all cities are estimated within each country as demand may be allocated to adjacent areas of influence. Since some cities have higher economic wealth than others within the same country, a city's population is not generally used to allocate latent demand. Rather, the level of economic activity of the city vis-à-vis others.

2 SUMMARY OF FINDINGS

Based on the methodology described above, the latent demand for wireless LAN intrusion preventions systems (WIPS) is estimated to be \$0.2 billion in 2009. The distribution of the world latent demand (or potential industry earnings), however, is not be evenly distributed across regions. Africa, Europe & the Middle East is the largest market with \$0.1 billion or 35.54 percent, followed by Asia with \$0.1 billion or 30.63 percent, and then North America & the Caribbean with \$0.0 billion or 24.32 percent of the world market. In essence, if firms target these top 3 regions, they cover come 90.49 percent of the global latent demand for wireless LAN intrusion preventions systems (WIPS).

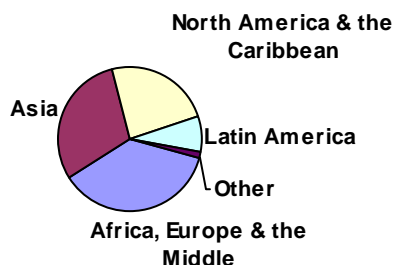
2.1 THE WORLDWIDE MARKET POTENTIAL

Worldwide Market Potential for Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): 2009

Region	Latent Demand US\$ Million	% of Globe
Africa, Europe & the Middle	72	35.8
Asia	62	30.8
North America & the Caribbean	49	24.4
Latin America	16	8.0
Oceania	3	1.5
Total	201	100.0

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Worldwide Market Potential for Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): 2009



World Market for Wireless LAN Intrusion Preventions Systems (WIPS): 2004 - 2014

Year	World Market US\$ Million
2004	70.99
2005	77.05
2006	89.57
2007	137.21
2008	181.71
2009	201.19
2010	217.76
2011	235.77
2012	255.32
2013	276.57
2014	299.66

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3 AFRICA, EUROPE & THE MIDDLE EAST

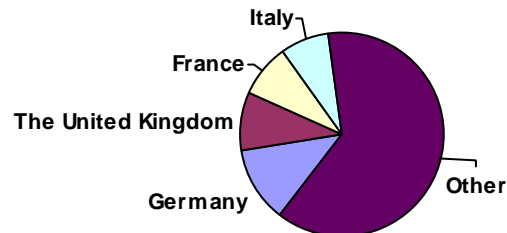
3.1 EXECUTIVE SUMMARY

Market Potential for Wireless LAN Intrusion Preventions Systems (WIPS) in Africa, Europe & the Middle East (US\$ Million): 2009

Country	Latent Demand US\$ Million	% of Africa, Europe & the Middle East
Germany	8.70	12.16%
The United Kingdom	6.60	9.23%
France	6.32	8.84%
Italy	5.51	7.70%
Spain	4.20	5.88%
Russia	3.27	4.57%
Turkey	2.07	2.90%
The Netherlands	1.97	2.75%
Poland	1.95	2.73%
Saudi Arabia	1.77	2.48%
South Africa	1.45	2.03%
Pakistan	1.39	1.95%
Egypt	1.35	1.89%
Iran	1.32	1.84%
Belgium	1.16	1.63%
Sweden	1.03	1.44%
Greece	1.01	1.41%
Ukraine	1.01	1.41%
Austria	0.98	1.38%
Switzerland	0.92	1.29%
Nigeria	0.92	1.29%
Algeria	0.83	1.17%
Norway	0.80	1.12%
Czech Republic	0.78	1.09%
Romania	0.77	1.08%
Other	13.42	18.76%
Total	71.51	100.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Market Potential for Wireless LAN Intrusion Preventions Systems (WIPS) in Africa, Europe & the Middle East (US\$ Million): 2009



The Market for Wireless LAN Intrusion Preventions Systems (WIPS) in Africa, Europe & the Middle East: 2004 - 2014

Year	US\$ Million	% of Globe
2004	30.05	42.33
2005	32.32	41.95
2006	36.65	40.92
2007	52.00	37.90
2008	65.54	36.07
2009	71.51	35.54
2010	76.59	35.17
2011	82.03	34.79
2012	87.88	34.42
2013	94.15	34.04
2014	100.88	33.66

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.2 AFGHANISTAN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Afghanistan 2004 - 2014

Year	Afghanistan	% of Region	% of Globe
2004	0.04	0.14%	0.06%
2005	0.05	0.14%	0.06%
2006	0.05	0.14%	0.06%
2007	0.08	0.15%	0.06%
2008	0.10	0.15%	0.05%
2009	0.11	0.15%	0.05%
2010	0.12	0.16%	0.05%
2011	0.13	0.16%	0.06%
2012	0.14	0.16%	0.06%
2013	0.15	0.16%	0.06%
2014	0.17	0.17%	0.06%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Afghanistan: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Kabul	447	0.07	64.17	0.10	0.04
Qandahar	1,243	0.01	10.18	0.02	0.01
Herat	1,350	0.01	7.98	0.01	0.00
Mazar-e-Sharif	1,450	0.01	5.90	0.01	0.00
Jalalabad	1,679	0.00	2.61	0.00	0.00
Qonduz	1,681	0.00	2.57	0.00	0.00
Baghlan	1,749	0.00	1.85	0.00	0.00
Meymaneh	1,754	0.00	1.80	0.00	0.00
Pol-e-Khomri	1,790	0.00	1.49	0.00	0.00
Ghazni	1,799	0.00	1.44	0.00	0.00
Total		0.11	100.00	0.15	0.05

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.3 ALBANIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Albania 2004 - 2014

Year	Albania	% of Region	% of Globe
2004	0.03	0.08%	0.04%
2005	0.03	0.08%	0.04%
2006	0.03	0.08%	0.03%
2007	0.04	0.09%	0.03%
2008	0.06	0.09%	0.03%
2009	0.06	0.09%	0.03%
2010	0.07	0.09%	0.03%
2011	0.07	0.09%	0.03%
2012	0.08	0.09%	0.03%
2013	0.08	0.09%	0.03%
2014	0.09	0.09%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Albania: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Tirane	992	0.02	32.42	0.03	0.01
Durres	1,437	0.01	11.33	0.01	0.00
Elbasan	1,440	0.01	11.19	0.01	0.00
Shkoder	1,446	0.01	10.90	0.01	0.00
Vlore	1,474	0.01	9.76	0.01	0.00
Korce	1,496	0.01	8.90	0.01	0.00
Berat	1,608	0.00	5.88	0.01	0.00
Fier	1,621	0.00	5.74	0.00	0.00
Lushnje	1,718	0.00	3.87	0.00	0.00
Total		0.06	100.00	0.09	0.03

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.4 ALGERIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Algeria 2004 - 2014

Year	Algeria	% of Region	% of Globe
2004	0.35	1.15%	0.49%
2005	0.37	1.15%	0.48%
2006	0.42	1.16%	0.47%
2007	0.60	1.16%	0.44%
2008	0.76	1.16%	0.42%
2009	0.83	1.17%	0.41%
2010	0.89	1.17%	0.41%
2011	0.96	1.17%	0.41%
2012	1.03	1.17%	0.40%
2013	1.10	1.17%	0.40%
2014	1.19	1.17%	0.40%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Algeria: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Algiers	143	0.30	36.17	0.42	0.15
Oran	270	0.13	15.09	0.18	0.06
Constantine	371	0.09	10.58	0.12	0.04
Annaba	490	0.06	7.34	0.09	0.03
Batna	718	0.04	4.37	0.05	0.02
Blida	744	0.03	4.10	0.05	0.02
Setif	747	0.03	4.08	0.05	0.02
Sidi-Bel-Abbes	794	0.03	3.67	0.04	0.02
Ech-Cheliff	863	0.03	3.12	0.04	0.01
Skikda	865	0.03	3.10	0.04	0.01
Tlemcen	871	0.03	3.05	0.04	0.01
Bejaia	917	0.02	2.76	0.03	0.01
Bechar	952	0.02	2.57	0.03	0.01
Total		0.83	100.00	1.17	0.41

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.5 ANDORRA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Andorra 2004 - 2014

Year	Andorra	% of Region	% of Globe
2004	0.00	0.01%	0.01%
2005	0.00	0.01%	0.01%
2006	0.00	0.01%	0.00%
2007	0.01	0.01%	0.00%
2008	0.01	0.01%	0.00%
2009	0.01	0.01%	0.00%
2010	0.01	0.01%	0.00%
2011	0.01	0.01%	0.00%
2012	0.01	0.01%	0.00%
2013	0.01	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Andorra: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Andorra la Vella	1,516	0.01	60.00	0.01	0.00
Les Escaldes	1,632	0.00	40.00	0.00	0.00
Total		0.01	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.6 ANGOLA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Angola 2004 - 2014

Year	Angola	% of Region	% of Globe
2004	0.08	0.27%	0.11%
2005	0.09	0.28%	0.12%
2006	0.11	0.30%	0.12%
2007	0.17	0.33%	0.12%
2008	0.23	0.35%	0.13%
2009	0.26	0.37%	0.13%
2010	0.30	0.39%	0.14%
2011	0.33	0.41%	0.14%
2012	0.37	0.43%	0.15%
2013	0.42	0.45%	0.15%
2014	0.47	0.47%	0.16%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Angola: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Luanda	194	0.21	78.48	0.29	0.10
Lubango	1,103	0.01	5.65	0.02	0.01
Namibe	1,133	0.01	5.38	0.02	0.01
Huambo	1,349	0.01	3.34	0.01	0.00
Lobito	1,359	0.01	3.23	0.01	0.00
Benguela	1,481	0.01	2.21	0.01	0.00
Malanje	1,556	0.00	1.72	0.01	0.00
Total		0.26	100.00	0.37	0.13

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.7 ARMENIA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Armenia 2004 - 2014**

Year	Armenia	% of Region	% of Globe
2004	0.02	0.06%	0.02%
2005	0.02	0.06%	0.03%
2006	0.02	0.06%	0.03%
2007	0.04	0.07%	0.03%
2008	0.05	0.07%	0.03%
2009	0.05	0.08%	0.03%
2010	0.06	0.08%	0.03%
2011	0.07	0.08%	0.03%
2012	0.08	0.09%	0.03%
2013	0.09	0.09%	0.03%
2014	0.10	0.09%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Armenia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Yerevan	790	0.03	56.57	0.04	0.02
Gyumri	1,518	0.01	9.39	0.01	0.00
Kirovakan	1,575	0.00	7.74	0.01	0.00
Hrazdan	1,800	0.00	2.89	0.00	0.00
Echmiadzin	1,807	0.00	2.75	0.00	0.00
Abovian	1,812	0.00	2.70	0.00	0.00
Kaphan	1,841	0.00	2.15	0.00	0.00
Hoktemberian	1,852	0.00	2.02	0.00	0.00
Charentsavan	1,878	0.00	1.65	0.00	0.00
Artashat	1,891	0.00	1.51	0.00	0.00
Kamo	1,894	0.00	1.47	0.00	0.00
Goris	1,911	0.00	1.24	0.00	0.00
Sevan	1,912	0.00	1.24	0.00	0.00
Others		0.00	4.40	0.00	0.00
Total		0.05	100.00	0.08	0.03

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.8 AUSTRIA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Austria 2004 - 2014**

Year	Austria	% of Region	% of Globe
2004	0.42	1.41%	0.60%
2005	0.45	1.40%	0.59%
2006	0.51	1.40%	0.57%
2007	0.72	1.39%	0.53%
2008	0.91	1.38%	0.50%
2009	0.98	1.38%	0.49%
2010	1.05	1.37%	0.48%
2011	1.12	1.37%	0.47%
2012	1.19	1.36%	0.47%
2013	1.27	1.35%	0.46%
2014	1.36	1.35%	0.45%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Austria: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Vienna	70	0.59	60.06	0.83	0.29
Graz	358	0.09	9.53	0.13	0.05
Linz	419	0.08	7.85	0.11	0.04
Salzburg	537	0.05	5.45	0.08	0.03
Innsbruck	630	0.05	4.59	0.06	0.02
Klagenfurt	750	0.03	3.41	0.05	0.02
Villach	976	0.02	2.08	0.03	0.01
Wels	994	0.02	2.00	0.03	0.01
Sankt Poelten	1,005	0.02	1.96	0.03	0.01
Steyr	1,110	0.01	1.49	0.02	0.01
Bregenz	1,261	0.01	1.10	0.02	0.01
Eisenstadt	1,548	0.00	0.47	0.01	0.00
Total		0.98	100.00	1.38	0.49

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.9 AZERBAIJAN**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Azerbaijan
2004 - 2014**

Year	Azerbaijan	% of Region	% of Globe
2004	0.07	0.24%	0.10%
2005	0.08	0.25%	0.11%
2006	0.10	0.27%	0.11%
2007	0.15	0.29%	0.11%
2008	0.20	0.31%	0.11%
2009	0.23	0.33%	0.12%
2010	0.26	0.34%	0.12%
2011	0.30	0.36%	0.13%
2012	0.33	0.38%	0.13%
2013	0.38	0.40%	0.14%
2014	0.42	0.42%	0.14%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Azerbaijan: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Baku	223	0.16	69.28	0.23	0.08
Gyandzha	866	0.03	10.96	0.04	0.01
Sumgait	953	0.02	9.11	0.03	0.01
Mingechaur	1,452	0.01	2.76	0.01	0.00
Sheki	1,528	0.00	2.09	0.01	0.00
Nakhichevan	1,542	0.00	2.01	0.01	0.00
Lenkoran	1,592	0.00	1.66	0.01	0.00
Stepanakert	1,645	0.00	1.38	0.00	0.00
Shemakha	1,774	0.00	0.75	0.00	0.00
Total		0.23	100.00	0.33	0.12

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.10 BAHRAIN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Bahrain 2004 - 2014

Year	Bahrain	% of Region	% of Globe
2004	0.03	0.10%	0.04%
2005	0.03	0.10%	0.04%
2006	0.04	0.10%	0.04%
2007	0.05	0.10%	0.04%
2008	0.07	0.11%	0.04%
2009	0.08	0.11%	0.04%
2010	0.08	0.11%	0.04%
2011	0.09	0.11%	0.04%
2012	0.10	0.11%	0.04%
2013	0.11	0.11%	0.04%
2014	0.11	0.11%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Bahrain: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Manama	698	0.04	49.67	0.05	0.02
Muharraq	997	0.02	25.49	0.03	0.01
Jidd Hafs	1,208	0.01	15.69	0.02	0.01
Isa Town	1,506	0.01	6.86	0.01	0.00
Al Hidd	1,773	0.00	2.29	0.00	0.00
Total		0.08	100.00	0.11	0.04

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.11 BELARUS

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Belarus 2004 - 2014

Year	Belarus	% of Region	% of Globe
2004	0.13	0.42%	0.18%
2005	0.14	0.43%	0.18%
2006	0.16	0.44%	0.18%
2007	0.23	0.45%	0.17%
2008	0.30	0.45%	0.16%
2009	0.33	0.46%	0.16%
2010	0.36	0.46%	0.16%
2011	0.39	0.47%	0.16%
2012	0.42	0.48%	0.16%
2013	0.45	0.48%	0.16%
2014	0.49	0.49%	0.16%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Belarus: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Minsk	274	0.12	37.91	0.17	0.06
Gomel	688	0.04	11.93	0.05	0.02
Mogilyov	831	0.03	8.49	0.04	0.01
Vitebsk	840	0.03	8.35	0.04	0.01
Grodno	963	0.02	6.44	0.03	0.01
Brest	982	0.02	6.15	0.03	0.01
Bobruysk	1,052	0.02	5.32	0.02	0.01
Baranovichi	1,192	0.01	3.79	0.02	0.01
Borisov	1,239	0.01	3.44	0.02	0.01
Orsha	1,307	0.01	2.93	0.01	0.00
Pinsk	1,318	0.01	2.84	0.01	0.00
Mozyr	1,393	0.01	2.41	0.01	0.00
Total		0.33	100.00	0.46	0.16

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.12 BELGIUM

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Belgium 2004 - 2014

Year	Belgium	% of Region	% of Globe
2004	0.51	1.70%	0.72%
2005	0.54	1.68%	0.71%
2006	0.61	1.67%	0.68%
2007	0.86	1.65%	0.63%
2008	1.07	1.64%	0.59%
2009	1.16	1.63%	0.58%
2010	1.24	1.62%	0.57%
2011	1.32	1.60%	0.56%
2012	1.40	1.59%	0.55%
2013	1.49	1.58%	0.54%
2014	1.58	1.57%	0.53%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Belgium: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Brussels	113	0.41	34.89	0.57	0.20
Antwerp	200	0.20	17.12	0.28	0.10
Ghent	341	0.10	8.38	0.14	0.05
Charleroi	376	0.09	7.52	0.12	0.04
Liege	392	0.08	7.19	0.12	0.04
Bruges	585	0.05	4.24	0.07	0.02
Namur	649	0.04	3.71	0.06	0.02
Mons	701	0.04	3.24	0.05	0.02
Leuven	730	0.04	3.02	0.05	0.02
Aalst	770	0.03	2.77	0.05	0.02
Mechelen	774	0.03	2.73	0.04	0.02
Kortrijk	775	0.03	2.73	0.04	0.02
Oostende	820	0.03	2.45	0.04	0.01
Total		1.16	100.00	1.63	0.58

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.13 BENIN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Benin 2004 - 2014

Year	Benin	% of Region	% of Globe
2004	0.02	0.05%	0.02%
2005	0.02	0.05%	0.02%
2006	0.02	0.05%	0.02%
2007	0.03	0.05%	0.02%
2008	0.03	0.05%	0.02%
2009	0.04	0.05%	0.02%
2010	0.04	0.05%	0.02%
2011	0.04	0.05%	0.02%
2012	0.05	0.05%	0.02%
2013	0.05	0.05%	0.02%
2014	0.05	0.05%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Benin: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Cotonou	959	0.02	56.24	0.03	0.01
Porto-Novo	1,334	0.01	24.02	0.01	0.00
Parakou	1,678	0.00	7.62	0.00	0.00
Abomey	1,720	0.00	6.24	0.00	0.00
Natitingou	1,731	0.00	5.89	0.00	0.00
Total		0.04	100.00	0.05	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.14 BOSNIA AND HERZEGOVINA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Bosnia and Herzegovina 2004 - 2014

Year	Bosnia and Herzegovina	% of Region	% of Globe
2004	0.04	0.12%	0.05%
2005	0.04	0.13%	0.05%
2006	0.05	0.13%	0.05%
2007	0.07	0.13%	0.05%
2008	0.08	0.13%	0.05%
2009	0.09	0.13%	0.05%
2010	0.10	0.13%	0.05%
2011	0.11	0.13%	0.05%
2012	0.12	0.13%	0.05%
2013	0.13	0.13%	0.05%
2014	0.14	0.13%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Bosnia and Herzegovina: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Sarajevo	715	0.04	39.33	0.05	0.02
Banja Luca	1,154	0.01	14.57	0.02	0.01
Zenica	1,288	0.01	10.84	0.01	0.01
Tuzla	1,327	0.01	9.80	0.01	0.00
Mostar	1,348	0.01	9.44	0.01	0.00
Prijedor	1,405	0.01	8.37	0.01	0.00
Doboj	1,430	0.01	7.63	0.01	0.00
Total		0.09	100.00	0.13	0.05

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.15 BOTSWANA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Botswana 2004 - 2014

Year	Botswana	% of Region	% of Globe
2004	0.03	0.10%	0.04%
2005	0.03	0.10%	0.04%
2006	0.04	0.10%	0.04%
2007	0.05	0.10%	0.04%
2008	0.07	0.10%	0.04%
2009	0.07	0.10%	0.04%
2010	0.08	0.10%	0.04%
2011	0.09	0.11%	0.04%
2012	0.09	0.11%	0.04%
2013	0.10	0.11%	0.04%
2014	0.11	0.11%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Botswana: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Gaborone	1,181	0.01	17.02	0.02	0.01
Mahalapye	1,222	0.01	15.49	0.02	0.01
Serowe	1,264	0.01	14.26	0.01	0.01
Tutume	1,302	0.01	13.04	0.01	0.00
Bobonong	1,464	0.01	8.28	0.01	0.00
Francistown	1,486	0.01	7.52	0.01	0.00
Selebi-Phikwe	1,507	0.01	7.06	0.01	0.00
Lobatse	1,670	0.00	3.99	0.00	0.00
Molepolole	1,716	0.00	3.22	0.00	0.00
Kanye	1,725	0.00	3.07	0.00	0.00
Mochudi	1,748	0.00	2.76	0.00	0.00
Maun	1,781	0.00	2.30	0.00	0.00
Ramotswa	1,808	0.00	1.99	0.00	0.00
Total		0.07	100.00	0.10	0.04

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.16 BULGARIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Bulgaria 2004 - 2014

Year	Bulgaria	% of Region	% of Globe
2004	0.11	0.36%	0.15%
2005	0.12	0.36%	0.15%
2006	0.13	0.37%	0.15%
2007	0.19	0.37%	0.14%
2008	0.25	0.38%	0.14%
2009	0.27	0.38%	0.13%
2010	0.29	0.38%	0.13%
2011	0.32	0.39%	0.13%
2012	0.34	0.39%	0.13%
2013	0.37	0.39%	0.13%
2014	0.40	0.40%	0.13%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Bulgaria: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Sofia	315	0.11	39.05	0.15	0.05
Plovdiv	751	0.03	12.35	0.05	0.02
Varna	817	0.03	10.58	0.04	0.01
Burgas	1,027	0.02	6.85	0.03	0.01
Ruse	1,044	0.02	6.57	0.02	0.01
Stara Zagora	1,114	0.01	5.40	0.02	0.01
Pleven	1,188	0.01	4.64	0.02	0.01
Tolbukhin	1,277	0.01	3.84	0.01	0.01
Sliven	1,291	0.01	3.70	0.01	0.00
Shumen	1,293	0.01	3.67	0.01	0.00
Pernik	1,331	0.01	3.36	0.01	0.00
Total		0.27	100.00	0.38	0.13

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.17 BURKINA FASO**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Burkina Faso 2004 - 2014**

Year	Burkina Faso	% of Region	% of Globe
2004	0.02	0.08%	0.03%
2005	0.02	0.08%	0.03%
2006	0.03	0.08%	0.03%
2007	0.04	0.08%	0.03%
2008	0.05	0.08%	0.03%
2009	0.05	0.08%	0.03%
2010	0.06	0.08%	0.03%
2011	0.06	0.08%	0.03%
2012	0.07	0.08%	0.03%
2013	0.07	0.08%	0.03%
2014	0.08	0.08%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Burkina Faso: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Ouagadougou	811	0.03	53.58	0.04	0.01
Bobo-Dioulasso	1,095	0.02	28.00	0.02	0.01
Koudougou	1,633	0.00	6.30	0.00	0.00
Ouahigouya	1,709	0.00	4.73	0.00	0.00
Banfora	1,724	0.00	4.24	0.00	0.00
Kaya	1,782	0.00	3.15	0.00	0.00
Total		0.05	100.00	0.08	0.03

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.18 BURUNDI

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Burundi 2004 - 2014

Year	Burundi	% of Region	% of Globe
2004	0.01	0.03%	0.01%
2005	0.01	0.03%	0.01%
2006	0.01	0.03%	0.01%
2007	0.01	0.03%	0.01%
2008	0.02	0.03%	0.01%
2009	0.02	0.03%	0.01%
2010	0.02	0.03%	0.01%
2011	0.02	0.03%	0.01%
2012	0.02	0.03%	0.01%
2013	0.03	0.03%	0.01%
2014	0.03	0.03%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Burundi: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Bujumbura	1,134	0.01	70.91	0.02	0.01
Gitega	1,529	0.00	24.68	0.01	0.00
Bururi	1,979	0.00	2.08	0.00	0.00
Rumonge	2,012	0.00	1.30	0.00	0.00
Ngozi	2,023	0.00	1.04	0.00	0.00
Total		0.02	100.00	0.03	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.19 CAMEROON

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Cameroon 2004 - 2014

Year	Cameroon	% of Region	% of Globe
2004	0.05	0.18%	0.07%
2005	0.06	0.18%	0.07%
2006	0.06	0.18%	0.07%
2007	0.09	0.17%	0.07%
2008	0.11	0.17%	0.06%
2009	0.12	0.17%	0.06%
2010	0.13	0.17%	0.06%
2011	0.14	0.17%	0.06%
2012	0.15	0.17%	0.06%
2013	0.16	0.17%	0.06%
2014	0.17	0.17%	0.06%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Cameroon: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Douala	516	0.06	46.52	0.08	0.03
Yaounde	717	0.04	29.65	0.05	0.02
Nkongsamba	1,483	0.01	4.66	0.01	0.00
Maroua	1,498	0.01	4.41	0.01	0.00
Garoua	1,510	0.01	4.25	0.01	0.00
Bafoussam	1,591	0.00	3.17	0.01	0.00
Kumba	1,686	0.00	2.25	0.00	0.00
Bamenda	1,713	0.00	2.00	0.00	0.00
Foumban	1,746	0.00	1.71	0.00	0.00
Limbe	1,785	0.00	1.37	0.00	0.00
Total		0.12	100.00	0.17	0.06

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.20 CAPE VERDE

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Cape Verde 2004 - 2014

Year	Cape Verde	% of Region	% of Globe
2004	0.00	0.01%	0.01%
2005	0.00	0.02%	0.01%
2006	0.01	0.02%	0.01%
2007	0.01	0.02%	0.01%
2008	0.01	0.02%	0.01%
2009	0.01	0.02%	0.01%
2010	0.01	0.02%	0.01%
2011	0.01	0.02%	0.01%
2012	0.01	0.02%	0.01%
2013	0.02	0.02%	0.01%
2014	0.02	0.02%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Cape Verde: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Praia	1,456	0.01	54.95	0.01	0.00
Mindelo	1,541	0.00	40.66	0.01	0.00
Ribeira Grande	2,013	0.00	2.20	0.00	0.00
Santa Maria	2,050	0.00	1.10	0.00	0.00
Sal Rei	2,051	0.00	1.10	0.00	0.00
Total		0.01	100.00	0.02	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.21 CENTRAL AFRICAN REPUBLIC

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Central African Republic 2004 - 2014

Year	Central African Republic	% of Region	% of Globe
2004	0.00	0.01%	0.01%
2005	0.00	0.01%	0.01%
2006	0.00	0.01%	0.01%
2007	0.01	0.01%	0.01%
2008	0.01	0.01%	0.00%
2009	0.01	0.01%	0.00%
2010	0.01	0.01%	0.00%
2011	0.01	0.01%	0.00%
2012	0.01	0.01%	0.00%
2013	0.01	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Central African Republic: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Bangui	1,448	0.01	68.70	0.01	0.00
Berberati	1,851	0.00	11.51	0.00	0.00
Bouar	1,926	0.00	6.33	0.00	0.00
Bambari	1,936	0.00	5.98	0.00	0.00
Bangassou	1,983	0.00	4.14	0.00	0.00
Mbaiki	2,003	0.00	3.34	0.00	0.00
Total		0.01	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.22 CHAD

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Chad 2004 - 2014

Year	Chad	% of Region	% of Globe
2004	0.02	0.08%	0.03%
2005	0.02	0.08%	0.03%
2006	0.03	0.07%	0.03%
2007	0.04	0.07%	0.03%
2008	0.05	0.07%	0.02%
2009	0.05	0.07%	0.02%
2010	0.05	0.07%	0.02%
2011	0.05	0.06%	0.02%
2012	0.05	0.06%	0.02%
2013	0.06	0.06%	0.02%
2014	0.06	0.06%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Chad: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
N'Djamena	892	0.02	50.05	0.03	0.01
Sarh	1,480	0.01	12.12	0.01	0.00
Moundou	1,581	0.00	8.50	0.01	0.00
Abeche	1,637	0.00	6.94	0.00	0.00
Bongor	1,646	0.00	6.74	0.00	0.00
Doba	1,666	0.00	6.26	0.00	0.00
Lai	1,690	0.00	5.67	0.00	0.00
Koumra	1,872	0.00	1.96	0.00	0.00
Kelo	1,882	0.00	1.76	0.00	0.00
Total		0.05	100.00	0.07	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.23 COMOROS

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Comoros 2004 - 2014

Year	Comoros	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.00	0.01%	0.00%
2010	0.00	0.01%	0.00%
2011	0.00	0.01%	0.00%
2012	0.00	0.00%	0.00%
2013	0.00	0.00%	0.00%
2014	0.00	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Comoros: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Moroni	1,763	0.00	48.84	0.00	0.00
Mutsamudu	1,843	0.00	30.23	0.00	0.00
Fomboni	1,944	0.00	13.95	0.00	0.00
Mitsamiouli	2,010	0.00	6.98	0.00	0.00
Total		0.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.24 CONGO (FORMERLY ZAIRE)

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Congo (formerly Zaire) 2004 - 2014

Year	Congo (formerly Zaire)	% of Region	% of Globe
2004	0.02	0.08%	0.03%
2005	0.03	0.08%	0.03%
2006	0.03	0.08%	0.03%
2007	0.04	0.08%	0.03%
2008	0.05	0.08%	0.03%
2009	0.06	0.08%	0.03%
2010	0.06	0.08%	0.03%
2011	0.07	0.09%	0.03%
2012	0.08	0.09%	0.03%
2013	0.08	0.09%	0.03%
2014	0.09	0.09%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

**Congo (formerly Zaire): Wireless LAN Intrusion Preventions Systems (WIPS) in
2009, US\$ Million**

City	World Rank	US \$ mln	%Country	%Region	%World
Kinshasa	802	0.03	50.00	0.04	0.01
Lubumbashi	1,469	0.01	10.23	0.01	0.00
Mbuji-Mayi	1,537	0.00	7.97	0.01	0.00
Kananga	1,640	0.00	5.48	0.00	0.00
Kisangani	1,654	0.00	5.33	0.00	0.00
Likasi	1,737	0.00	3.65	0.00	0.00
Kalemie	1,756	0.00	3.24	0.00	0.00
Bukavu	1,757	0.00	3.22	0.00	0.00
Kamina	1,771	0.00	3.01	0.00	0.00
Kikwit	1,789	0.00	2.77	0.00	0.00
Matadi	1,791	0.00	2.73	0.00	0.00
Mbandaka	1,827	0.00	2.35	0.00	0.00
Total		0.06	100.00	0.08	0.03

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.25 COTE D'IVOIRE

**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Cote d'Ivoire
2004 - 2014**

Year	Cote d'Ivoire	% of Region	% of Globe
2004	0.05	0.15%	0.06%
2005	0.05	0.15%	0.06%
2006	0.05	0.15%	0.06%
2007	0.07	0.14%	0.05%
2008	0.09	0.14%	0.05%
2009	0.10	0.14%	0.05%
2010	0.11	0.14%	0.05%
2011	0.11	0.14%	0.05%
2012	0.12	0.14%	0.05%
2013	0.13	0.13%	0.05%
2014	0.13	0.13%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Cote d'Ivoire: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$

Million						
City	World Rank	US \$ mln	%Country	%Region	%World	
Abidjan	428	0.07	74.60	0.10	0.04	
Bouake	1,340	0.01	8.87	0.01	0.00	
Yamoussoukro	1,534	0.00	4.84	0.01	0.00	
Daloa	1,647	0.00	3.23	0.00	0.00	
Port-Bouet	1,714	0.00	2.42	0.00	0.00	
Man	1,730	0.00	2.22	0.00	0.00	
Korhogo	1,743	0.00	2.14	0.00	0.00	
Gagnoa	1,783	0.00	1.69	0.00	0.00	
Total		0.10	100.00	0.14	0.05	

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.26 CROATIA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Croatia 2004 - 2014**

Year	Croatia	% of Region	% of Globe
2004	0.09	0.29%	0.12%
2005	0.09	0.29%	0.12%
2006	0.11	0.29%	0.12%
2007	0.15	0.30%	0.11%
2008	0.20	0.30%	0.11%
2009	0.22	0.30%	0.11%
2010	0.23	0.30%	0.11%
2011	0.25	0.31%	0.11%
2012	0.27	0.31%	0.11%
2013	0.29	0.31%	0.11%
2014	0.31	0.31%	0.11%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Croatia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World	
Zagreb	279	0.12	56.52	0.17	0.06	
Rijeka	979	0.02	9.38	0.03	0.01	
Split	1,020	0.02	8.71	0.03	0.01	
Osijek	1,070	0.02	7.65	0.02	0.01	
Zadar	1,209	0.01	5.58	0.02	0.01	
Slavonski Brod	1,252	0.01	5.10	0.02	0.01	
Vukovar	1,363	0.01	3.90	0.01	0.00	
Dubrovnik	1,441	0.01	3.17	0.01	0.00	
Total		0.22	100.00	0.30	0.11	

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.27 CYPRUS

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Cyprus 2004 - 2014

Year	Cyprus	% of Region	% of Globe
2004	0.03	0.09%	0.04%
2005	0.03	0.09%	0.04%
2006	0.03	0.09%	0.04%
2007	0.05	0.09%	0.04%
2008	0.06	0.09%	0.03%
2009	0.07	0.09%	0.03%
2010	0.07	0.09%	0.03%
2011	0.08	0.09%	0.03%
2012	0.08	0.09%	0.03%
2013	0.09	0.09%	0.03%
2014	0.09	0.09%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Cyprus: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Nicosia	809	0.03	43.83	0.04	0.01
Limassol	968	0.02	31.50	0.03	0.01
Larnaca	1,324	0.01	13.91	0.01	0.00
Famagusta	1,427	0.01	10.76	0.01	0.00
Total		0.07	100.00	0.09	0.03

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.28 CZECH REPUBLIC

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Czech Republic 2004 - 2014

Year	Czech Republic	% of Region	% of Globe
2004	0.31	1.04%	0.44%
2005	0.34	1.05%	0.44%
2006	0.39	1.06%	0.43%
2007	0.55	1.07%	0.40%
2008	0.71	1.08%	0.39%
2009	0.78	1.09%	0.39%
2010	0.84	1.09%	0.38%
2011	0.90	1.10%	0.38%
2012	0.97	1.11%	0.38%
2013	1.05	1.12%	0.38%
2014	1.13	1.12%	0.38%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Czech Republic: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Prague	132	0.35	44.62	0.48	0.17
Brno	300	0.11	14.35	0.16	0.06
Ostrava	353	0.09	12.21	0.13	0.05
Plzen	575	0.05	6.47	0.07	0.02
Olomouc	795	0.03	3.92	0.04	0.02
Usti nad Labem	798	0.03	3.88	0.04	0.01
Liberec	806	0.03	3.81	0.04	0.01
Hradec Kralove	815	0.03	3.70	0.04	0.01
Pardubice	841	0.03	3.51	0.04	0.01
Ceske Budejovice	842	0.03	3.51	0.04	0.01
Total		0.78	100.00	1.09	0.39

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.29 DENMARK

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Denmark 2004 - 2014

Year	Denmark	% of Region	% of Globe
2004	0.28	0.94%	0.40%
2005	0.30	0.93%	0.39%
2006	0.33	0.91%	0.37%
2007	0.47	0.90%	0.34%
2008	0.58	0.88%	0.32%
2009	0.63	0.87%	0.31%
2010	0.66	0.86%	0.30%
2011	0.70	0.85%	0.30%
2012	0.74	0.84%	0.29%
2013	0.78	0.83%	0.28%
2014	0.83	0.82%	0.28%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Denmark: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Copenhagen	131	0.35	55.68	0.49	0.17
Aarhus	460	0.07	10.63	0.09	0.03
Odense	633	0.04	7.17	0.06	0.02
Aalborg	677	0.04	6.38	0.06	0.02
Esbjerg	970	0.02	3.34	0.03	0.01
Randers	1,082	0.02	2.51	0.02	0.01
Helsingor	1,108	0.01	2.35	0.02	0.01
Kolding	1,109	0.01	2.35	0.02	0.01
Herning	1,119	0.01	2.31	0.02	0.01
Horsens	1,132	0.01	2.27	0.02	0.01
Vejle	1,232	0.01	1.81	0.02	0.01
Roskilde	1,280	0.01	1.65	0.01	0.01
Naestved	1,301	0.01	1.57	0.01	0.00
Total		0.63	100.00	0.87	0.31

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.30 DJIBOUTI

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Djibouti 2004 - 2014

Year	Djibouti	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.01	0.01%	0.00%
2009	0.01	0.01%	0.00%
2010	0.01	0.01%	0.00%
2011	0.01	0.01%	0.00%
2012	0.01	0.01%	0.00%
2013	0.01	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Djibouti: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Djibouti	1,597	0.00	66.67	0.01	0.00
Dikhil	1,932	0.00	10.11	0.00	0.00
Tadjourah	1,964	0.00	8.05	0.00	0.00
Ali-Sabiah	1,966	0.00	7.82	0.00	0.00
Obock	1,975	0.00	7.36	0.00	0.00
Total		0.01	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.31 EGYPT

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Egypt 2004 - 2014

Year	Egypt	% of Region	% of Globe
2004	0.52	1.73%	0.73%
2005	0.57	1.76%	0.74%
2006	0.66	1.79%	0.73%
2007	0.95	1.83%	0.69%
2008	1.22	1.87%	0.67%
2009	1.35	1.89%	0.67%
2010	1.47	1.92%	0.68%
2011	1.60	1.95%	0.68%
2012	1.74	1.97%	0.68%
2013	1.88	2.00%	0.68%
2014	2.05	2.03%	0.68%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Egypt: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Cairo	44	0.81	59.57	1.13	0.40
Alexandria	189	0.21	15.80	0.30	0.11
Giza	278	0.12	9.05	0.17	0.06
Al-Mahallah al Kubra	823	0.03	2.09	0.04	0.01
Port Said	826	0.03	2.07	0.04	0.01
Tanta	837	0.03	2.03	0.04	0.01
Al-Mansurah	859	0.03	1.94	0.04	0.01
Helwan	864	0.03	1.91	0.04	0.01
Asyut	954	0.02	1.58	0.03	0.01
Zagazig	985	0.02	1.48	0.03	0.01
Suez	1,003	0.02	1.44	0.03	0.01
Aswan	1,121	0.01	1.06	0.02	0.01
Total		1.35	100.00	1.89	0.67

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.32 EQUATORIAL GUINEA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Equatorial Guinea 2004 - 2014

Year	Equatorial Guinea	% of Region	% of Globe
2004	0.03	0.09%	0.04%
2005	0.03	0.09%	0.04%
2006	0.04	0.10%	0.04%
2007	0.05	0.11%	0.04%
2008	0.07	0.11%	0.04%
2009	0.08	0.12%	0.04%
2010	0.09	0.12%	0.04%
2011	0.10	0.12%	0.04%
2012	0.11	0.13%	0.04%
2013	0.13	0.14%	0.05%
2014	0.14	0.14%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Equatorial Guinea: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Malabo	689	0.04	47.24	0.05	0.02
Bata	1,018	0.02	22.83	0.03	0.01
Luba	1,123	0.01	17.32	0.02	0.01
Mbini	1,274	0.01	12.60	0.01	0.01
Total		0.08	100.00	0.12	0.04

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.33 ESTONIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Estonia 2004 - 2014

Year	Estonia	% of Region	% of Globe
2004	0.04	0.12%	0.05%
2005	0.04	0.12%	0.05%
2006	0.04	0.12%	0.05%
2007	0.06	0.12%	0.05%
2008	0.08	0.13%	0.05%
2009	0.09	0.13%	0.05%
2010	0.10	0.13%	0.05%
2011	0.11	0.13%	0.05%
2012	0.12	0.13%	0.05%
2013	0.13	0.14%	0.05%
2014	0.14	0.14%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Estonia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Tallinn	553	0.05	56.71	0.07	0.03
Tartu	1,198	0.01	13.41	0.02	0.01
Narva	1,341	0.01	9.65	0.01	0.00
Kohtla-Järve	1,367	0.01	9.06	0.01	0.00
Pärnu	1,477	0.01	6.35	0.01	0.00
Sillamäe	1,726	0.00	2.47	0.00	0.00
Rakvere	1,740	0.00	2.35	0.00	0.00
Total		0.09	100.00	0.13	0.05

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.34 ETHIOPIA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Ethiopia 2004 - 2014**

Year	Ethiopia	% of Region	% of Globe
2004	0.06	0.21%	0.09%
2005	0.07	0.21%	0.09%
2006	0.08	0.22%	0.09%
2007	0.12	0.23%	0.09%
2008	0.16	0.24%	0.09%
2009	0.17	0.24%	0.09%
2010	0.19	0.25%	0.09%
2011	0.21	0.26%	0.09%
2012	0.23	0.26%	0.09%
2013	0.26	0.27%	0.09%
2014	0.28	0.28%	0.09%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Ethiopia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Addis Ababa	309	0.11	62.14	0.15	0.05
Asmera	949	0.02	12.30	0.03	0.01
Dire Dawa	1,428	0.01	4.07	0.01	0.00
Gondar	1,476	0.01	3.37	0.01	0.00
Nazret	1,490	0.01	3.16	0.01	0.00
Dessye	1,491	0.01	3.16	0.01	0.00
Jimma	1,545	0.00	2.66	0.01	0.00
Harar	1,551	0.00	2.62	0.01	0.00
Mekele	1,558	0.00	2.58	0.01	0.00
Bahr Dar	1,584	0.00	2.29	0.01	0.00
Debre Markos	1,676	0.00	1.66	0.00	0.00
Total		0.17	100.00	0.24	0.09

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.35 FINLAND

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Finland 2004 - 2014

Year	Finland	% of Region	% of Globe
2004	0.24	0.80%	0.34%
2005	0.26	0.80%	0.34%
2006	0.29	0.80%	0.33%
2007	0.42	0.80%	0.30%
2008	0.53	0.80%	0.29%
2009	0.58	0.80%	0.29%
2010	0.62	0.81%	0.28%
2011	0.66	0.81%	0.28%
2012	0.71	0.81%	0.28%
2013	0.76	0.81%	0.27%
2014	0.81	0.81%	0.27%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Finland: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Helsinki	213	0.17	30.33	0.24	0.09
Tampere	492	0.06	10.54	0.08	0.03
Espoo	501	0.06	10.36	0.08	0.03
Turku	515	0.06	9.99	0.08	0.03
Vantaa	540	0.05	9.31	0.07	0.03
Oulu	731	0.04	6.10	0.05	0.02
Lahti	752	0.03	5.80	0.05	0.02
Pori	822	0.03	4.93	0.04	0.01
Kuopio	825	0.03	4.87	0.04	0.01
Jyvaskyla	902	0.02	4.07	0.03	0.01
Kotka	956	0.02	3.70	0.03	0.01
Total		0.58	100.00	0.80	0.29

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.36 FRANCE

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): France 2004 - 2014

Year	France	% of Region	% of Globe
2004	2.84	9.46%	4.00%
2005	3.02	9.35%	3.92%
2006	3.38	9.22%	3.77%
2007	4.71	9.07%	3.44%
2008	5.86	8.94%	3.22%
2009	6.32	8.84%	3.14%
2010	6.69	8.74%	3.07%
2011	7.09	8.64%	3.01%
2012	7.51	8.54%	2.94%
2013	7.95	8.44%	2.87%
2014	8.42	8.34%	2.81%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

France: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Paris	2	4.44	70.30	6.21	2.21
Marseille	126	0.36	5.63	0.50	0.18
Lyon	129	0.35	5.57	0.49	0.18
Lille	167	0.26	4.05	0.36	0.13
Toulouse	338	0.10	1.56	0.14	0.05
Nice	383	0.08	1.34	0.12	0.04
Strasbourg	387	0.08	1.34	0.12	0.04
Nantes	437	0.07	1.14	0.10	0.04
Rennes	467	0.06	1.01	0.09	0.03
Bordeaux	483	0.06	0.99	0.09	0.03
Saint-Etienne	500	0.06	0.94	0.08	0.03
Reims	532	0.05	0.87	0.08	0.03
Le Havre	533	0.05	0.87	0.08	0.03
Toulon	546	0.05	0.83	0.07	0.03
Grenoble	564	0.05	0.81	0.07	0.03
Others		0.17	2.75	0.24	0.09
Total		6.32	100.00	8.84	3.14

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.37 GABON

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Gabon 2004 - 2014

Year	Gabon	% of Region	% of Globe
2004	0.03	0.09%	0.04%
2005	0.03	0.09%	0.04%
2006	0.03	0.09%	0.04%
2007	0.05	0.09%	0.03%
2008	0.06	0.09%	0.03%
2009	0.06	0.09%	0.03%
2010	0.07	0.09%	0.03%
2011	0.07	0.09%	0.03%
2012	0.08	0.09%	0.03%
2013	0.08	0.09%	0.03%
2014	0.09	0.09%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Gabon: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Libreville	704	0.04	60.07	0.05	0.02
Port Gentil	1,053	0.02	27.99	0.02	0.01
Lambarene	1,695	0.00	4.27	0.00	0.00
Mouila	1,784	0.00	2.73	0.00	0.00
Tchibanga	1,797	0.00	2.56	0.00	0.00
Oyem	1,809	0.00	2.39	0.00	0.00
Total		0.06	100.00	0.09	0.03

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.38 GEORGIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Georgia 2004 - 2014

Year	Georgia	% of Region	% of Globe
2004	0.02	0.07%	0.03%
2005	0.02	0.07%	0.03%
2006	0.03	0.08%	0.03%
2007	0.04	0.08%	0.03%
2008	0.06	0.08%	0.03%
2009	0.06	0.09%	0.03%
2010	0.07	0.09%	0.03%
2011	0.08	0.09%	0.03%
2012	0.09	0.10%	0.03%
2013	0.10	0.10%	0.03%
2014	0.11	0.11%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Georgia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
T'bilisi	684	0.04	62.35	0.05	0.02
Kutaisi	1,421	0.01	11.63	0.01	0.00
Rustavi	1,525	0.00	7.87	0.01	0.00
Batumi	1,570	0.00	6.73	0.01	0.00
Sukhumi	1,601	0.00	5.99	0.01	0.00
Poti	1,798	0.00	2.52	0.00	0.00
Tskhinvali	1,857	0.00	1.63	0.00	0.00
Chiatura	1,892	0.00	1.29	0.00	0.00
Total		0.06	100.00	0.09	0.03

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.39 GERMANY**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Germany 2004 - 2014**

Year	Germany	% of Region	% of Globe
2004	3.82	12.72%	5.38%
2005	4.08	12.62%	5.29%
2006	4.58	12.50%	5.12%
2007	6.43	12.37%	4.69%
2008	8.03	12.25%	4.42%
2009	8.70	12.16%	4.32%
2010	9.24	12.07%	4.24%
2011	9.83	11.98%	4.17%
2012	10.44	11.89%	4.09%
2013	11.10	11.79%	4.01%
2014	11.80	11.70%	3.94%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Germany: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Berlin	14	1.77	20.32	2.47	0.88
Cologne	88	0.49	5.66	0.69	0.24
Dresden	141	0.30	3.51	0.43	0.15
Dusseldorf	149	0.29	3.36	0.41	0.15
Dortmund	150	0.29	3.34	0.41	0.14
Bremen	155	0.28	3.23	0.39	0.14
Duisburg	161	0.27	3.13	0.38	0.14
Cottbus	462	0.07	0.75	0.09	0.03
Dessau	541	0.05	0.61	0.07	0.03
Total		3.82	43.91	5.34	1.90

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.40 GHANA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Ghana 2004 - 2014

Year	Ghana	% of Region	% of Globe
2004	0.04	0.13%	0.05%
2005	0.04	0.13%	0.05%
2006	0.05	0.13%	0.05%
2007	0.07	0.13%	0.05%
2008	0.09	0.14%	0.05%
2009	0.10	0.14%	0.05%
2010	0.11	0.14%	0.05%
2011	0.11	0.14%	0.05%
2012	0.12	0.14%	0.05%
2013	0.13	0.14%	0.05%
2014	0.14	0.14%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Ghana: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Accra	603	0.05	49.30	0.07	0.02
Kumasi	1,000	0.02	20.00	0.03	0.01
Tamale	1,411	0.01	7.84	0.01	0.00
Tema	1,492	0.01	5.66	0.01	0.00
Sekondi-Takoradi	1,508	0.01	5.40	0.01	0.00
Koforidua	1,668	0.00	3.06	0.00	0.00
Cape Coast	1,669	0.00	3.06	0.00	0.00
Sunyani	1,755	0.00	2.03	0.00	0.00
Ho	1,758	0.00	1.97	0.00	0.00
Bolgatanga	1,793	0.00	1.66	0.00	0.00
Total		0.10	100.00	0.14	0.05

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.41 GREECE

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Greece 2004 - 2014

Year	Greece	% of Region	% of Globe
2004	0.43	1.43%	0.60%
2005	0.46	1.42%	0.60%
2006	0.52	1.42%	0.58%
2007	0.74	1.42%	0.54%
2008	0.93	1.41%	0.51%
2009	1.01	1.41%	0.50%
2010	1.08	1.41%	0.49%
2011	1.15	1.40%	0.49%
2012	1.23	1.40%	0.48%
2013	1.31	1.39%	0.47%
2014	1.40	1.39%	0.47%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Greece: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Athens	102	0.43	43.07	0.61	0.22
Thessaloniki	201	0.20	19.74	0.28	0.10
Piraeus	348	0.10	9.58	0.13	0.05
Patras	450	0.07	6.90	0.10	0.03
Larissa	573	0.05	5.01	0.07	0.03
Iraklion	577	0.05	4.96	0.07	0.02
Volos	736	0.03	3.45	0.05	0.02
Kavalla	828	0.03	2.77	0.04	0.01
Canea	915	0.02	2.28	0.03	0.01
Serrai	928	0.02	2.24	0.03	0.01
Total		1.01	100.00	1.41	0.50

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.42 GUINEA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Guinea 2004 - 2014

Year	Guinea	% of Region	% of Globe
2004	0.01	0.04%	0.02%
2005	0.01	0.04%	0.02%
2006	0.02	0.04%	0.02%
2007	0.02	0.04%	0.02%
2008	0.03	0.04%	0.02%
2009	0.03	0.04%	0.01%
2010	0.03	0.04%	0.01%
2011	0.03	0.04%	0.01%
2012	0.04	0.04%	0.01%
2013	0.04	0.04%	0.01%
2014	0.04	0.04%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Guinea: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Conakry	898	0.02	79.93	0.03	0.01
Kankan	1,667	0.00	10.09	0.00	0.00
Labe	1,734	0.00	7.37	0.00	0.00
Nzerekore	1,897	0.00	2.61	0.00	0.00
Total		0.03	100.00	0.04	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.43 GUINEA-BISSAU

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Guinea-Bissau 2004 - 2014

Year	Guinea-Bissau	% of Region	% of Globe
2004	0.00	0.00%	0.00%
2005	0.00	0.00%	0.00%
2006	0.00	0.00%	0.00%
2007	0.00	0.00%	0.00%
2008	0.00	0.00%	0.00%
2009	0.00	0.00%	0.00%
2010	0.00	0.00%	0.00%
2011	0.00	0.00%	0.00%
2012	0.00	0.00%	0.00%
2013	0.00	0.00%	0.00%
2014	0.00	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Guinea-Bissau: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Bissau	1,745	0.00	75.76	0.00	0.00
Bafata	2,021	0.00	7.88	0.00	0.00
Gabu	2,044	0.00	4.85	0.00	0.00
Mansoa	2,059	0.00	3.03	0.00	0.00
Catio	2,060	0.00	3.03	0.00	0.00
Cantchungo	2,061	0.00	3.03	0.00	0.00
Farim	2,068	0.00	2.42	0.00	0.00
Total		0.00	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.44 HUNGARY

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Hungary 2004 - 2014

Year	Hungary	% of Region	% of Globe
2004	0.27	0.88%	0.37%
2005	0.28	0.87%	0.37%
2006	0.32	0.86%	0.35%
2007	0.44	0.85%	0.32%
2008	0.55	0.84%	0.30%
2009	0.59	0.83%	0.30%
2010	0.63	0.82%	0.29%
2011	0.67	0.82%	0.28%
2012	0.71	0.81%	0.28%
2013	0.75	0.80%	0.27%
2014	0.80	0.79%	0.27%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Hungary: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Budapest	128	0.35	59.51	0.49	0.18
Debrecen	713	0.04	6.19	0.05	0.02
Miskolc	735	0.03	5.85	0.05	0.02
Szeged	777	0.03	5.32	0.04	0.02
Pécs	793	0.03	5.15	0.04	0.02
Győr	933	0.02	3.71	0.03	0.01
Nyiregyha	990	0.02	3.35	0.03	0.01
Szekesfehervar	1,011	0.02	3.21	0.03	0.01
Kecskemét	1,045	0.02	2.98	0.02	0.01
Szombathely	1,117	0.01	2.45	0.02	0.01
Szolnok	1,155	0.01	2.28	0.02	0.01
Total		0.59	100.00	0.83	0.30

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.45 ICELAND

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Iceland 2004 - 2014

Year	Iceland	% of Region	% of Globe
2004	0.02	0.05%	0.02%
2005	0.02	0.05%	0.02%
2006	0.02	0.05%	0.02%
2007	0.03	0.05%	0.02%
2008	0.03	0.05%	0.02%
2009	0.04	0.05%	0.02%
2010	0.04	0.05%	0.02%
2011	0.04	0.05%	0.02%
2012	0.04	0.05%	0.02%
2013	0.05	0.05%	0.02%
2014	0.05	0.05%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Iceland: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Reykjavik	957	0.02	58.54	0.03	0.01
Kopavogur	1,638	0.00	9.15	0.00	0.00
Hafnarfjordhur	1,660	0.00	8.54	0.00	0.00
Akureyri	1,661	0.00	8.54	0.00	0.00
Keflavik	1,803	0.00	4.27	0.00	0.00
Akranes	1,849	0.00	3.05	0.00	0.00
Vestmannaeyjar	1,850	0.00	3.05	0.00	0.00
Husavik	1,914	0.00	1.83	0.00	0.00
Isafjorour	1,915	0.00	1.83	0.00	0.00
Neskaupstaour	1,970	0.00	1.22	0.00	0.00
Total		0.04	100.00	0.05	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.46 IRAN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Iran 2004 - 2014

Year	Iran	% of Region	% of Globe
2004	0.55	1.84%	0.78%
2005	0.59	1.84%	0.77%
2006	0.67	1.84%	0.75%
2007	0.96	1.84%	0.70%
2008	1.21	1.84%	0.66%
2009	1.32	1.84%	0.66%
2010	1.41	1.85%	0.65%
2011	1.51	1.85%	0.64%
2012	1.62	1.85%	0.64%
2013	1.74	1.85%	0.63%
2014	1.86	1.85%	0.62%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Iran: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Tehran	74	0.57	42.86	0.79	0.28
Mashad	253	0.14	10.38	0.19	0.07
Isfahan	363	0.09	7.00	0.13	0.05
Tabriz	365	0.09	6.89	0.13	0.05
Shiraz	409	0.08	6.01	0.11	0.04
Ahvaz	534	0.05	4.11	0.08	0.03
Bakhtaran	547	0.05	3.98	0.07	0.03
Qom	569	0.05	3.85	0.07	0.03
Karaj	590	0.05	3.74	0.07	0.02
Orumiyeh	824	0.03	2.13	0.04	0.01
Abadan	834	0.03	2.09	0.04	0.01
Rasht	843	0.03	2.06	0.04	0.01
Kerman	893	0.02	1.82	0.03	0.01
Yazd	948	0.02	1.63	0.03	0.01
Bandar 'Abbas	1,016	0.02	1.43	0.03	0.01
Total		1.32	100.00	1.84	0.66

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.47 IRAQ

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Iraq 2004 - 2014

Year	Iraq	% of Region	% of Globe
2004	0.13	0.42%	0.18%
2005	0.14	0.43%	0.18%
2006	0.16	0.43%	0.17%
2007	0.22	0.43%	0.16%
2008	0.28	0.43%	0.16%
2009	0.31	0.43%	0.15%
2010	0.33	0.44%	0.15%
2011	0.36	0.44%	0.15%
2012	0.39	0.44%	0.15%
2013	0.41	0.44%	0.15%
2014	0.45	0.44%	0.15%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Iraq: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Baghdad	211	0.18	56.60	0.25	0.09
Basra	904	0.02	7.51	0.03	0.01
Mosul	946	0.02	6.95	0.03	0.01
Kirkuk	981	0.02	6.51	0.03	0.01
Irbil	1,185	0.01	4.07	0.02	0.01
As-Sulaymaniyah	1,271	0.01	3.40	0.01	0.01
An-Najaf	1,326	0.01	2.96	0.01	0.00
Al-Hillah	1,380	0.01	2.62	0.01	0.00
Karbala	1,435	0.01	2.25	0.01	0.00
An-Nasiriyah	1,509	0.01	1.69	0.01	0.00
Ar-Ramadi	1,514	0.01	1.67	0.01	0.00
Al-Amarah	1,523	0.00	1.61	0.01	0.00
Ba'qubah	1,567	0.00	1.40	0.01	0.00
Samarra	1,721	0.00	0.75	0.00	0.00
Total		0.31	100.00	0.43	0.15

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.48 IRELAND

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Ireland 2004 - 2014

Year	Ireland	% of Region	% of Globe
2004	0.24	0.79%	0.33%
2005	0.26	0.79%	0.33%
2006	0.29	0.80%	0.33%
2007	0.42	0.81%	0.31%
2008	0.53	0.81%	0.29%
2009	0.58	0.82%	0.29%
2010	0.63	0.82%	0.29%
2011	0.68	0.82%	0.29%
2012	0.73	0.83%	0.28%
2013	0.78	0.83%	0.28%
2014	0.84	0.84%	0.28%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Ireland: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Dublin	108	0.43	73.10	0.60	0.21
Cork	404	0.08	13.81	0.11	0.04
Limerick	725	0.04	6.11	0.05	0.02
Galway	942	0.02	3.73	0.03	0.01
Waterford	1,015	0.02	3.25	0.03	0.01
Total		0.58	100.00	0.82	0.29

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.49 ISRAEL

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Israel 2004 - 2014

Year	Israel	% of Region	% of Globe
2004	0.23	0.78%	0.33%
2005	0.25	0.78%	0.33%
2006	0.29	0.79%	0.32%
2007	0.41	0.80%	0.30%
2008	0.52	0.80%	0.29%
2009	0.57	0.80%	0.29%
2010	0.62	0.81%	0.28%
2011	0.66	0.81%	0.28%
2012	0.71	0.81%	0.28%
2013	0.77	0.82%	0.28%
2014	0.83	0.82%	0.28%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Israel: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Jerusalem	221	0.17	28.97	0.23	0.08
Tel Aviv	296	0.11	19.77	0.16	0.06
Haifa	410	0.08	13.77	0.11	0.04
Holon	579	0.05	8.65	0.07	0.02
Petach-Tikva	620	0.05	8.09	0.06	0.02
Ramat Gan	667	0.04	7.16	0.06	0.02
Beersheba	671	0.04	7.10	0.06	0.02
Bene Beraq	705	0.04	6.49	0.05	0.02
Total		0.57	100.00	0.80	0.29

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.50 ITALY**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Italy 2004 - 2014**

Year	Italy	% of Region	% of Globe
2004	2.47	8.22%	3.48%
2005	2.63	8.12%	3.41%
2006	2.94	8.02%	3.28%
2007	4.10	7.89%	2.99%
2008	5.10	7.78%	2.81%
2009	5.51	7.70%	2.74%
2010	5.83	7.62%	2.68%
2011	6.18	7.53%	2.62%
2012	6.55	7.45%	2.56%
2013	6.94	7.37%	2.51%
2014	7.35	7.29%	2.45%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Italy: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Rome	19	1.40	25.35	1.95	0.69
Milan	50	0.73	13.31	1.02	0.36
Naples	69	0.60	10.81	0.83	0.30
Turin	86	0.51	9.22	0.71	0.25
Palermo	123	0.36	6.56	0.51	0.18
Genoa	125	0.36	6.50	0.50	0.18
Bologna	191	0.21	3.84	0.30	0.11
Florence	193	0.21	3.79	0.29	0.10
Catania	206	0.18	3.35	0.26	0.09
Bari	210	0.18	3.23	0.25	0.09
Venice	224	0.16	2.95	0.23	0.08
Messina	256	0.13	2.44	0.19	0.07
Verona	264	0.13	2.33	0.18	0.06
Taranto	280	0.12	2.20	0.17	0.06
Trieste	290	0.12	2.13	0.16	0.06
Others		0.11	2.00	0.15	0.05
Total		5.51	100.00	7.70	2.74

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.51 JORDAN**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Jordan 2004 - 2014**

Year	Jordan	% of Region	% of Globe
2004	0.04	0.12%	0.05%
2005	0.04	0.12%	0.05%
2006	0.04	0.12%	0.05%
2007	0.06	0.12%	0.05%
2008	0.08	0.12%	0.04%
2009	0.09	0.12%	0.04%
2010	0.09	0.12%	0.04%
2011	0.10	0.12%	0.04%
2012	0.11	0.13%	0.04%
2013	0.12	0.13%	0.04%
2014	0.13	0.13%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Jordan: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Amman	597	0.05	55.97	0.07	0.02
Zarqa	1,068	0.02	19.09	0.02	0.01
Irbid	1,342	0.01	10.07	0.01	0.00
Salt	1,422	0.01	8.33	0.01	0.00
Ajlun	1,708	0.00	2.92	0.00	0.00
Jarash	1,777	0.00	1.99	0.00	0.00
Madaba	1,822	0.00	1.62	0.00	0.00
Total		0.09	100.00	0.12	0.04

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.52 KAZAKHSTAN**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Kazakhstan 2004 - 2014**

Year	Kazakhstan	% of Region	% of Globe
2004	0.19	0.62%	0.26%
2005	0.21	0.64%	0.27%
2006	0.24	0.66%	0.27%
2007	0.35	0.68%	0.26%
2008	0.46	0.70%	0.25%
2009	0.51	0.71%	0.25%
2010	0.56	0.73%	0.26%
2011	0.61	0.74%	0.26%
2012	0.67	0.76%	0.26%
2013	0.73	0.77%	0.26%
2014	0.80	0.79%	0.27%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Kazakhstan: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Almaty	325	0.10	19.81	0.14	0.05
Karaganda	527	0.06	10.78	0.08	0.03
Chimkent	728	0.04	6.90	0.05	0.02
Semipalatinsk	800	0.03	5.86	0.04	0.01
Pavlodar	804	0.03	5.81	0.04	0.01
Ust-Kamenogorsk	810	0.03	5.69	0.04	0.01
Dzhambul	835	0.03	5.39	0.04	0.01
Tselinograd	880	0.02	4.86	0.03	0.01
Aktyubinsk	924	0.02	4.44	0.03	0.01
Petropavlovsk	945	0.02	4.23	0.03	0.01
Kustanay	987	0.02	3.93	0.03	0.01
Temirtau	1,013	0.02	3.72	0.03	0.01
Uralsk	1,042	0.02	3.51	0.03	0.01
Shevchenko	1,130	0.01	2.79	0.02	0.01
Kzyl-Orda	1,147	0.01	2.69	0.02	0.01
Others		0.05	9.57	0.07	0.02
Total		0.51	100.00	0.71	0.25

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.53 KENYA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Kenya 2004 - 2014

Year	Kenya	% of Region	% of Globe
2004	0.07	0.24%	0.10%
2005	0.08	0.24%	0.10%
2006	0.09	0.24%	0.10%
2007	0.13	0.25%	0.09%
2008	0.16	0.25%	0.09%
2009	0.18	0.25%	0.09%
2010	0.19	0.25%	0.09%
2011	0.21	0.26%	0.09%
2012	0.23	0.26%	0.09%
2013	0.25	0.26%	0.09%
2014	0.27	0.26%	0.09%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Kenya: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Nairobi	334	0.10	55.53	0.14	0.05
Mombasa	693	0.04	21.43	0.05	0.02
Kisumu	1,097	0.02	8.40	0.02	0.01
Nakuru	1,322	0.01	5.13	0.01	0.00
Eldoret	1,499	0.01	3.02	0.01	0.00
Thika	1,604	0.00	2.06	0.01	0.00
Nyeri	1,643	0.00	1.81	0.00	0.00
Nanyuki	1,832	0.00	0.75	0.00	0.00
Kitale	1,837	0.00	0.70	0.00	0.00
Malindi	1,853	0.00	0.60	0.00	0.00
Kericho	1,863	0.00	0.55	0.00	0.00
Total		0.18	100.00	0.25	0.09

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.54 KUWAIT**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Kuwait 2004 - 2014**

Year	Kuwait	% of Region	% of Globe
2004	0.17	0.58%	0.24%
2005	0.19	0.58%	0.24%
2006	0.22	0.59%	0.24%
2007	0.31	0.59%	0.23%
2008	0.39	0.60%	0.22%
2009	0.43	0.60%	0.21%
2010	0.47	0.61%	0.21%
2011	0.50	0.61%	0.21%
2012	0.54	0.62%	0.21%
2013	0.58	0.62%	0.21%
2014	0.63	0.62%	0.21%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Kuwait: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Salmiya	242	0.15	33.77	0.20	0.07
Hawalli	252	0.14	32.01	0.19	0.07
Jahra	314	0.11	24.50	0.15	0.05
Kuwait	659	0.04	9.71	0.06	0.02
Total		0.43	100.00	0.60	0.21

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.55 KYRGYZSTAN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Kyrgyzstan 2004 - 2014

Year	Kyrgyzstan	% of Region	% of Globe
2004	0.01	0.04%	0.02%
2005	0.01	0.04%	0.02%
2006	0.02	0.04%	0.02%
2007	0.02	0.04%	0.02%
2008	0.03	0.04%	0.02%
2009	0.03	0.05%	0.02%
2010	0.04	0.05%	0.02%
2011	0.04	0.05%	0.02%
2012	0.04	0.05%	0.02%
2013	0.04	0.05%	0.02%
2014	0.05	0.05%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Kyrgyzstan: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Bishkek	984	0.02	62.08	0.03	0.01
Osh	1,444	0.01	20.92	0.01	0.00
Dzhalal-Abad	1,761	0.00	5.80	0.00	0.00
Przhevalsk	1,772	0.00	5.50	0.00	0.00
Kyzyl-Kiya	1,858	0.00	3.14	0.00	0.00
Naryn	1,888	0.00	2.55	0.00	0.00
Total		0.03	100.00	0.05	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.56 LATVIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Latvia 2004 - 2014

Year	Latvia	% of Region	% of Globe
2004	0.04	0.15%	0.06%
2005	0.05	0.15%	0.06%
2006	0.06	0.16%	0.07%
2007	0.09	0.17%	0.06%
2008	0.11	0.17%	0.06%
2009	0.13	0.18%	0.06%
2010	0.14	0.18%	0.06%
2011	0.15	0.19%	0.07%
2012	0.17	0.19%	0.07%
2013	0.19	0.20%	0.07%
2014	0.21	0.20%	0.07%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Latvia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Riga	390	0.08	65.78	0.12	0.04
Daugavpils	1,218	0.01	9.18	0.02	0.01
Liepaja	1,272	0.01	8.25	0.01	0.01
Jelgava	1,442	0.01	5.38	0.01	0.00
Jurmala	1,472	0.01	4.73	0.01	0.00
Ventspils	1,552	0.00	3.59	0.01	0.00
Rezekne	1,587	0.00	3.08	0.01	0.00
Total		0.13	100.00	0.18	0.06

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.57 LEBANON

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Lebanon 2004 - 2014

Year	Lebanon	% of Region	% of Globe
2004	0.06	0.19%	0.08%
2005	0.06	0.19%	0.08%
2006	0.07	0.18%	0.08%
2007	0.09	0.18%	0.07%
2008	0.12	0.18%	0.06%
2009	0.12	0.17%	0.06%
2010	0.13	0.17%	0.06%
2011	0.14	0.17%	0.06%
2012	0.14	0.16%	0.06%
2013	0.15	0.16%	0.05%
2014	0.16	0.16%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Lebanon: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Beirut	405	0.08	64.82	0.11	0.04
Tripoli	851	0.03	21.61	0.04	0.01
Zahle	1,265	0.01	8.64	0.01	0.01
Sidon	1,504	0.01	4.32	0.01	0.00
Tyre	1,900	0.00	0.61	0.00	0.00
Total		0.12	100.00	0.17	0.06

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.58 LESOTHO

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Lesotho 2004 - 2014

Year	Lesotho	% of Region	% of Globe
2004	0.00	0.01%	0.01%
2005	0.00	0.01%	0.01%
2006	0.00	0.01%	0.01%
2007	0.01	0.01%	0.01%
2008	0.01	0.01%	0.00%
2009	0.01	0.01%	0.00%
2010	0.01	0.01%	0.00%
2011	0.01	0.01%	0.00%
2012	0.01	0.01%	0.00%
2013	0.01	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Lesotho: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Maseru	1,378	0.01	85.16	0.01	0.00
Teyateyaneng	1,928	0.00	6.25	0.00	0.00
Leribe	1,969	0.00	4.69	0.00	0.00
Mafeteng	1,989	0.00	3.91	0.00	0.00
Total		0.01	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.59 LIBERIA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Liberia 2004 - 2014**

Year	Liberia	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.00	0.01%	0.00%
2010	0.01	0.01%	0.00%
2011	0.01	0.01%	0.00%
2012	0.01	0.01%	0.00%
2013	0.01	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Liberia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Monrovia	1,605	0.00	78.41	0.01	0.00
Harbel	1,935	0.00	12.18	0.00	0.00
Buchanan	2,022	0.00	4.43	0.00	0.00
Tubmanburg	2,049	0.00	2.77	0.00	0.00
Harper	2,055	0.00	2.21	0.00	0.00
Total		0.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.60 LIBYA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Libya 2004 - 2014

Year	Libya	% of Region	% of Globe
2004	0.10	0.33%	0.14%
2005	0.11	0.33%	0.14%
2006	0.12	0.34%	0.14%
2007	0.18	0.34%	0.13%
2008	0.22	0.34%	0.12%
2009	0.25	0.34%	0.12%
2010	0.26	0.34%	0.12%
2011	0.28	0.35%	0.12%
2012	0.31	0.35%	0.12%
2013	0.33	0.35%	0.12%
2014	0.36	0.35%	0.12%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Libya: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Tripoli	273	0.12	50.89	0.17	0.06
Benghazi	463	0.06	26.45	0.09	0.03
Misurata	1,046	0.02	7.24	0.02	0.01
Az Zawiyah	1,197	0.01	5.04	0.02	0.01
Al-Bayda	1,546	0.00	1.90	0.01	0.00
Ajdabiya	1,559	0.00	1.84	0.01	0.00
Darnah	1,566	0.00	1.78	0.01	0.00
Sebha	1,574	0.00	1.72	0.01	0.00
Tubruq	1,582	0.00	1.66	0.01	0.00
Al-Marj	1,607	0.00	1.48	0.01	0.00
Total		0.25	100.00	0.34	0.12

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.61 LIECHTENSTEIN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Liechtenstein 2004 - 2014

Year	Liechtenstein	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.01	0.01%	0.00%
2009	0.01	0.01%	0.00%
2010	0.01	0.01%	0.00%
2011	0.01	0.01%	0.00%
2012	0.01	0.01%	0.00%
2013	0.01	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Liechtenstein: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Schaan	1,844	0.00	20.00	0.00	0.00
Vaduz	1,845	0.00	20.00	0.00	0.00
Balzers	1,874	0.00	16.00	0.00	0.00
Eschen	1,907	0.00	12.00	0.00	0.00
Triesen	1,908	0.00	12.00	0.00	0.00
Mauren	1,909	0.00	12.00	0.00	0.00
Triesenberg	1,965	0.00	8.00	0.00	0.00
Total		0.01	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.62 LITHUANIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Lithuania 2004 - 2014

Year	Lithuania	% of Region	% of Globe
2004	0.07	0.23%	0.10%
2005	0.08	0.24%	0.10%
2006	0.09	0.24%	0.10%
2007	0.13	0.25%	0.10%
2008	0.17	0.26%	0.09%
2009	0.19	0.26%	0.09%
2010	0.20	0.27%	0.09%
2011	0.22	0.27%	0.09%
2012	0.24	0.28%	0.10%
2013	0.26	0.28%	0.10%
2014	0.29	0.29%	0.10%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Lithuania: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Vilnius	417	0.08	41.37	0.11	0.04
Kaunas	558	0.05	27.56	0.07	0.03
Klaipeda	879	0.02	13.24	0.03	0.01
Siauliai	1,043	0.02	9.48	0.02	0.01
Panevezys	1,085	0.02	8.34	0.02	0.01
Total		0.19	100.00	0.26	0.09

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.63 LUXEMBOURG

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Luxembourg 2004 - 2014

Year	Luxembourg	% of Region	% of Globe
2004	0.05	0.16%	0.07%
2005	0.05	0.16%	0.07%
2006	0.06	0.17%	0.07%
2007	0.09	0.17%	0.06%
2008	0.11	0.17%	0.06%
2009	0.12	0.17%	0.06%
2010	0.13	0.17%	0.06%
2011	0.14	0.17%	0.06%
2012	0.15	0.17%	0.06%
2013	0.16	0.17%	0.06%
2014	0.17	0.17%	0.06%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Luxembourg: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Luxembourg	497	0.06	49.68	0.08	0.03
Esch	1,024	0.02	15.48	0.03	0.01
Differdange	1,193	0.01	10.32	0.02	0.01
Dudelange	1,257	0.01	9.03	0.02	0.01
Remich	1,316	0.01	7.74	0.01	0.00
Petange	1,317	0.01	7.74	0.01	0.00
Total		0.12	100.00	0.17	0.06

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.64 MADAGASCAR

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Madagascar 2004 - 2014

Year	Madagascar	% of Region	% of Globe
2004	0.02	0.08%	0.03%
2005	0.03	0.08%	0.03%
2006	0.03	0.08%	0.03%
2007	0.04	0.09%	0.03%
2008	0.06	0.09%	0.03%
2009	0.06	0.09%	0.03%
2010	0.07	0.09%	0.03%
2011	0.07	0.09%	0.03%
2012	0.08	0.09%	0.03%
2013	0.09	0.09%	0.03%
2014	0.09	0.09%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Madagascar: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Antananarivo	733	0.03	56.02	0.05	0.02
Toamasina	1,439	0.01	11.08	0.01	0.00
Mahajanga	1,494	0.01	8.84	0.01	0.00
Fianarantsoa	1,495	0.01	8.84	0.01	0.00
Antsirabe	1,588	0.00	6.29	0.01	0.00
Toliara	1,671	0.00	4.70	0.00	0.00
Antsiranana	1,700	0.00	4.22	0.00	0.00
Total		0.06	100.00	0.09	0.03

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.65 MALAWI

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Malawi 2004 - 2014

Year	Malawi	% of Region	% of Globe
2004	0.01	0.04%	0.02%
2005	0.01	0.04%	0.02%
2006	0.02	0.04%	0.02%
2007	0.02	0.04%	0.02%
2008	0.03	0.05%	0.02%
2009	0.03	0.05%	0.02%
2010	0.04	0.05%	0.02%
2011	0.04	0.05%	0.02%
2012	0.04	0.05%	0.02%
2013	0.04	0.05%	0.02%
2014	0.05	0.05%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Malawi: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Blantyre	1,077	0.02	49.45	0.02	0.01
Lilongwe	1,347	0.01	26.99	0.01	0.00
Mzuzu	1,550	0.00	14.11	0.01	0.00
Zomba	1,744	0.00	6.50	0.00	0.00
Karonga	1,948	0.00	1.60	0.00	0.00
Nkhotakota	1,971	0.00	1.35	0.00	0.00
Total		0.03	100.00	0.05	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.66 MALI

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Mali 2004 - 2014

Year	Mali	% of Region	% of Globe
2004	0.02	0.06%	0.03%
2005	0.02	0.06%	0.03%
2006	0.02	0.06%	0.03%
2007	0.03	0.06%	0.02%
2008	0.04	0.06%	0.02%
2009	0.04	0.06%	0.02%
2010	0.05	0.06%	0.02%
2011	0.05	0.06%	0.02%
2012	0.05	0.06%	0.02%
2013	0.06	0.06%	0.02%
2014	0.06	0.06%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Mali: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Bamako	781	0.03	71.15	0.04	0.02
Segou	1,659	0.00	7.16	0.00	0.00
Mopti	1,704	0.00	5.95	0.00	0.00
Sikasso	1,727	0.00	5.18	0.00	0.00
Kayes	1,739	0.00	4.96	0.00	0.00
Gao	1,806	0.00	3.41	0.00	0.00
Timbuktu	1,864	0.00	2.20	0.00	0.00
Total		0.04	100.00	0.06	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.67 MALTA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Malta 2004 - 2014**

Year	Malta	% of Region	% of Globe
2004	0.01	0.04%	0.02%
2005	0.01	0.04%	0.02%
2006	0.01	0.04%	0.02%
2007	0.02	0.04%	0.02%
2008	0.03	0.04%	0.01%
2009	0.03	0.04%	0.01%
2010	0.03	0.04%	0.01%
2011	0.03	0.04%	0.01%
2012	0.03	0.04%	0.01%
2013	0.04	0.04%	0.01%
2014	0.04	0.04%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Malta: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Birkirkara	1,358	0.01	29.85	0.01	0.00
Qormi	1,377	0.01	28.36	0.01	0.00
Sliema	1,473	0.01	20.90	0.01	0.00
Valletta	1,595	0.00	13.43	0.01	0.00
Victoria	1,742	0.00	7.46	0.00	0.00
Total		0.03	100.00	0.04	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.68 MAURITANIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Mauritania 2004 - 2014

Year	Mauritania	% of Region	% of Globe
2004	0.01	0.03%	0.01%
2005	0.01	0.03%	0.01%
2006	0.01	0.03%	0.01%
2007	0.01	0.03%	0.01%
2008	0.02	0.03%	0.01%
2009	0.02	0.02%	0.01%
2010	0.02	0.02%	0.01%
2011	0.02	0.02%	0.01%
2012	0.02	0.02%	0.01%
2013	0.02	0.02%	0.01%
2014	0.02	0.02%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Mauritania: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Nouakchott	1,106	0.01	82.92	0.02	0.01
Nouadhibou	1,916	0.00	3.65	0.00	0.00
Kaedi	1,923	0.00	3.48	0.00	0.00
Zouerate	1,955	0.00	2.82	0.00	0.00
Atar	1,960	0.00	2.65	0.00	0.00
Rosso	1,961	0.00	2.65	0.00	0.00
Kiffa	2,001	0.00	1.82	0.00	0.00
Total		0.02	100.00	0.02	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.69 MAURITIUS

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Mauritius 2004 - 2014

Year	Mauritius	% of Region	% of Globe
2004	0.02	0.06%	0.03%
2005	0.02	0.06%	0.03%
2006	0.02	0.06%	0.03%
2007	0.03	0.06%	0.02%
2008	0.04	0.06%	0.02%
2009	0.05	0.06%	0.02%
2010	0.05	0.07%	0.02%
2011	0.05	0.07%	0.02%
2012	0.06	0.07%	0.02%
2013	0.06	0.07%	0.02%
2014	0.07	0.07%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Mauritius: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Port Louis	1,090	0.02	33.33	0.02	0.01
Beau Bassin	1,278	0.01	22.30	0.01	0.01
Curepipe	1,425	0.01	15.59	0.01	0.00
Quatre Bornes	1,426	0.01	15.59	0.01	0.00
Vacoas-Phoenix	1,468	0.01	13.19	0.01	0.00
Total		0.05	100.00	0.06	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.70 MOLDOVA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Moldova 2004 - 2014

Year	Moldova	% of Region	% of Globe
2004	0.01	0.04%	0.02%
2005	0.01	0.04%	0.02%
2006	0.02	0.04%	0.02%
2007	0.02	0.04%	0.02%
2008	0.03	0.04%	0.02%
2009	0.03	0.04%	0.02%
2010	0.03	0.04%	0.02%
2011	0.04	0.04%	0.02%
2012	0.04	0.04%	0.02%
2013	0.04	0.05%	0.02%
2014	0.05	0.05%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Moldova: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Chisinau	1,035	0.02	58.54	0.03	0.01
Tiraspol	1,522	0.00	16.02	0.01	0.00
Beltsy	1,565	0.00	14.00	0.01	0.00
Bendery	1,613	0.00	11.44	0.00	0.00
Total		0.03	100.00	0.04	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.71 MONACO**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Monaco 2004 - 2014**

Year	Monaco	% of Region	% of Globe
2004	0.00	0.00%	0.00%
2005	0.00	0.00%	0.00%
2006	0.00	0.00%	0.00%
2007	0.00	0.00%	0.00%
2008	0.00	0.00%	0.00%
2009	0.00	0.00%	0.00%
2010	0.00	0.00%	0.00%
2011	0.00	0.00%	0.00%
2012	0.00	0.00%	0.00%
2013	0.00	0.00%	0.00%
2014	0.00	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Monaco: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Monte Carlo	1,706	0.00	86.67	0.00	0.00
Monaco	1,984	0.00	13.33	0.00	0.00
Total		0.00	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.72 MOROCCO

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Morocco 2004 - 2014

Year	Morocco	% of Region	% of Globe
2004	0.17	0.58%	0.24%
2005	0.18	0.57%	0.24%
2006	0.21	0.56%	0.23%
2007	0.29	0.56%	0.21%
2008	0.36	0.55%	0.20%
2009	0.39	0.54%	0.19%
2010	0.41	0.54%	0.19%
2011	0.44	0.53%	0.19%
2012	0.46	0.53%	0.18%
2013	0.49	0.52%	0.18%
2014	0.52	0.52%	0.17%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Morocco: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Casablanca	350	0.10	24.65	0.13	0.05
Marrakech	613	0.05	12.09	0.07	0.02
Rabat	655	0.04	10.92	0.06	0.02
Fez	789	0.03	7.92	0.04	0.02
Oujda	807	0.03	7.60	0.04	0.01
Kenitra	836	0.03	7.07	0.04	0.01
Tetouan	856	0.03	6.79	0.04	0.01
Safi	861	0.03	6.73	0.04	0.01
Meknes	908	0.02	5.97	0.03	0.01
Agadir	913	0.02	5.94	0.03	0.01
Tangier	1,065	0.02	4.32	0.02	0.01
Total		0.39	100.00	0.54	0.19

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.73 MOZAMBIQUE

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Mozambique 2004 - 2014

Year	Mozambique	% of Region	% of Globe
2004	0.02	0.07%	0.03%
2005	0.02	0.07%	0.03%
2006	0.03	0.07%	0.03%
2007	0.04	0.08%	0.03%
2008	0.05	0.08%	0.03%
2009	0.06	0.08%	0.03%
2010	0.06	0.08%	0.03%
2011	0.07	0.08%	0.03%
2012	0.07	0.08%	0.03%
2013	0.08	0.08%	0.03%
2014	0.09	0.08%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Mozambique: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Maputo	745	0.03	60.83	0.05	0.02
Beira	1,320	0.01	16.60	0.01	0.00
Nampula	1,463	0.01	11.20	0.01	0.00
Nacala	1,644	0.00	5.80	0.00	0.00
Machaze	1,814	0.00	2.62	0.00	0.00
Mandie	1,889	0.00	1.48	0.00	0.00
Chibuto	1,890	0.00	1.48	0.00	0.00
Total		0.06	100.00	0.08	0.03

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.74 NAMIBIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Namibia 2004 - 2014

Year	Namibia	% of Region	% of Globe
2004	0.01	0.05%	0.02%
2005	0.01	0.05%	0.02%
2006	0.02	0.05%	0.02%
2007	0.02	0.05%	0.02%
2008	0.03	0.05%	0.02%
2009	0.03	0.05%	0.02%
2010	0.04	0.05%	0.02%
2011	0.04	0.05%	0.02%
2012	0.04	0.05%	0.02%
2013	0.04	0.05%	0.02%
2014	0.05	0.05%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Namibia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Windhoek	905	0.02	70.55	0.03	0.01
Tsumeb	1,697	0.00	7.98	0.00	0.00
Keetmanshoop	1,729	0.00	6.75	0.00	0.00
Otjiwarongo	1,766	0.00	5.52	0.00	0.00
Luderitz	1,792	0.00	4.91	0.00	0.00
Swakopmund	1,823	0.00	4.29	0.00	0.00
Total		0.03	100.00	0.05	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.75 NIGER

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Niger 2004 - 2014

Year	Niger	% of Region	% of Globe
2004	0.01	0.04%	0.02%
2005	0.01	0.04%	0.02%
2006	0.01	0.04%	0.02%
2007	0.02	0.04%	0.01%
2008	0.03	0.04%	0.01%
2009	0.03	0.04%	0.01%
2010	0.03	0.04%	0.01%
2011	0.03	0.04%	0.01%
2012	0.03	0.04%	0.01%
2013	0.04	0.04%	0.01%
2014	0.04	0.04%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Niger: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Niamey	1,056	0.02	61.99	0.02	0.01
Zinder	1,609	0.00	12.93	0.01	0.00
Maradi	1,682	0.00	10.12	0.00	0.00
Tahoua	1,767	0.00	6.54	0.00	0.00
Agadez	1,840	0.00	4.21	0.00	0.00
Birni N'Konni	1,906	0.00	2.49	0.00	0.00
Filingue	1,959	0.00	1.71	0.00	0.00
Total		0.03	100.00	0.04	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.76 NIGERIA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Nigeria 2004 - 2014**

Year	Nigeria	% of Region	% of Globe
2004	0.36	1.21%	0.51%
2005	0.40	1.22%	0.51%
2006	0.45	1.24%	0.51%
2007	0.65	1.26%	0.48%
2008	0.84	1.27%	0.46%
2009	0.92	1.29%	0.46%
2010	1.00	1.30%	0.46%
2011	1.08	1.31%	0.46%
2012	1.16	1.33%	0.46%
2013	1.26	1.34%	0.46%
2014	1.36	1.35%	0.45%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Nigeria: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Lagos	228	0.16	17.07	0.22	0.08
Ibadan	239	0.15	16.09	0.21	0.07
Ogbomosho	424	0.08	8.20	0.11	0.04
Kano	449	0.07	7.57	0.10	0.03
Oshogbo	583	0.05	5.37	0.07	0.02
Ilorin	589	0.05	5.35	0.07	0.02
Abeokuta	639	0.04	4.81	0.06	0.02
Port Harcourt	656	0.04	4.60	0.06	0.02
Ilesha	686	0.04	4.26	0.05	0.02
Zaria	687	0.04	4.26	0.05	0.02
Onitsha	694	0.04	4.18	0.05	0.02
Kaduna	726	0.04	3.85	0.05	0.02
Enugu	765	0.03	3.55	0.05	0.02
Aba	785	0.03	3.36	0.04	0.02
Benin City	897	0.02	2.59	0.03	0.01
Others		0.05	4.90	0.06	0.02
Total		0.92	100.00	1.29	0.46

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.77 NORWAY**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Norway 2004 - 2014**

Year	Norway	% of Region	% of Globe
2004	0.33	1.09%	0.46%
2005	0.35	1.10%	0.46%
2006	0.40	1.10%	0.45%
2007	0.58	1.11%	0.42%
2008	0.73	1.11%	0.40%
2009	0.80	1.12%	0.40%
2010	0.86	1.12%	0.39%
2011	0.92	1.12%	0.39%
2012	0.99	1.13%	0.39%
2013	1.06	1.13%	0.38%
2014	1.14	1.13%	0.38%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Norway: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Oslo	138	0.32	40.14	0.45	0.16
Bergen	238	0.15	18.57	0.21	0.07
Trondheim	349	0.10	12.06	0.13	0.05
Stavanger	454	0.07	8.54	0.10	0.03
Kristiansand	638	0.04	5.55	0.06	0.02
Drammen	716	0.04	4.58	0.05	0.02
Tromso	740	0.03	4.31	0.05	0.02
Alesund	873	0.03	3.17	0.04	0.01
Bodo	886	0.02	3.08	0.03	0.01
Total		0.80	100.00	1.12	0.40

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.78 OMAN**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Oman 2004 - 2014**

Year	Oman	% of Region	% of Globe
2004	0.08	0.26%	0.11%
2005	0.08	0.26%	0.11%
2006	0.10	0.26%	0.11%
2007	0.14	0.26%	0.10%
2008	0.17	0.26%	0.10%
2009	0.19	0.27%	0.09%
2010	0.20	0.27%	0.09%
2011	0.22	0.27%	0.09%
2012	0.24	0.27%	0.09%
2013	0.26	0.27%	0.09%
2014	0.28	0.27%	0.09%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Oman: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Muscat	307	0.11	57.47	0.15	0.05
Matrah	707	0.04	19.54	0.05	0.02
Nizwa	940	0.02	11.49	0.03	0.01
Salala	941	0.02	11.49	0.03	0.01
Total		0.19	100.00	0.27	0.09

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.79 PAKISTAN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Pakistan 2004 - 2014

Year	Pakistan	% of Region	% of Globe
2004	0.55	1.83%	0.77%
2005	0.60	1.85%	0.78%
2006	0.69	1.88%	0.77%
2007	0.99	1.90%	0.72%
2008	1.26	1.93%	0.70%
2009	1.39	1.95%	0.69%
2010	1.51	1.97%	0.69%
2011	1.63	1.99%	0.69%
2012	1.76	2.01%	0.69%
2013	1.91	2.02%	0.69%
2014	2.06	2.04%	0.69%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Pakistan: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Karachi	78	0.54	38.40	0.75	0.27
Lahore	142	0.30	21.77	0.42	0.15
Faisalabad	297	0.11	8.14	0.16	0.06
Rawalpindi	398	0.08	5.86	0.11	0.04
Hyderabad	418	0.08	5.54	0.11	0.04
Multan	427	0.07	5.38	0.10	0.04
Gujranwala	458	0.07	4.86	0.09	0.03
Peshawar	510	0.06	4.17	0.08	0.03
Sialkot	784	0.03	2.23	0.04	0.02
Sargodha	801	0.03	2.15	0.04	0.01
Islamabad	966	0.02	1.50	0.03	0.01
Total		1.39	100.00	1.95	0.69

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.80 PALESTINE

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Palestine 2004 - 2014

Year	Palestine	% of Region	% of Globe
2004	0.00	0.01%	0.01%
2005	0.00	0.01%	0.01%
2006	0.00	0.01%	0.00%
2007	0.01	0.01%	0.00%
2008	0.01	0.01%	0.00%
2009	0.01	0.01%	0.00%
2010	0.01	0.01%	0.00%
2011	0.01	0.01%	0.00%
2012	0.01	0.01%	0.00%
2013	0.01	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Palestine: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
West Bank	1,505	0.01	63.56	0.01	0.00
Gaza Strip	1,664	0.00	36.44	0.00	0.00
Total		0.01	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.81 POLAND

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Poland 2004 - 2014

Year	Poland	% of Region	% of Globe
2004	0.77	2.55%	1.08%
2005	0.83	2.58%	1.08%
2006	0.96	2.62%	1.07%
2007	1.38	2.66%	1.01%
2008	1.77	2.70%	0.97%
2009	1.95	2.73%	0.97%
2010	2.11	2.76%	0.97%
2011	2.29	2.79%	0.97%
2012	2.48	2.82%	0.97%
2013	2.68	2.85%	0.97%
2014	2.90	2.88%	0.97%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Poland: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Warsaw	89	0.49	24.99	0.68	0.24
Lodz	172	0.25	12.64	0.35	0.12
Krakow	185	0.22	11.14	0.30	0.11
Wroclaw	204	0.19	9.57	0.26	0.09
Poznan	216	0.17	8.76	0.24	0.09
Gdansk	254	0.14	7.01	0.19	0.07
Szczecin	294	0.12	5.92	0.16	0.06
Bydgoszcz	308	0.11	5.58	0.15	0.05
Katowice	311	0.11	5.52	0.15	0.05
Lublin	342	0.10	4.98	0.14	0.05
Sosnowiec	422	0.08	3.89	0.11	0.04
Total		1.95	100.00	2.73	0.97

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.82 PORTUGAL**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Portugal 2004 - 2014**

Year	Portugal	% of Region	% of Globe
2004	0.32	1.06%	0.45%
2005	0.34	1.05%	0.44%
2006	0.38	1.03%	0.42%
2007	0.53	1.02%	0.39%
2008	0.66	1.00%	0.36%
2009	0.71	0.99%	0.35%
2010	0.75	0.98%	0.35%
2011	0.80	0.97%	0.34%
2012	0.84	0.96%	0.33%
2013	0.89	0.95%	0.32%
2014	0.95	0.94%	0.32%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Portugal: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Lisbon	130	0.35	49.14	0.49	0.17
Oporto	241	0.15	20.54	0.20	0.07
Amadora	675	0.04	5.68	0.06	0.02
Setubal	763	0.03	4.62	0.05	0.02
Coimbra	778	0.03	4.44	0.04	0.02
Braga	853	0.03	3.73	0.04	0.01
Vila Nova de Gaia	862	0.03	3.67	0.04	0.01
Barreiro	951	0.02	3.02	0.03	0.01
Funchal	1,030	0.02	2.61	0.03	0.01
Almada	1,038	0.02	2.55	0.03	0.01
Total		0.71	100.00	0.99	0.35

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.83 QATAR**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Qatar 2004 - 2014**

Year	Qatar	% of Region	% of Globe
2004	0.07	0.23%	0.10%
2005	0.08	0.23%	0.10%
2006	0.09	0.24%	0.10%
2007	0.13	0.24%	0.09%
2008	0.16	0.25%	0.09%
2009	0.18	0.25%	0.09%
2010	0.20	0.26%	0.09%
2011	0.22	0.26%	0.09%
2012	0.23	0.27%	0.09%
2013	0.26	0.27%	0.09%
2014	0.28	0.28%	0.09%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Qatar: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Doha	209	0.18	100.00	0.25	0.09
Total		0.18	100.00	0.25	0.09

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.84 REPUBLIC OF CONGO

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Republic of Congo 2004 - 2014

Year	Republic of Congo	% of Region	% of Globe
2004	0.02	0.06%	0.03%
2005	0.02	0.06%	0.03%
2006	0.02	0.06%	0.03%
2007	0.03	0.06%	0.02%
2008	0.04	0.06%	0.02%
2009	0.04	0.06%	0.02%
2010	0.05	0.06%	0.02%
2011	0.05	0.06%	0.02%
2012	0.05	0.06%	0.02%
2013	0.06	0.06%	0.02%
2014	0.06	0.06%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Republic of Congo: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Brazzaville	876	0.03	58.32	0.04	0.01
Pointe-Noire	1,189	0.01	29.16	0.02	0.01
Nkayi	1,796	0.00	3.72	0.00	0.00
Loubomo	1,802	0.00	3.62	0.00	0.00
Ngamaba-Mfilou	1,856	0.00	2.45	0.00	0.00
Loandjili	1,913	0.00	1.57	0.00	0.00
Mossendjo	1,954	0.00	1.17	0.00	0.00
Total		0.04	100.00	0.06	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.85 REUNION

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Reunion 2004 - 2014

Year	Reunion	% of Region	% of Globe
2004	0.01	0.02%	0.01%
2005	0.01	0.02%	0.01%
2006	0.01	0.02%	0.01%
2007	0.01	0.02%	0.01%
2008	0.01	0.02%	0.01%
2009	0.01	0.02%	0.01%
2010	0.02	0.02%	0.01%
2011	0.02	0.02%	0.01%
2012	0.02	0.02%	0.01%
2013	0.02	0.02%	0.01%
2014	0.02	0.02%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Reunion: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Saint-Denis	1,535	0.00	32.61	0.01	0.00
Saint-Paul	1,680	0.00	19.41	0.00	0.00
Saint-Pierre	1,722	0.00	15.90	0.00	0.00
Le Tampon	1,759	0.00	12.94	0.00	0.00
Saint-Louis	1,813	0.00	9.97	0.00	0.00
Le Port	1,834	0.00	9.16	0.00	0.00
Total		0.01	100.00	0.02	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.86 ROMANIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Romania 2004 - 2014

Year	Romania	% of Region	% of Globe
2004	0.31	1.02%	0.43%
2005	0.33	1.03%	0.43%
2006	0.38	1.04%	0.43%
2007	0.55	1.06%	0.40%
2008	0.70	1.07%	0.38%
2009	0.77	1.08%	0.38%
2010	0.83	1.08%	0.38%
2011	0.90	1.09%	0.38%
2012	0.97	1.10%	0.38%
2013	1.04	1.11%	0.38%
2014	1.13	1.12%	0.38%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Romania: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Bucharest	139	0.31	40.80	0.44	0.16
Brasov	526	0.06	7.20	0.08	0.03
Constanta	557	0.05	6.72	0.07	0.03
Timisoara	566	0.05	6.66	0.07	0.03
Iasi	587	0.05	6.42	0.07	0.02
Cluj-Napoca	599	0.05	6.36	0.07	0.02
Galati	619	0.05	6.05	0.07	0.02
Craiova	637	0.04	5.76	0.06	0.02
Braila	706	0.04	4.84	0.05	0.02
Ploiesti	709	0.04	4.82	0.05	0.02
Oradea	748	0.03	4.39	0.05	0.02
Total		0.77	100.00	1.08	0.38

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.87 RUSSIA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Russia 2004 - 2014**

Year	Russia	% of Region	% of Globe
2004	1.22	4.07%	1.72%
2005	1.34	4.16%	1.74%
2006	1.56	4.26%	1.74%
2007	2.28	4.38%	1.66%
2008	2.94	4.49%	1.62%
2009	3.27	4.57%	1.63%
2010	3.57	4.66%	1.64%
2011	3.89	4.74%	1.65%
2012	4.24	4.83%	1.66%
2013	4.62	4.91%	1.67%
2014	5.04	5.00%	1.68%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Russia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Moscow	35	0.99	30.16	1.38	0.49
Saint Petersburg	75	0.55	16.88	0.77	0.27
Nizhni Novgorod	226	0.16	4.84	0.22	0.08
Novosibirsk	227	0.16	4.83	0.22	0.08
Yekaterinburg	233	0.15	4.60	0.21	0.07
Kuybyshev	250	0.14	4.23	0.19	0.07
Omsk	268	0.13	3.86	0.18	0.06
Chelyabinsk	271	0.13	3.84	0.18	0.06
Kazan	282	0.12	3.68	0.17	0.06
Rostov-on-Don	299	0.11	3.43	0.16	0.06
Volgograd	306	0.11	3.36	0.15	0.05
Krasnoyark	332	0.10	3.07	0.14	0.05
Saratov	335	0.10	3.04	0.14	0.05
Vladivostok	441	0.07	2.18	0.10	0.04
Irkutsk	453	0.07	2.11	0.10	0.03
Others		0.19	5.90	0.27	0.10
Total		3.27	100.00	4.57	1.63

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.88 RWANDA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Rwanda 2004 - 2014**

Year	Rwanda	% of Region	% of Globe
2004	0.01	0.04%	0.01%
2005	0.01	0.04%	0.02%
2006	0.01	0.04%	0.01%
2007	0.02	0.04%	0.01%
2008	0.02	0.04%	0.01%
2009	0.03	0.04%	0.01%
2010	0.03	0.04%	0.01%
2011	0.03	0.04%	0.01%
2012	0.03	0.04%	0.01%
2013	0.04	0.04%	0.01%
2014	0.04	0.04%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Rwanda: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Kigali	1,023	0.02	69.78	0.03	0.01
Butare	1,701	0.00	9.78	0.00	0.00
Ruhengeri	1,760	0.00	7.11	0.00	0.00
Gisenyi	1,820	0.00	5.33	0.00	0.00
Nyabisindu	1,839	0.00	4.44	0.00	0.00
Cyangugu	1,868	0.00	3.56	0.00	0.00
Total		0.03	100.00	0.04	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.89 SAN MARINO**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): San Marino
2004 - 2014**

Year	San Marino	% of Region	% of Globe
2004	0.00	0.00%	0.00%
2005	0.00	0.00%	0.00%
2006	0.00	0.00%	0.00%
2007	0.00	0.00%	0.00%
2008	0.00	0.00%	0.00%
2009	0.00	0.00%	0.00%
2010	0.00	0.00%	0.00%
2011	0.00	0.00%	0.00%
2012	0.00	0.00%	0.00%
2013	0.00	0.00%	0.00%
2014	0.00	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

San Marino: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Serravalle	1,787	0.00	63.64	0.00	0.00
San Marino	1,867	0.00	36.36	0.00	0.00
Total		0.00	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.90 SAO TOME E PRINCIPE

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Sao Tome E Principe 2004 - 2014

Year	Sao Tome E Principe	% of Region	% of Globe
2004	0.00	0.00%	0.00%
2005	0.00	0.00%	0.00%
2006	0.00	0.00%	0.00%
2007	0.00	0.00%	0.00%
2008	0.00	0.00%	0.00%
2009	0.00	0.00%	0.00%
2010	0.00	0.00%	0.00%
2011	0.00	0.00%	0.00%
2012	0.00	0.00%	0.00%
2013	0.00	0.00%	0.00%
2014	0.00	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Sao Tome E Principe: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Sao Tome	1,883	0.00	97.22	0.00	0.00
Santo Antonio	2,075	0.00	2.78	0.00	0.00
Total		0.00	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.91 SAUDI ARABIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Saudi Arabia 2004 - 2014

Year	Saudi Arabia	% of Region	% of Globe
2004	0.73	2.44%	1.03%
2005	0.79	2.45%	1.03%
2006	0.90	2.46%	1.01%
2007	1.28	2.47%	0.93%
2008	1.62	2.47%	0.89%
2009	1.77	2.48%	0.88%
2010	1.90	2.49%	0.87%
2011	2.04	2.49%	0.87%
2012	2.19	2.50%	0.86%
2013	2.36	2.50%	0.85%
2014	2.53	2.51%	0.84%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Saudi Arabia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Jiddah	60	0.66	37.31	0.93	0.33
Riyadh	147	0.29	16.59	0.41	0.15
Mecca	175	0.24	13.68	0.34	0.12
Taif	258	0.13	7.46	0.19	0.07
Medina	266	0.13	7.21	0.18	0.06
Dammam	370	0.09	4.98	0.12	0.04
Hufuf	634	0.04	2.51	0.06	0.02
Haradh	642	0.04	2.49	0.06	0.02
Tabuk	756	0.03	1.87	0.05	0.02
Buraydah	786	0.03	1.74	0.04	0.02
Al-Mubarraz	896	0.02	1.34	0.03	0.01
Khamis-Mushait	934	0.02	1.24	0.03	0.01
Jizan	1,116	0.01	0.82	0.02	0.01
Abha	1,165	0.01	0.75	0.02	0.01
Total		1.77	100.00	2.48	0.88

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.92 SENEGAL

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Senegal 2004 - 2014

Year	Senegal	% of Region	% of Globe
2004	0.03	0.09%	0.04%
2005	0.03	0.09%	0.04%
2006	0.03	0.09%	0.04%
2007	0.05	0.09%	0.03%
2008	0.06	0.09%	0.03%
2009	0.06	0.09%	0.03%
2010	0.07	0.09%	0.03%
2011	0.07	0.09%	0.03%
2012	0.08	0.09%	0.03%
2013	0.09	0.09%	0.03%
2014	0.09	0.09%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Senegal: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Dakar	626	0.05	71.64	0.06	0.02
Thies	1,515	0.01	8.09	0.01	0.00
Kaolack	1,563	0.00	6.84	0.01	0.00
Zinguinchor	1,618	0.00	5.55	0.00	0.00
Saint-Louis	1,649	0.00	5.03	0.00	0.00
Diourbel	1,768	0.00	2.85	0.00	0.00
Total		0.06	100.00	0.09	0.03

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.93 SIERRA LEONE**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Sierra Leone
2004 - 2014**

Year	Sierra Leone	% of Region	% of Globe
2004	0.01	0.02%	0.01%
2005	0.01	0.02%	0.01%
2006	0.01	0.02%	0.01%
2007	0.01	0.02%	0.01%
2008	0.01	0.02%	0.01%
2009	0.02	0.02%	0.01%
2010	0.02	0.02%	0.01%
2011	0.02	0.02%	0.01%
2012	0.02	0.02%	0.01%
2013	0.02	0.02%	0.01%
2014	0.02	0.02%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

**Sierra Leone: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$
Million**

City	World Rank	US \$ mln	%Country	%Region	%World
Freetown	1,156	0.01	88.18	0.02	0.01
Bo	1,901	0.00	4.88	0.00	0.00
Kenema	1,990	0.00	2.44	0.00	0.00
Makeni	1,998	0.00	2.25	0.00	0.00
Port Loko	2,032	0.00	1.13	0.00	0.00
Bonthe	2,033	0.00	1.13	0.00	0.00
Total		0.02	100.00	0.02	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.94 SLOVAKIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Slovakia 2004 - 2014

Year	Slovakia	% of Region	% of Globe
2004	0.12	0.41%	0.18%
2005	0.14	0.42%	0.18%
2006	0.16	0.44%	0.18%
2007	0.24	0.45%	0.17%
2008	0.30	0.47%	0.17%
2009	0.34	0.48%	0.17%
2010	0.37	0.49%	0.17%
2011	0.41	0.50%	0.17%
2012	0.45	0.51%	0.17%
2013	0.49	0.52%	0.18%
2014	0.53	0.53%	0.18%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Slovakia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Bratislava	181	0.22	65.25	0.31	0.11
Kosice	287	0.12	34.75	0.17	0.06
Total		0.34	100.00	0.48	0.17

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.95 SLOVENIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Slovenia 2004 - 2014

Year	Slovenia	% of Region	% of Globe
2004	0.07	0.23%	0.10%
2005	0.07	0.23%	0.10%
2006	0.08	0.23%	0.09%
2007	0.12	0.23%	0.09%
2008	0.16	0.24%	0.09%
2009	0.17	0.24%	0.08%
2010	0.18	0.24%	0.08%
2011	0.20	0.24%	0.08%
2012	0.21	0.24%	0.08%
2013	0.23	0.25%	0.08%
2014	0.25	0.25%	0.08%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Slovenia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Ljubljana	400	0.08	47.66	0.11	0.04
Maribor	580	0.05	29.06	0.07	0.02
Koper	1,241	0.01	6.56	0.02	0.01
Kranj	1,332	0.01	5.31	0.01	0.00
Celje	1,346	0.01	5.16	0.01	0.00
Jesenice	1,502	0.01	3.13	0.01	0.00
Trbovlje	1,503	0.01	3.13	0.01	0.00
Total		0.17	100.00	0.24	0.08

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.96 SOMALIA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Somalia 2004 - 2014**

Year	Somalia	% of Region	% of Globe
2004	0.01	0.03%	0.01%
2005	0.01	0.02%	0.01%
2006	0.01	0.02%	0.01%
2007	0.01	0.02%	0.01%
2008	0.02	0.02%	0.01%
2009	0.02	0.02%	0.01%
2010	0.02	0.02%	0.01%
2011	0.02	0.02%	0.01%
2012	0.02	0.02%	0.01%
2013	0.02	0.02%	0.01%
2014	0.02	0.02%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Somalia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Mogadishu	1,423	0.01	42.66	0.01	0.00
Hargeysa	1,673	0.00	17.06	0.00	0.00
Baidoa	1,735	0.00	12.80	0.00	0.00
Burao	1,736	0.00	12.80	0.00	0.00
Kismaayo	1,815	0.00	8.53	0.00	0.00
Berbera	1,950	0.00	2.99	0.00	0.00
Marka	1,973	0.00	2.56	0.00	0.00
Giohar	2,056	0.00	0.60	0.00	0.00
Total		0.02	100.00	0.02	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.97 SOUTH AFRICA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): South Africa 2004 - 2014

Year	South Africa	% of Region	% of Globe
2004	0.59	1.98%	0.84%
2005	0.64	1.99%	0.83%
2006	0.73	2.00%	0.82%
2007	1.05	2.01%	0.76%
2008	1.33	2.02%	0.73%
2009	1.45	2.03%	0.72%
2010	1.56	2.04%	0.72%
2011	1.68	2.05%	0.71%
2012	1.80	2.05%	0.71%
2013	1.94	2.06%	0.70%
2014	2.08	2.07%	0.70%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

South Africa: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Johannesburg	99	0.46	31.46	0.64	0.23
Cape Town	118	0.38	26.26	0.53	0.19
Pretoria	122	0.36	24.90	0.51	0.18
Durban	327	0.10	6.93	0.14	0.05
Roodepoort	771	0.03	2.21	0.04	0.02
Germiston	854	0.03	1.82	0.04	0.01
Boksburg	875	0.03	1.73	0.04	0.01
Umlazi	1,032	0.02	1.27	0.03	0.01
Bloemfontein	1,135	0.01	0.97	0.02	0.01
Pietermaritzburg	1,145	0.01	0.95	0.02	0.01
Port Elizabeth	1,180	0.01	0.88	0.02	0.01
East London	1,330	0.01	0.63	0.01	0.00
Total		1.45	100.00	2.03	0.72

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.98 SPAIN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Spain 2004 - 2014

Year	Spain	% of Region	% of Globe
2004	1.78	5.94%	2.51%
2005	1.92	5.93%	2.49%
2006	2.17	5.92%	2.42%
2007	3.07	5.90%	2.24%
2008	3.86	5.89%	2.12%
2009	4.20	5.88%	2.09%
2010	4.49	5.87%	2.06%
2011	4.80	5.86%	2.04%
2012	5.14	5.84%	2.01%
2013	5.49	5.83%	1.99%
2014	5.87	5.82%	1.96%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Spain: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Madrid	22	1.21	28.79	1.69	0.60
Barcelona	59	0.67	15.82	0.93	0.33
Valencia	151	0.29	6.80	0.40	0.14
Sevilla	168	0.26	6.08	0.36	0.13
Zaragoza	179	0.22	5.34	0.31	0.11
Malaga	182	0.22	5.25	0.31	0.11
Bilbao	235	0.15	3.55	0.21	0.07
Las Palmas	249	0.14	3.32	0.20	0.07
Valladolid	262	0.13	3.05	0.18	0.06
Palma	283	0.12	2.85	0.17	0.06
Murcia	284	0.12	2.83	0.17	0.06
Cordoba	293	0.12	2.77	0.16	0.06
Hospitalet	310	0.11	2.58	0.15	0.05
Alicante	326	0.10	2.40	0.14	0.05
Granada	331	0.10	2.39	0.14	0.05
Others		0.26	6.19	0.36	0.13
Total		4.20	100.00	5.88	2.09

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.99 SUDAN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Sudan 2004 - 2014

Year	Sudan	% of Region	% of Globe
2004	0.11	0.37%	0.16%
2005	0.13	0.39%	0.16%
2006	0.15	0.41%	0.17%
2007	0.23	0.44%	0.17%
2008	0.31	0.47%	0.17%
2009	0.35	0.49%	0.17%
2010	0.39	0.50%	0.18%
2011	0.43	0.53%	0.18%
2012	0.48	0.55%	0.19%
2013	0.53	0.57%	0.19%
2014	0.60	0.59%	0.20%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Sudan: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Omdurman	320	0.10	29.89	0.15	0.05
Khartoum	360	0.09	26.85	0.13	0.05
Port Sudan	654	0.04	12.24	0.06	0.02
Wadi Medani	832	0.03	8.01	0.04	0.01
Al Obeid	838	0.03	7.90	0.04	0.01
Atbara	983	0.02	5.81	0.03	0.01
Kassala	998	0.02	5.64	0.03	0.01
Kosti	1,184	0.01	3.67	0.02	0.01
Total		0.35	100.00	0.49	0.17

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.100 SWAZILAND

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Swaziland 2004 - 2014

Year	Swaziland	% of Region	% of Globe
2004	0.01	0.02%	0.01%
2005	0.01	0.02%	0.01%
2006	0.01	0.02%	0.01%
2007	0.01	0.02%	0.01%
2008	0.02	0.02%	0.01%
2009	0.02	0.02%	0.01%
2010	0.02	0.02%	0.01%
2011	0.02	0.02%	0.01%
2012	0.02	0.02%	0.01%
2013	0.02	0.02%	0.01%
2014	0.02	0.02%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Swaziland: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Mbabane	1,406	0.01	46.99	0.01	0.00
Manzini	1,611	0.00	21.69	0.01	0.00
Big Bend	1,753	0.00	12.05	0.00	0.00
Mhlume	1,830	0.00	8.43	0.00	0.00
Nhlangano	1,893	0.00	4.82	0.00	0.00
Pigg's Peak	1,927	0.00	3.61	0.00	0.00
Siteki	1,981	0.00	2.41	0.00	0.00
Total		0.02	100.00	0.02	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.101 SWEDEN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Sweden 2004 - 2014

Year	Sweden	% of Region	% of Globe
2004	0.44	1.47%	0.62%
2005	0.47	1.46%	0.61%
2006	0.53	1.45%	0.60%
2007	0.75	1.45%	0.55%
2008	0.94	1.44%	0.52%
2009	1.03	1.44%	0.51%
2010	1.10	1.43%	0.50%
2011	1.17	1.42%	0.50%
2012	1.25	1.42%	0.49%
2013	1.33	1.41%	0.48%
2014	1.42	1.41%	0.47%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Sweden: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Stockholm	166	0.26	25.41	0.36	0.13
Göteborg	218	0.17	16.37	0.23	0.08
Malmö	367	0.09	8.81	0.13	0.04
Uppsala	474	0.06	6.15	0.09	0.03
Örebro	617	0.05	4.56	0.07	0.02
Linköping	622	0.05	4.52	0.06	0.02
Norrköping	623	0.05	4.52	0.06	0.02
Västerås	624	0.05	4.52	0.06	0.02
Jönköping	651	0.04	4.18	0.06	0.02
Helsingborg	663	0.04	4.06	0.06	0.02
Boras	682	0.04	3.84	0.06	0.02
Sundsvall	720	0.04	3.53	0.05	0.02
Umea	737	0.03	3.38	0.05	0.02
Gävle	742	0.03	3.34	0.05	0.02
Skelleftea	813	0.03	2.81	0.04	0.01
Total		1.03	100.00	1.44	0.51

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.102 SWITZERLAND

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Switzerland 2004 - 2014

Year	Switzerland	% of Region	% of Globe
2004	0.41	1.35%	0.57%
2005	0.43	1.34%	0.56%
2006	0.49	1.33%	0.54%
2007	0.68	1.31%	0.50%
2008	0.85	1.30%	0.47%
2009	0.92	1.29%	0.46%
2010	0.98	1.28%	0.45%
2011	1.04	1.27%	0.44%
2012	1.11	1.26%	0.43%
2013	1.18	1.25%	0.43%
2014	1.25	1.24%	0.42%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Switzerland: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Zürich	170	0.25	27.10	0.35	0.12
Basel	275	0.12	13.44	0.17	0.06
Geneva	292	0.12	12.66	0.16	0.06
Bern	339	0.10	10.66	0.14	0.05
Lausanne	368	0.09	9.73	0.13	0.04
Winterthur	493	0.06	6.56	0.08	0.03
Saint Gallen	555	0.05	5.64	0.07	0.03
Luzern	652	0.04	4.63	0.06	0.02
Biel	719	0.04	3.94	0.05	0.02
Thun	858	0.03	2.86	0.04	0.01
Koniz	867	0.03	2.78	0.04	0.01
Total		0.92	100.00	1.29	0.46

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.103 SYRIAN ARAB REPUBLIC

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Syrian Arab Republic 2004 - 2014

Year	Syrian Arab Republic	% of Region	% of Globe
2004	0.11	0.37%	0.16%
2005	0.12	0.36%	0.15%
2006	0.13	0.36%	0.15%
2007	0.19	0.36%	0.14%
2008	0.24	0.36%	0.13%
2009	0.26	0.36%	0.13%
2010	0.27	0.36%	0.13%
2011	0.29	0.35%	0.12%
2012	0.31	0.35%	0.12%
2013	0.33	0.35%	0.12%
2014	0.35	0.35%	0.12%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Syrian Arab Republic: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Damascus	379	0.09	33.99	0.12	0.04
Aleppo	397	0.08	31.99	0.11	0.04
Homs	812	0.03	11.34	0.04	0.01
Latakia	1,076	0.02	6.34	0.02	0.01
Hama	1,120	0.01	5.63	0.02	0.01
Dayr az-Zawr	1,465	0.01	2.42	0.01	0.00
Raqqa	1,478	0.01	2.29	0.01	0.00
Hasakeh	1,527	0.00	1.92	0.01	0.00
Tartus	1,614	0.00	1.39	0.00	0.00
Idlib	1,626	0.00	1.37	0.00	0.00
Dar'a	1,636	0.00	1.32	0.00	0.00
Total		0.26	100.00	0.36	0.13

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.104 TAJIKISTAN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Tajikistan 2004 - 2014

Year	Tajikistan	% of Region	% of Globe
2004	0.01	0.05%	0.02%
2005	0.02	0.05%	0.02%
2006	0.02	0.05%	0.02%
2007	0.03	0.05%	0.02%
2008	0.03	0.05%	0.02%
2009	0.04	0.05%	0.02%
2010	0.04	0.05%	0.02%
2011	0.04	0.05%	0.02%
2012	0.05	0.05%	0.02%
2013	0.05	0.06%	0.02%
2014	0.06	0.06%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Tajikistan: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Dushanbe	899	0.02	63.64	0.03	0.01
Khodzhent	1,455	0.01	17.11	0.01	0.00
Kulyab	1,711	0.00	6.63	0.00	0.00
Kurgan-Tyube	1,733	0.00	5.88	0.00	0.00
Kanibadam	1,848	0.00	2.99	0.00	0.00
Tursunzade	1,885	0.00	2.25	0.00	0.00
Khorog	1,938	0.00	1.50	0.00	0.00
Total		0.04	100.00	0.05	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.105 TANZANIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Tanzania 2004 - 2014

Year	Tanzania	% of Region	% of Globe
2004	0.05	0.18%	0.07%
2005	0.06	0.18%	0.07%
2006	0.07	0.18%	0.07%
2007	0.10	0.19%	0.07%
2008	0.12	0.19%	0.07%
2009	0.14	0.19%	0.07%
2010	0.15	0.19%	0.07%
2011	0.16	0.20%	0.07%
2012	0.17	0.20%	0.07%
2013	0.19	0.20%	0.07%
2014	0.20	0.20%	0.07%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Tanzania: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Dar es Salaam	413	0.08	57.47	0.11	0.04
Mwanza	1,237	0.01	8.30	0.02	0.01
Zanzibar	1,242	0.01	8.22	0.02	0.01
Tanga	1,273	0.01	7.70	0.01	0.01
Mbeya	1,399	0.01	5.75	0.01	0.00
Tabora	1,443	0.01	5.01	0.01	0.00
Arusha	1,488	0.01	4.11	0.01	0.00
Dodoma	1,543	0.00	3.44	0.01	0.00
Total		0.14	100.00	0.19	0.07

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.106 THE GAMBIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): The Gambia 2004 - 2014

Year	The Gambia	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.00	0.01%	0.00%
2010	0.00	0.01%	0.00%
2011	0.00	0.01%	0.00%
2012	0.01	0.01%	0.00%
2013	0.01	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

The Gambia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Serrekunda	1,752	0.00	47.69	0.00	0.00
Banjul	1,881	0.00	20.37	0.00	0.00
Brikama	1,985	0.00	9.26	0.00	0.00
Bakau	1,992	0.00	8.80	0.00	0.00
Farefenni	2,024	0.00	4.63	0.00	0.00
Sukuta	2,042	0.00	3.24	0.00	0.00
Gunjur	2,043	0.00	3.24	0.00	0.00
Georgetown	2,070	0.00	1.39	0.00	0.00
Basse Santa Su	2,071	0.00	1.39	0.00	0.00
Total		0.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.107 THE NETHERLANDS

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): The Netherlands 2004 - 2014

Year	The Netherlands	% of Region	% of Globe
2004	0.84	2.81%	1.19%
2005	0.90	2.80%	1.17%
2006	1.02	2.79%	1.14%
2007	1.44	2.77%	1.05%
2008	1.81	2.76%	1.00%
2009	1.97	2.75%	0.98%
2010	2.10	2.75%	0.97%
2011	2.24	2.74%	0.95%
2012	2.40	2.73%	0.94%
2013	2.56	2.72%	0.92%
2014	2.73	2.71%	0.91%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

The Netherlands: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Rotterdam	96	0.46	23.59	0.65	0.23
Amsterdam - Haarlem	134	0.34	17.08	0.47	0.17
Eindhoven - Tilberg	148	0.29	14.93	0.41	0.15
Gelderland	195	0.20	10.37	0.29	0.10
Utrecht	240	0.15	7.50	0.21	0.07
Limburg	257	0.13	6.75	0.19	0.07
Overijssel	291	0.12	5.94	0.16	0.06
Groningen	374	0.09	4.44	0.12	0.04
Friesland	477	0.06	3.20	0.09	0.03
Zeeland	598	0.05	2.49	0.07	0.02
Drenthe	608	0.05	2.42	0.07	0.02
Flevoland	874	0.03	1.27	0.04	0.01
Total		1.97	100.00	2.75	0.98

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.108 THE UNITED ARAB EMIRATES

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): The United Arab Emirates 2004 - 2014

Year	The United Arab Emirates	% of Region	% of Globe
2004	0.17	0.57%	0.24%
2005	0.19	0.58%	0.24%
2006	0.22	0.60%	0.24%
2007	0.32	0.61%	0.23%
2008	0.41	0.63%	0.23%
2009	0.46	0.64%	0.23%
2010	0.50	0.66%	0.23%
2011	0.55	0.67%	0.23%
2012	0.60	0.68%	0.24%
2013	0.66	0.70%	0.24%
2014	0.72	0.71%	0.24%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

The United Arab Emirates: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Dubai	222	0.16	35.47	0.23	0.08
Abu Dhabi	236	0.15	32.40	0.21	0.07
Sharjah	421	0.08	16.67	0.11	0.04
Ras al-Khaimah	442	0.07	15.47	0.10	0.04
Total		0.46	100.00	0.64	0.23

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.109 THE UNITED KINGDOM

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): The United Kingdom 2004 - 2014

Year	The United Kingdom	% of Region	% of Globe
2004	2.87	9.57%	4.05%
2005	3.07	9.51%	3.99%
2006	3.46	9.44%	3.86%
2007	4.86	9.35%	3.55%
2008	6.08	9.28%	3.35%
2009	6.60	9.23%	3.28%
2010	7.02	9.17%	3.23%
2011	7.48	9.12%	3.17%
2012	7.96	9.06%	3.12%
2013	8.47	9.00%	3.06%
2014	9.02	8.94%	3.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

The United Kingdom: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009,

City	World Rank	US\$ Million			
		US \$ mln	%Country	%Region	%World
London	7	2.31	35.03	3.23	1.15
Birmingham	65	0.64	9.73	0.90	0.32
Manchester	66	0.64	9.67	0.89	0.32
Bradford	79	0.53	8.09	0.75	0.27
Leeds	80	0.53	8.09	0.75	0.27
Liverpool	133	0.34	5.21	0.48	0.17
Sheffield	140	0.31	4.65	0.43	0.15
Bristol	154	0.28	4.25	0.39	0.14
Coventry	157	0.28	4.22	0.39	0.14
Nottingham	165	0.26	3.95	0.36	0.13
Leicester	173	0.25	3.73	0.34	0.12
Hull	180	0.22	3.36	0.31	0.11
Total		6.60	100.00	9.23	3.28

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.110 TOGO**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Togo 2004 - 2014**

Year	Togo	% of Region	% of Globe
2004	0.01	0.02%	0.01%
2005	0.01	0.02%	0.01%
2006	0.01	0.02%	0.01%
2007	0.01	0.02%	0.01%
2008	0.01	0.02%	0.01%
2009	0.02	0.02%	0.01%
2010	0.02	0.02%	0.01%
2011	0.02	0.02%	0.01%
2012	0.02	0.02%	0.01%
2013	0.02	0.02%	0.01%
2014	0.02	0.02%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Togo: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Lome	1,275	0.01	66.06	0.01	0.01
Sokodé	1,831	0.00	8.66	0.00	0.00
Palimé	1,875	0.00	5.78	0.00	0.00
Atakpamé	1,898	0.00	4.87	0.00	0.00
Bassari	1,918	0.00	3.97	0.00	0.00
Tsévié	1,958	0.00	3.07	0.00	0.00
Anécho	1,982	0.00	2.53	0.00	0.00
Mango	1,991	0.00	2.35	0.00	0.00
Bafilo	2,008	0.00	1.81	0.00	0.00
Tabligbo	2,039	0.00	0.90	0.00	0.00
Total		0.02	100.00	0.02	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.111 TUNISIA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Tunisia 2004 - 2014**

Year	Tunisia	% of Region	% of Globe
2004	0.10	0.32%	0.13%
2005	0.10	0.32%	0.13%
2006	0.12	0.32%	0.13%
2007	0.17	0.33%	0.12%
2008	0.22	0.33%	0.12%
2009	0.24	0.34%	0.12%
2010	0.26	0.34%	0.12%
2011	0.28	0.34%	0.12%
2012	0.30	0.35%	0.12%
2013	0.33	0.35%	0.12%
2014	0.36	0.35%	0.12%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Tunisia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Tunis	346	0.10	40.17	0.14	0.05
Sfax	702	0.04	15.61	0.05	0.02
Ariana	1,079	0.02	6.66	0.02	0.01
Bizerte	1,092	0.02	6.39	0.02	0.01
Gabes	1,101	0.01	6.19	0.02	0.01
Djerba	1,102	0.01	6.19	0.02	0.01
Sousse	1,153	0.01	5.65	0.02	0.01
Kairouan	1,220	0.01	4.85	0.02	0.01
La Goulette	1,290	0.01	4.17	0.01	0.00
Gafsa	1,294	0.01	4.10	0.01	0.00
Total		0.24	100.00	0.34	0.12

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.112 TURKEY**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Turkey 2004 - 2014**

Year	Turkey	% of Region	% of Globe
2004	0.85	2.82%	1.19%
2005	0.92	2.83%	1.19%
2006	1.05	2.85%	1.17%
2007	1.49	2.87%	1.09%
2008	1.89	2.89%	1.04%
2009	2.07	2.90%	1.03%
2010	2.23	2.91%	1.02%
2011	2.40	2.92%	1.02%
2012	2.58	2.94%	1.01%
2013	2.77	2.95%	1.00%
2014	2.98	2.96%	1.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Turkey: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Istanbul	45	0.80	38.42	1.11	0.40
Izmir	171	0.25	12.01	0.35	0.12
Ankara	176	0.24	11.51	0.33	0.12
Bursa	277	0.12	5.94	0.17	0.06
Adana	304	0.11	5.30	0.15	0.05
Mersin (Icel)	347	0.10	4.65	0.13	0.05
Antalya	357	0.09	4.54	0.13	0.05
Konya	389	0.08	4.07	0.12	0.04
Samsun	574	0.05	2.42	0.07	0.02
Gaziantep	610	0.05	2.28	0.07	0.02
Kayseri	665	0.04	1.99	0.06	0.02
Diyarbakir	672	0.04	1.97	0.06	0.02
Eskisehir	674	0.04	1.95	0.06	0.02
Sanli-Urfa	766	0.03	1.57	0.05	0.02
Malatya	819	0.03	1.37	0.04	0.01
Total		2.07	100.00	2.90	1.03

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.113 TURKMENISTAN**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Turkmenistan 2004 - 2014**

Year	Turkmenistan	% of Region	% of Globe
2004	0.06	0.19%	0.08%
2005	0.06	0.19%	0.08%
2006	0.07	0.20%	0.08%
2007	0.10	0.20%	0.08%
2008	0.13	0.20%	0.07%
2009	0.15	0.21%	0.07%
2010	0.16	0.21%	0.07%
2011	0.17	0.21%	0.07%
2012	0.19	0.22%	0.07%
2013	0.21	0.22%	0.07%
2014	0.22	0.22%	0.07%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Turkmenistan: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Ashgabat	399	0.08	54.82	0.11	0.04
Chardzhou	760	0.03	22.18	0.05	0.02
Tashauz	919	0.02	15.43	0.03	0.01
Krasnovodsk	1,240	0.01	7.58	0.02	0.01
Total		0.15	100.00	0.21	0.07

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.114 UGANDA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Uganda 2004 - 2014

Year	Uganda	% of Region	% of Globe
2004	0.04	0.13%	0.05%
2005	0.04	0.13%	0.06%
2006	0.05	0.13%	0.05%
2007	0.07	0.13%	0.05%
2008	0.09	0.14%	0.05%
2009	0.10	0.14%	0.05%
2010	0.11	0.14%	0.05%
2011	0.11	0.14%	0.05%
2012	0.12	0.14%	0.05%
2013	0.13	0.14%	0.05%
2014	0.14	0.14%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Uganda: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Kampala	451	0.07	70.72	0.10	0.03
Jinja	1,384	0.01	8.17	0.01	0.00
Masaka	1,562	0.00	4.47	0.01	0.00
Mbale	1,572	0.00	4.31	0.01	0.00
Mbarara	1,627	0.00	3.54	0.00	0.00
Entebbe	1,656	0.00	3.24	0.00	0.00
Tororo	1,691	0.00	2.77	0.00	0.00
Gulu	1,692	0.00	2.77	0.00	0.00
Total		0.10	100.00	0.14	0.05

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.115 UKRAINE

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Ukraine 2004 - 2014

Year	Ukraine	% of Region	% of Globe
2004	0.39	1.30%	0.55%
2005	0.43	1.32%	0.55%
2006	0.49	1.34%	0.55%
2007	0.71	1.37%	0.52%
2008	0.91	1.39%	0.50%
2009	1.01	1.41%	0.50%
2010	1.09	1.43%	0.50%
2011	1.18	1.44%	0.50%
2012	1.28	1.46%	0.50%
2013	1.39	1.48%	0.50%
2014	1.51	1.50%	0.50%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Ukraine: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Kiev	205	0.19	18.44	0.26	0.09
Kharkiv	295	0.12	11.48	0.16	0.06
Dnipropetrovsk	386	0.08	8.40	0.12	0.04
Odessa	406	0.08	7.95	0.11	0.04
Donetsk	407	0.08	7.91	0.11	0.04
Zaporozhye	473	0.06	6.30	0.09	0.03
Lviv	519	0.06	5.63	0.08	0.03
Krivoy Rog	568	0.05	5.08	0.07	0.03
Mariupol (Zhdanov)	708	0.04	3.68	0.05	0.02
Nikolayev	722	0.04	3.58	0.05	0.02
Lugansk	724	0.04	3.54	0.05	0.02
Makeyevka	788	0.03	3.06	0.04	0.02
Vinnitsa	849	0.03	2.67	0.04	0.01
Sevastopol	868	0.03	2.54	0.04	0.01
Kherson	870	0.03	2.53	0.04	0.01
Others		0.07	7.20	0.10	0.04
Total		1.01	100.00	1.41	0.50

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.116 UZBEKISTAN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Uzbekistan 2004 - 2014

Year	Uzbekistan	% of Region	% of Globe
2004	0.07	0.24%	0.10%
2005	0.08	0.25%	0.10%
2006	0.09	0.26%	0.10%
2007	0.14	0.26%	0.10%
2008	0.18	0.27%	0.10%
2009	0.20	0.27%	0.10%
2010	0.21	0.28%	0.10%
2011	0.23	0.28%	0.10%
2012	0.25	0.29%	0.10%
2013	0.28	0.29%	0.10%
2014	0.30	0.30%	0.10%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Uzbekistan: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Tashkent	402	0.08	41.18	0.11	0.04
Samarkand	935	0.02	11.24	0.03	0.01
Namangan	1,211	0.01	6.12	0.02	0.01
Andizhan	1,229	0.01	5.82	0.02	0.01
Bukhara	1,352	0.01	4.45	0.01	0.00
Fergana	1,404	0.01	3.97	0.01	0.00
Kokand	1,431	0.01	3.62	0.01	0.00
Nukus	1,447	0.01	3.36	0.01	0.00
Chirchik	1,470	0.01	3.10	0.01	0.00
Karshi	1,471	0.01	3.10	0.01	0.00
Angren	1,519	0.01	2.60	0.01	0.00
Urgench	1,524	0.00	2.54	0.01	0.00
Margilan	1,532	0.00	2.48	0.01	0.00
Almalyk	1,561	0.00	2.26	0.01	0.00
Navoi	1,577	0.00	2.13	0.01	0.00
Others		0.00	2.03	0.01	0.00
Total		0.20	100.00	0.27	0.10

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.117 WESTERN SAHARA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Western Sahara 2004 - 2014

Year	Western Sahara	% of Region	% of Globe
2004	0.00	0.00%	0.00%
2005	0.00	0.00%	0.00%
2006	0.00	0.00%	0.00%
2007	0.00	0.00%	0.00%
2008	0.00	0.00%	0.00%
2009	0.00	0.00%	0.00%
2010	0.00	0.00%	0.00%
2011	0.00	0.00%	0.00%
2012	0.00	0.00%	0.00%
2013	0.00	0.00%	0.00%
2014	0.00	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Western Sahara: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Laayoune	2,028	0.00	72.31	0.00	0.00
Dakhla	2,073	0.00	13.85	0.00	0.00
Semara	2,074	0.00	13.85	0.00	0.00
Total		0.00	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.118 YEMEN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Yemen 2004 - 2014

Year	Yemen	% of Region	% of Globe
2004	0.07	0.23%	0.10%
2005	0.07	0.23%	0.10%
2006	0.08	0.23%	0.09%
2007	0.12	0.23%	0.09%
2008	0.15	0.23%	0.08%
2009	0.16	0.23%	0.08%
2010	0.17	0.23%	0.08%
2011	0.18	0.22%	0.08%
2012	0.20	0.22%	0.08%
2013	0.21	0.22%	0.08%
2014	0.22	0.22%	0.07%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Yemen: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Sanaa	535	0.05	33.39	0.08	0.03
Aden	676	0.04	24.86	0.06	0.02
Taizz	926	0.02	13.92	0.03	0.01
Hodeida	996	0.02	12.12	0.03	0.01
Mukalla	1,001	0.02	12.04	0.03	0.01
Dhamar	1,599	0.00	2.35	0.01	0.00
El Beida	1,846	0.00	0.70	0.00	0.00
Hajja	1,860	0.00	0.63	0.00	0.00
Total		0.16	100.00	0.23	0.08

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.119 ZAMBIA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Zambia 2004 - 2014**

Year	Zambia	% of Region	% of Globe
2004	0.02	0.07%	0.03%
2005	0.02	0.07%	0.03%
2006	0.02	0.07%	0.03%
2007	0.04	0.07%	0.03%
2008	0.05	0.07%	0.02%
2009	0.05	0.07%	0.02%
2010	0.05	0.07%	0.02%
2011	0.06	0.07%	0.02%
2012	0.06	0.07%	0.02%
2013	0.07	0.07%	0.02%
2014	0.07	0.07%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Zambia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Lusaka	1,093	0.02	30.87	0.02	0.01
Kitwe	1,368	0.01	16.75	0.01	0.00
Ndola	1,402	0.01	15.72	0.01	0.00
Kabwe	1,620	0.00	7.10	0.00	0.00
Mufulira	1,622	0.00	7.06	0.00	0.00
Chingola	1,631	0.00	6.88	0.00	0.00
Luanshya	1,672	0.00	5.89	0.00	0.00
Livingstone	1,778	0.00	3.48	0.00	0.00
Kalulushi	1,788	0.00	3.34	0.00	0.00
Chililabombwe	1,816	0.00	2.91	0.00	0.00
Total		0.05	100.00	0.07	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

3.120 ZIMBABWE

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Zimbabwe 2004 - 2014

Year	Zimbabwe	% of Region	% of Globe
2004	0.01	0.03%	0.01%
2005	0.01	0.03%	0.01%
2006	0.01	0.03%	0.01%
2007	0.01	0.03%	0.01%
2008	0.02	0.03%	0.01%
2009	0.02	0.03%	0.01%
2010	0.02	0.03%	0.01%
2011	0.02	0.02%	0.01%
2012	0.02	0.02%	0.01%
2013	0.02	0.02%	0.01%
2014	0.02	0.02%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Zimbabwe: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Harare	1,415	0.01	40.01	0.01	0.00
Bulawayo	1,544	0.00	25.21	0.01	0.00
Chitungwiza	1,732	0.00	11.87	0.00	0.00
Gweru	1,880	0.00	4.64	0.00	0.00
Mutare	1,899	0.00	4.11	0.00	0.00
Kwekwe	1,946	0.00	2.82	0.00	0.00
Kadoma	1,957	0.00	2.64	0.00	0.00
Hwange	1,976	0.00	2.29	0.00	0.00
Masvingo	2,000	0.00	1.82	0.00	0.00
Chegutu	2,005	0.00	1.59	0.00	0.00
Zvishavane	2,006	0.00	1.59	0.00	0.00
Chinhoyi	2,011	0.00	1.41	0.00	0.00
Total		0.02	100.00	0.03	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4 ASIA

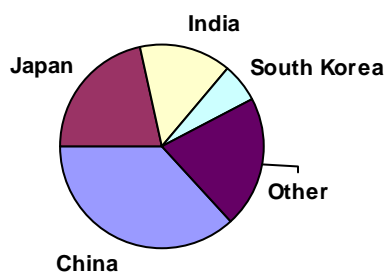
4.1 EXECUTIVE SUMMARY

Market Potential for Wireless LAN Intrusion Prevention Systems (WIPS) in Asia (US\$ Million): 2009

Country	Latent Demand US\$ Million	% of Asia
China	22.53	36.56%
Japan	13.51	21.93%
India	9.36	15.19%
South Korea	3.74	6.07%
Indonesia	2.64	4.28%
Taiwan	2.15	3.49%
Thailand	1.61	2.61%
Malaysia	1.11	1.81%
Philippines	0.94	1.52%
Hong Kong	0.91	1.48%
Vietnam	0.70	1.14%
Singapore	0.70	1.14%
Bangladesh	0.65	1.06%
Burma	0.28	0.46%
Sri Lanka	0.26	0.42%
North Korea	0.12	0.20%
Nepal	0.09	0.15%
Cambodia	0.08	0.13%
Papua New Guinea	0.05	0.08%
Macau	0.04	0.07%
Laos	0.04	0.06%
Brunei	0.03	0.05%
Mongolia	0.03	0.04%
Bhutan	0.01	0.02%
Maldives	0.01	0.01%
Other	0.01	0.02%
Total	61.62	100.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Market Potential for Wireless LAN Intrusion Preventions Systems (WIPS) in Asia (US\$ Million): 2009



The Market for Wireless LAN Intrusion Preventions Systems (WIPS) in Asia: 2004 - 2014

Year	US\$ Million	% of Globe
2004	23.65	33.31
2005	25.85	33.55
2006	29.86	33.33
2007	43.32	31.57
2008	55.64	30.62
2009	61.62	30.63
2010	66.97	30.76
2011	72.82	30.88
2012	79.19	31.02
2013	86.15	31.15
2014	93.74	31.28

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.2 BANGLADESH

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Bangladesh 2004 - 2014

Year	Bangladesh	% of Region	% of Globe
2004	0.26	1.10%	0.37%
2005	0.28	1.09%	0.37%
2006	0.32	1.08%	0.36%
2007	0.47	1.07%	0.34%
2008	0.59	1.07%	0.33%
2009	0.65	1.06%	0.32%
2010	0.70	1.05%	0.32%
2011	0.76	1.05%	0.32%
2012	0.82	1.04%	0.32%
2013	0.89	1.03%	0.32%
2014	0.96	1.02%	0.32%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Bangladesh: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Dhaka	160	0.27	41.79	0.44	0.14
Chittagong	298	0.11	17.31	0.18	0.06
Khulna	432	0.07	11.41	0.12	0.04
Narayanganj	780	0.03	4.79	0.05	0.02
Rajshahi	808	0.03	4.49	0.05	0.01
Mymensingh	937	0.02	3.37	0.04	0.01
Comilla	960	0.02	3.25	0.03	0.01
Barisal	988	0.02	3.06	0.03	0.01
Sylhet	1,004	0.02	2.97	0.03	0.01
Rangpur	1,048	0.02	2.70	0.03	0.01
Jessore	1,057	0.02	2.63	0.03	0.01
Saidpur	1,112	0.01	2.24	0.02	0.01
Total		0.65	100.00	1.06	0.32

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.3 BHUTAN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Bhutan 2004 - 2014

Year	Bhutan	% of Region	% of Globe
2004	0.00	0.02%	0.01%
2005	0.00	0.02%	0.01%
2006	0.01	0.02%	0.01%
2007	0.01	0.02%	0.01%
2008	0.01	0.02%	0.01%
2009	0.01	0.02%	0.01%
2010	0.01	0.02%	0.01%
2011	0.01	0.02%	0.01%
2012	0.01	0.02%	0.01%
2013	0.02	0.02%	0.01%
2014	0.02	0.02%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Bhutan: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Thimphu	1,683	0.00	25.32	0.00	0.00
Taga Dzong	1,694	0.00	24.05	0.00	0.00
Punakha	1,769	0.00	16.46	0.00	0.00
Bumthang	1,804	0.00	13.92	0.00	0.00
Phuntsholing	1,828	0.00	12.66	0.00	0.00
Paro	1,977	0.00	3.80	0.00	0.00
Tongsa Dzong	1,978	0.00	3.80	0.00	0.00
Total		0.01	100.00	0.02	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.4 BRUNEI

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Brunei 2004 - 2014

Year	Brunei	% of Region	% of Globe
2004	0.01	0.06%	0.02%
2005	0.01	0.06%	0.02%
2006	0.02	0.05%	0.02%
2007	0.02	0.05%	0.02%
2008	0.03	0.05%	0.01%
2009	0.03	0.05%	0.01%
2010	0.03	0.05%	0.01%
2011	0.03	0.04%	0.01%
2012	0.03	0.04%	0.01%
2013	0.04	0.04%	0.01%
2014	0.04	0.04%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Brunei: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Bandar Seri Begawan	1,081	0.02	54.74	0.03	0.01
Seria	1,420	0.01	25.26	0.01	0.00
Kuala Belait	1,482	0.01	20.00	0.01	0.00
Total		0.03	100.00	0.05	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.5 BURMA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Burma 2004 - 2014

Year	Burma	% of Region	% of Globe
2004	0.11	0.48%	0.16%
2005	0.12	0.48%	0.16%
2006	0.14	0.48%	0.16%
2007	0.20	0.47%	0.15%
2008	0.26	0.46%	0.14%
2009	0.28	0.46%	0.14%
2010	0.31	0.46%	0.14%
2011	0.33	0.45%	0.14%
2012	0.35	0.45%	0.14%
2013	0.38	0.44%	0.14%
2014	0.41	0.44%	0.14%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Burma: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Yangon	208	0.18	64.22	0.30	0.09
Mandalay	679	0.04	13.92	0.06	0.02
Moulmein	1,074	0.02	5.75	0.03	0.01
Pegu	1,245	0.01	3.92	0.02	0.01
Bassein	1,266	0.01	3.76	0.02	0.01
Sittwe	1,386	0.01	2.82	0.01	0.00
Taunggye	1,387	0.01	2.82	0.01	0.00
Monywa	1,392	0.01	2.79	0.01	0.00
Total		0.28	100.00	0.46	0.14

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.6 CAMBODIA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Cambodia 2004 - 2014**

Year	Cambodia	% of Region	% of Globe
2004	0.03	0.13%	0.04%
2005	0.03	0.13%	0.04%
2006	0.04	0.13%	0.04%
2007	0.06	0.13%	0.04%
2008	0.07	0.13%	0.04%
2009	0.08	0.13%	0.04%
2010	0.09	0.13%	0.04%
2011	0.10	0.13%	0.04%
2012	0.11	0.14%	0.04%
2013	0.12	0.14%	0.04%
2014	0.13	0.14%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Cambodia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Bhnom Penh	471	0.06	77.88	0.10	0.03
Kompong Cham	1,040	0.02	22.12	0.03	0.01
Total		0.08	100.00	0.13	0.04

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.7 CHINA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): China 2004 - 2014

Year	China	% of Region	% of Globe
2004	7.62	32.24%	10.74%
2005	8.54	33.02%	11.08%
2006	10.13	33.92%	11.31%
2007	15.16	34.99%	11.05%
2008	19.96	35.88%	10.99%
2009	22.53	36.56%	11.20%
2010	24.94	37.24%	11.45%
2011	27.61	37.92%	11.71%
2012	30.56	38.60%	11.97%
2013	33.83	39.27%	12.23%
2014	37.45	39.95%	12.50%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

China: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Shanghai	5	3.23	14.32	5.24	1.60
Beijing	6	2.69	11.93	4.36	1.34
Chongqing	8	2.28	10.10	3.69	1.13
Guangzhou	10	2.08	9.21	3.37	1.03
Chengdu	12	1.91	8.48	3.10	0.95
Tianjin	16	1.65	7.33	2.68	0.82
Harbin	30	1.09	4.84	1.77	0.54
Nanjing	31	1.08	4.80	1.75	0.54
Wuhan	32	1.08	4.78	1.75	0.53
Jinan	33	1.00	4.43	1.62	0.50
Shenyang	38	0.92	4.07	1.49	0.46
Changchun	40	0.88	3.89	1.42	0.44
Xi'an	41	0.87	3.85	1.41	0.43
Dalian	43	0.83	3.66	1.34	0.41
Shenzhen	73	0.57	2.54	0.93	0.28
Others		0.40	1.76	0.64	0.20
Total		22.53	100.00	36.56	11.20

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.8 HONG KONG

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Hong Kong 2004 - 2014

Year	Hong Kong	% of Region	% of Globe
2004	0.37	1.55%	0.52%
2005	0.40	1.54%	0.52%
2006	0.46	1.52%	0.51%
2007	0.65	1.51%	0.48%
2008	0.83	1.49%	0.46%
2009	0.91	1.48%	0.45%
2010	0.99	1.47%	0.45%
2011	1.06	1.46%	0.45%
2012	1.15	1.45%	0.45%
2013	1.24	1.44%	0.45%
2014	1.34	1.43%	0.45%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Hong Kong: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Hong Kong	39	0.91	100.00	1.48	0.45
Total		0.91	100.00	1.48	0.45

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.9 INDIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): India 2004 - 2014

Year	India	% of Region	% of Globe
2004	3.46	14.61%	4.87%
2005	3.81	14.73%	4.94%
2006	4.44	14.85%	4.95%
2007	6.49	14.99%	4.73%
2008	8.40	15.10%	4.62%
2009	9.36	15.19%	4.65%
2010	10.22	15.26%	4.69%
2011	11.17	15.34%	4.74%
2012	12.20	15.41%	4.78%
2013	13.33	15.47%	4.82%
2014	14.56	15.54%	4.86%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

India: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Maharashtra State	17	1.61	17.25	2.62	0.80
Uttar Pradesh State	29	1.11	11.84	1.80	0.55
West Bengal State	48	0.75	7.99	1.21	0.37
Andhra Pradesh State	52	0.72	7.68	1.17	0.36
Tamil Nadu State	63	0.65	6.89	1.05	0.32
Gujarat State	71	0.58	6.23	0.95	0.29
Madhya Pradesh State	72	0.58	6.22	0.94	0.29
Karnataka State	81	0.53	5.65	0.86	0.26
Bihar State	82	0.53	5.64	0.86	0.26
Rajasthan State	110	0.41	4.41	0.67	0.21
Punjab State	111	0.41	4.38	0.67	0.20
Haryana State	146	0.29	3.15	0.48	0.15
Kerala State	158	0.27	2.93	0.45	0.14
Orissa State	177	0.23	2.50	0.38	0.12
Union Territories	187	0.22	2.31	0.35	0.11
Others		0.46	4.94	0.75	0.23
Total		9.36	100.00	15.19	4.65

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.10 INDONESIA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Indonesia 2004 - 2014**

Year	Indonesia	% of Region	% of Globe
2004	1.05	4.43%	1.47%
2005	1.14	4.40%	1.48%
2006	1.31	4.37%	1.46%
2007	1.88	4.34%	1.37%
2008	2.40	4.31%	1.32%
2009	2.64	4.28%	1.31%
2010	2.85	4.26%	1.31%
2011	3.08	4.23%	1.31%
2012	3.33	4.20%	1.30%
2013	3.60	4.18%	1.30%
2014	3.89	4.15%	1.30%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Indonesia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Jawa Barat	90	0.48	18.11	0.78	0.24
DKI Jakarta	109	0.42	15.94	0.68	0.21
Jawa Timur	114	0.40	15.31	0.66	0.20
Jawa Tengah	159	0.27	10.34	0.44	0.14
Sumatra Utara	237	0.15	5.62	0.24	0.07
Riau	281	0.12	4.58	0.20	0.06
Kalimantan Timur	356	0.09	3.58	0.15	0.05
Sumatra Selatan	364	0.09	3.46	0.15	0.05
Daerah Istimewa Aceh	414	0.08	2.97	0.13	0.04
Sulawesi Selatan	486	0.06	2.35	0.10	0.03
Sumatra Barat	595	0.05	1.86	0.08	0.02
Lampung	602	0.05	1.83	0.08	0.02
Kalimantan Barat	614	0.05	1.78	0.08	0.02
Bali	629	0.05	1.72	0.07	0.02
Irian Jaya	650	0.04	1.63	0.07	0.02
Others		0.24	8.91	0.38	0.12
Total		2.64	100.00	4.28	1.31

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.11 JAPAN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Japan 2004 - 2014

Year	Japan	% of Region	% of Globe
2004	6.06	25.63%	8.54%
2005	6.44	24.93%	8.36%
2006	7.21	24.15%	8.05%
2007	10.07	23.24%	7.34%
2008	12.52	22.50%	6.89%
2009	13.51	21.93%	6.72%
2010	14.32	21.37%	6.57%
2011	15.17	20.83%	6.43%
2012	16.07	20.29%	6.29%
2013	17.03	19.76%	6.16%
2014	18.04	19.24%	6.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Japan: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Tokyo	9	2.26	16.75	3.67	1.12
Yokohama	37	0.92	6.79	1.49	0.46
Nagoya	83	0.52	3.88	0.85	0.26
Osaka	87	0.50	3.70	0.81	0.25
Sapporo	124	0.36	2.66	0.58	0.18
Kawasaki	136	0.33	2.41	0.53	0.16
Kyoto	144	0.30	2.20	0.48	0.15
Kobe	153	0.28	2.09	0.46	0.14
Fukuoka	163	0.27	1.97	0.43	0.13
Hiroshima	169	0.25	1.88	0.41	0.13
Chiba	188	0.21	1.59	0.35	0.11
Sendai	190	0.21	1.58	0.35	0.11
Kitakyushu	212	0.17	1.29	0.28	0.09
Sakai	220	0.17	1.23	0.27	0.08
Sagamihara	243	0.15	1.08	0.24	0.07
Others		6.61	48.89	10.72	3.28
Total		13.51	100.00	21.93	6.72

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.12 LAOS**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Laos 2004 - 2014**

Year	Laos	% of Region	% of Globe
2004	0.02	0.06%	0.02%
2005	0.02	0.06%	0.02%
2006	0.02	0.06%	0.02%
2007	0.03	0.06%	0.02%
2008	0.04	0.06%	0.02%
2009	0.04	0.06%	0.02%
2010	0.04	0.06%	0.02%
2011	0.05	0.06%	0.02%
2012	0.05	0.06%	0.02%
2013	0.05	0.06%	0.02%
2014	0.06	0.06%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Laos: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Vientiane	839	0.03	69.30	0.04	0.01
Savannakhet	1,606	0.00	9.38	0.01	0.00
Pakse	1,641	0.00	8.27	0.01	0.00
Luang Prabang	1,652	0.00	8.09	0.01	0.00
Sayaboury	1,859	0.00	2.57	0.00	0.00
Khammouane	1,870	0.00	2.39	0.00	0.00
Total		0.04	100.00	0.06	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.13 MACAU**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Macau 2004 - 2014**

Year	Macau	% of Region	% of Globe
2004	0.01	0.05%	0.02%
2005	0.01	0.05%	0.02%
2006	0.02	0.06%	0.02%
2007	0.03	0.06%	0.02%
2008	0.04	0.06%	0.02%
2009	0.04	0.07%	0.02%
2010	0.05	0.07%	0.02%
2011	0.05	0.07%	0.02%
2012	0.06	0.07%	0.02%
2013	0.07	0.08%	0.02%
2014	0.07	0.08%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Macau: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Macau	697	0.04	94.12	0.06	0.02
Taipa	1,765	0.00	4.52	0.00	0.00
Coloane	1,941	0.00	1.36	0.00	0.00
Total		0.04	100.00	0.07	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.14 MALAYSIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Malaysia 2004 - 2014

Year	Malaysia	% of Region	% of Globe
2004	0.45	1.89%	0.63%
2005	0.49	1.88%	0.63%
2006	0.56	1.86%	0.62%
2007	0.80	1.84%	0.58%
2008	1.01	1.82%	0.56%
2009	1.11	1.81%	0.55%
2010	1.20	1.80%	0.55%
2011	1.30	1.78%	0.55%
2012	1.40	1.77%	0.55%
2013	1.51	1.75%	0.55%
2014	1.63	1.74%	0.54%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Malaysia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Kuala Lumpur	174	0.25	22.08	0.40	0.12
Ipoh	396	0.08	7.38	0.13	0.04
Johor Baharu	446	0.07	6.34	0.11	0.04
Melaka	469	0.06	5.71	0.10	0.03
Petaling Jaya	531	0.05	4.92	0.09	0.03
Tawai	545	0.05	4.72	0.09	0.03
Kelang	549	0.05	4.70	0.09	0.03
Kuala Terengganu	596	0.05	4.41	0.08	0.02
Sandakan	604	0.05	4.31	0.08	0.02
Kota Baharu	611	0.05	4.24	0.08	0.02
George Town	612	0.05	4.23	0.08	0.02
Kota Kinabalu	632	0.04	4.02	0.07	0.02
Kuantan	653	0.04	3.83	0.07	0.02
Taiping	681	0.04	3.53	0.06	0.02
Seremban	685	0.04	3.52	0.06	0.02
Others		0.13	12.06	0.22	0.07
Total		1.11	100.00	1.81	0.55

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.15 MALDIVES

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Maldives 2004 - 2014

Year	Maldives	% of Region	% of Globe
2004	0.00	0.02%	0.01%
2005	0.00	0.01%	0.01%
2006	0.00	0.01%	0.00%
2007	0.01	0.01%	0.00%
2008	0.01	0.01%	0.00%
2009	0.01	0.01%	0.00%
2010	0.01	0.01%	0.00%
2011	0.01	0.01%	0.00%
2012	0.01	0.01%	0.00%
2013	0.01	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Maldives: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Male	1,343	0.01	100.00	0.01	0.00
Total		0.01	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.16 MONGOLIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Mongolia 2004 - 2014

Year	Mongolia	% of Region	% of Globe
2004	0.01	0.04%	0.01%
2005	0.01	0.04%	0.01%
2006	0.01	0.04%	0.01%
2007	0.02	0.04%	0.01%
2008	0.02	0.04%	0.01%
2009	0.03	0.04%	0.01%
2010	0.03	0.04%	0.01%
2011	0.03	0.04%	0.01%
2012	0.04	0.05%	0.01%
2013	0.04	0.05%	0.01%
2014	0.04	0.05%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Mongolia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Ulaanbaatar	989	0.02	74.25	0.03	0.01
Darhan	1,675	0.00	10.84	0.00	0.00
Erdenedalay	1,801	0.00	5.83	0.00	0.00
Choybalsan	1,886	0.00	3.12	0.00	0.00
Ulaangom	1,942	0.00	2.03	0.00	0.00
Nalayh	1,943	0.00	2.03	0.00	0.00
Uliastay	1,951	0.00	1.90	0.00	0.00
Total		0.03	100.00	0.04	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.17 NEPAL

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Nepal 2004 - 2014

Year	Nepal	% of Region	% of Globe
2004	0.04	0.18%	0.06%
2005	0.04	0.17%	0.06%
2006	0.05	0.17%	0.06%
2007	0.07	0.16%	0.05%
2008	0.09	0.16%	0.05%
2009	0.09	0.15%	0.05%
2010	0.10	0.15%	0.05%
2011	0.11	0.15%	0.05%
2012	0.11	0.14%	0.04%
2013	0.12	0.14%	0.04%
2014	0.13	0.14%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Nepal: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Kathmandu	878	0.02	26.43	0.04	0.01
Sallyan	1,078	0.02	17.10	0.03	0.01
Pyuthan	1,083	0.02	16.65	0.03	0.01
Jumla	1,138	0.01	14.85	0.02	0.01
Biratnagar	1,292	0.01	10.57	0.02	0.00
Lalitpur	1,360	0.01	9.00	0.01	0.00
Bhaktapur	1,520	0.01	5.40	0.01	0.00
Total		0.09	100.00	0.15	0.05

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.18 NORTH KOREA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): North Korea 2004 - 2014

Year	North Korea	% of Region	% of Globe
2004	0.06	0.25%	0.08%
2005	0.06	0.24%	0.08%
2006	0.07	0.23%	0.08%
2007	0.09	0.21%	0.07%
2008	0.11	0.20%	0.06%
2009	0.12	0.20%	0.06%
2010	0.13	0.19%	0.06%
2011	0.13	0.18%	0.06%
2012	0.14	0.17%	0.05%
2013	0.14	0.17%	0.05%
2014	0.15	0.16%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

North Korea: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Pyongyang	605	0.05	39.81	0.08	0.02
Chongjin	1,146	0.01	11.37	0.02	0.01
Nampo	1,187	0.01	10.42	0.02	0.01
Sinuiju	1,328	0.01	7.54	0.01	0.00
Hungnam	1,424	0.01	6.03	0.01	0.00
Wonsan	1,458	0.01	5.28	0.01	0.00
Kaesong	1,461	0.01	5.22	0.01	0.00
Hamhung	1,475	0.01	4.90	0.01	0.00
Kimchaek	1,517	0.01	4.24	0.01	0.00
Haeju	1,594	0.00	3.21	0.01	0.00
Sariwon	1,719	0.00	1.96	0.00	0.00
Total		0.12	100.00	0.20	0.06

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.19 PAPUA NEW GUINEA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Papua New Guinea 2004 - 2014

Year	Papua New Guinea	% of Region	% of Globe
2004	0.02	0.09%	0.03%
2005	0.02	0.09%	0.03%
2006	0.03	0.09%	0.03%
2007	0.04	0.09%	0.03%
2008	0.05	0.08%	0.03%
2009	0.05	0.08%	0.03%
2010	0.05	0.08%	0.03%
2011	0.06	0.08%	0.02%
2012	0.06	0.08%	0.02%
2013	0.07	0.08%	0.02%
2014	0.07	0.08%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Papua New Guinea: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Port Moresby	900	0.02	45.92	0.04	0.01
Lae	1,195	0.01	24.17	0.02	0.01
Madang	1,596	0.00	7.55	0.01	0.00
Wewak	1,616	0.00	6.95	0.01	0.00
Goroka	1,634	0.00	6.65	0.01	0.00
Rabaul	1,712	0.00	4.83	0.00	0.00
Mount Hagen	1,751	0.00	3.93	0.00	0.00
Total		0.05	100.00	0.08	0.03

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.20 PHILIPPINES

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Philippines 2004 - 2014

Year	Philippines	% of Region	% of Globe
2004	0.36	1.52%	0.51%
2005	0.39	1.52%	0.51%
2006	0.45	1.52%	0.51%
2007	0.66	1.52%	0.48%
2008	0.85	1.52%	0.47%
2009	0.94	1.52%	0.47%
2010	1.02	1.52%	0.47%
2011	1.11	1.52%	0.47%
2012	1.20	1.52%	0.47%
2013	1.31	1.52%	0.47%
2014	1.42	1.52%	0.47%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Philippines: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Manila	42	0.83	88.46	1.35	0.41
Quezon City	1,006	0.02	2.05	0.03	0.01
Davao	1,251	0.01	1.18	0.02	0.01
Cebu	1,394	0.01	0.84	0.01	0.00
Caloocan	1,418	0.01	0.79	0.01	0.00
Makati	1,512	0.01	0.55	0.01	0.00
Zamboanga	1,521	0.01	0.54	0.01	0.00
Cagayan de Oro	1,538	0.00	0.51	0.01	0.00
Pasig	1,555	0.00	0.49	0.01	0.00
Pasay	1,560	0.00	0.48	0.01	0.00
Las Pinas	1,564	0.00	0.47	0.01	0.00
Bacolod	1,586	0.00	0.42	0.01	0.00
Valenzuela	1,590	0.00	0.42	0.01	0.00
Marikina	1,615	0.00	0.38	0.01	0.00
Paranaque	1,619	0.00	0.38	0.01	0.00
Others		0.02	2.06	0.03	0.01
Total		0.94	100.00	1.52	0.47

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.21 SEYCHELLES

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Seychelles 2004 - 2014

Year	Seychelles	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.01	0.01%	0.00%
2010	0.01	0.01%	0.00%
2011	0.01	0.01%	0.00%
2012	0.01	0.01%	0.00%
2013	0.01	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Seychelles: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Victoria	1,610	0.00	69.70	0.01	0.00
Anse Boileau	1,919	0.00	12.12	0.00	0.00
Cascade	1,962	0.00	9.09	0.00	0.00
Anse Royale	1,963	0.00	9.09	0.00	0.00
Total		0.01	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.22 SINGAPORE

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Singapore 2004 - 2014

Year	Singapore	% of Region	% of Globe
2004	0.27	1.13%	0.37%
2005	0.29	1.13%	0.38%
2006	0.34	1.13%	0.38%
2007	0.49	1.13%	0.36%
2008	0.63	1.13%	0.35%
2009	0.70	1.14%	0.35%
2010	0.76	1.14%	0.35%
2011	0.83	1.14%	0.35%
2012	0.90	1.14%	0.35%
2013	0.98	1.14%	0.35%
2014	1.06	1.14%	0.36%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Singapore: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Singapore	53	0.70	100.00	1.14	0.35
Total		0.70	100.00	1.14	0.35

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.23 SOUTH KOREA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): South Korea 2004 - 2014

Year	South Korea	% of Region	% of Globe
2004	1.54	6.50%	2.17%
2005	1.66	6.43%	2.16%
2006	1.89	6.34%	2.11%
2007	2.70	6.23%	1.97%
2008	3.42	6.14%	1.88%
2009	3.74	6.07%	1.86%
2010	4.02	6.00%	1.85%
2011	4.32	5.93%	1.83%
2012	4.64	5.86%	1.82%
2013	4.99	5.79%	1.80%
2014	5.36	5.72%	1.79%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

South Korea: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Seoul	13	1.83	48.85	2.97	0.91
Pusan	97	0.46	12.29	0.75	0.23
Inchon	137	0.32	8.68	0.53	0.16
Taegu	164	0.26	7.05	0.43	0.13
Taejon	229	0.16	4.16	0.25	0.08
Kwangju	230	0.16	4.16	0.25	0.08
Ulsan	234	0.15	3.99	0.24	0.07
Suwon	255	0.14	3.62	0.22	0.07
Masan	369	0.09	2.37	0.14	0.04
Chonju	430	0.07	1.99	0.12	0.04
Cheju	459	0.07	1.81	0.11	0.03
Mokpo	696	0.04	1.03	0.06	0.02
Total		3.74	100.00	6.07	1.86

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.24 SRI LANKA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Sri Lanka 2004 - 2014

Year	Sri Lanka	% of Region	% of Globe
2004	0.10	0.44%	0.15%
2005	0.11	0.43%	0.15%
2006	0.13	0.43%	0.14%
2007	0.19	0.43%	0.13%
2008	0.24	0.42%	0.13%
2009	0.26	0.42%	0.13%
2010	0.28	0.42%	0.13%
2011	0.30	0.42%	0.13%
2012	0.33	0.41%	0.13%
2013	0.35	0.41%	0.13%
2014	0.38	0.41%	0.13%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Sri Lanka: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Colombo	286	0.12	45.56	0.19	0.06
Dehiwala	757	0.03	12.74	0.05	0.02
Jaffna	881	0.02	9.54	0.04	0.01
Moratuwa	895	0.02	9.21	0.04	0.01
Kandy	929	0.02	8.67	0.04	0.01
Galle	1,019	0.02	7.27	0.03	0.01
Negombo	1,268	0.01	4.07	0.02	0.01
Trincomalee	1,412	0.01	2.94	0.01	0.00
Total		0.26	100.00	0.42	0.13

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.25 TAIWAN

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Taiwan 2004 - 2014

Year	Taiwan	% of Region	% of Globe
2004	0.87	3.67%	1.22%
2005	0.94	3.64%	1.22%
2006	1.07	3.60%	1.20%
2007	1.54	3.55%	1.12%
2008	1.96	3.52%	1.08%
2009	2.15	3.49%	1.07%
2010	2.31	3.45%	1.06%
2011	2.49	3.42%	1.06%
2012	2.69	3.39%	1.05%
2013	2.89	3.36%	1.05%
2014	3.12	3.33%	1.04%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Taiwan: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Taipei	64	0.64	29.96	1.04	0.32
Kaohsiung	162	0.27	12.60	0.44	0.13
Taichung	207	0.18	8.52	0.30	0.09
Tainan	303	0.11	5.14	0.18	0.05
Panchiao	377	0.09	4.07	0.14	0.04
Hsinchu	465	0.06	2.99	0.10	0.03
Chungho	468	0.06	2.97	0.10	0.03
Sanchung	482	0.06	2.92	0.10	0.03
Keelung	505	0.06	2.77	0.10	0.03
Chungli	584	0.05	2.30	0.08	0.02
Chiayi	607	0.05	2.23	0.08	0.02
Taoyuan	635	0.04	2.07	0.07	0.02
Fengshan	646	0.04	2.01	0.07	0.02
Hsintien	664	0.04	1.92	0.07	0.02
Yungho	695	0.04	1.79	0.06	0.02
Others		0.34	15.72	0.55	0.17
Total		2.15	100.00	3.49	1.07

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.26 THAILAND

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Thailand 2004 - 2014

Year	Thailand	% of Region	% of Globe
2004	0.67	2.83%	0.94%
2005	0.72	2.79%	0.94%
2006	0.82	2.75%	0.92%
2007	1.17	2.69%	0.85%
2008	1.47	2.65%	0.81%
2009	1.61	2.61%	0.80%
2010	1.73	2.58%	0.79%
2011	1.85	2.54%	0.79%
2012	1.99	2.51%	0.78%
2013	2.13	2.47%	0.77%
2014	2.28	2.44%	0.76%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Thailand: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Bangkok	18	1.50	93.11	2.43	0.75
Chon Buri	524	0.06	3.46	0.09	0.03
Songkhla	1,064	0.02	1.06	0.03	0.01
Nakhon Ratchasima	1,287	0.01	0.63	0.02	0.01
Chiang Mai	1,297	0.01	0.61	0.02	0.00
Khon Kaen	1,344	0.01	0.55	0.01	0.00
Nakhon Si Thammarat	1,457	0.01	0.40	0.01	0.00
Phitsanulok	1,687	0.00	0.17	0.00	0.00
Hat Yai	1,988	0.00	0.02	0.00	0.00
Total		1.61	100.00	2.61	0.80

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

4.27 VIETNAM

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Vietnam 2004 - 2014

Year	Vietnam	% of Region	% of Globe
2004	0.26	1.10%	0.37%
2005	0.29	1.11%	0.37%
2006	0.33	1.11%	0.37%
2007	0.49	1.13%	0.36%
2008	0.63	1.13%	0.35%
2009	0.70	1.14%	0.35%
2010	0.77	1.15%	0.35%
2011	0.84	1.15%	0.36%
2012	0.92	1.16%	0.36%
2013	1.00	1.16%	0.36%
2014	1.09	1.17%	0.36%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Vietnam: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Ho Chi Minh	183	0.22	31.46	0.36	0.11
Can Tho	203	0.19	26.70	0.30	0.09
Hanoi	267	0.13	18.05	0.21	0.06
Thai Nguyen	528	0.05	7.83	0.09	0.03
Da Nang	529	0.05	7.81	0.09	0.03
Hue	647	0.04	6.15	0.07	0.02
Pleyku	1,137	0.01	2.00	0.02	0.01
Total		0.70	100.00	1.14	0.35

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5 LATIN AMERICA

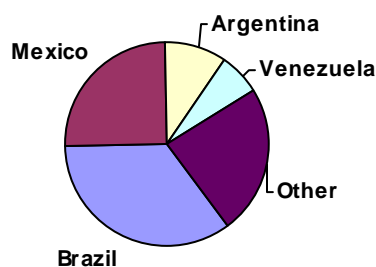
5.1 EXECUTIVE SUMMARY

Market Potential for Wireless LAN Intrusion Prevention Systems (WIPS) in Latin America (US\$ Million): 2009

Country	Latent Demand US\$ Million	% of Latin America
Brazil	5.69	34.81%
Mexico	4.16	25.44%
Argentina	1.65	10.11%
Venezuela	1.06	6.46%
Colombia	1.00	6.12%
Chile	0.73	4.45%
Peru	0.68	4.18%
Ecuador	0.30	1.84%
Guatemala	0.21	1.28%
Costa Rica	0.17	1.07%
Bolivia	0.12	0.75%
Uruguay	0.12	0.71%
El Salvador	0.11	0.68%
Panama	0.09	0.56%
Paraguay	0.08	0.50%
Honduras	0.08	0.47%
Nicaragua	0.06	0.34%
Guyana	0.01	0.08%
Suriname	0.01	0.07%
Belize	0.01	0.04%
French Guiana	0.01	0.03%
The Falkland Islands	0.00	0.00%
Total	16.36	100.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Market Potential for Wireless LAN Intrusion Prevention Systems (WIPS) in Latin America (US\$ Million): 2009



The Market for Wireless LAN Intrusion Preventions Systems (WIPS) in Latin America: 2004 - 2014

Year	US\$ Million	% of Globe
2004	6.69	9.43
2005	7.24	9.39
2006	8.25	9.21
2007	11.78	8.58
2008	14.93	8.21
2009	16.36	8.13
2010	17.59	8.08
2011	18.92	8.02
2012	20.35	7.97
2013	21.88	7.91
2014	23.54	7.86

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.2 ARGENTINA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Argentina 2004 - 2014

Year	Argentina	% of Region	% of Globe
2004	0.61	9.12%	0.86%
2005	0.67	9.29%	0.87%
2006	0.78	9.50%	0.87%
2007	1.15	9.74%	0.84%
2008	1.48	9.94%	0.82%
2009	1.65	10.11%	0.82%
2010	1.81	10.27%	0.83%
2011	1.97	10.43%	0.84%
2012	2.16	10.59%	0.84%
2013	2.35	10.76%	0.85%
2014	2.57	10.93%	0.86%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Argentina: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Buenos Aires	197	0.20	12.21	1.23	0.10
Santa Fe	198	0.20	12.20	1.23	0.10
Cordoba	199	0.20	12.15	1.23	0.10
Mendoza	319	0.10	6.30	0.64	0.05
Tucumán	391	0.08	5.07	0.51	0.04
Entre Rios	436	0.07	4.40	0.44	0.04
Salta	455	0.07	4.11	0.42	0.03
Rosario	472	0.06	3.84	0.39	0.03
Misiones	476	0.06	3.82	0.39	0.03
Chaco	487	0.06	3.73	0.38	0.03
Corrientes	503	0.06	3.60	0.36	0.03
Santiago del Estero	609	0.05	2.87	0.29	0.02
Río Negro	680	0.04	2.39	0.24	0.02
Jujuy	692	0.04	2.35	0.24	0.02
San Juan	700	0.04	2.29	0.23	0.02
Others		0.31	18.67	1.89	0.15
Total		1.65	100.00	10.11	0.82

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.3 BELIZE

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Belize 2004 - 2014

Year	Belize	% of Region	% of Globe
2004	0.00	0.05%	0.00%
2005	0.00	0.05%	0.00%
2006	0.00	0.05%	0.00%
2007	0.01	0.04%	0.00%
2008	0.01	0.04%	0.00%
2009	0.01	0.04%	0.00%
2010	0.01	0.04%	0.00%
2011	0.01	0.04%	0.00%
2012	0.01	0.04%	0.00%
2013	0.01	0.04%	0.00%
2014	0.01	0.04%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Belize: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Belize City	1,569	0.00	60.00	0.03	0.00
Corozal	1,876	0.00	12.50	0.01	0.00
Orange Walk	1,877	0.00	12.50	0.01	0.00
Dangriga	1,905	0.00	10.00	0.00	0.00
Belmopan	1,994	0.00	5.00	0.00	0.00
Total		0.01	100.00	0.04	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.4 BOLIVIA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Bolivia 2004 - 2014**

Year	Bolivia	% of Region	% of Globe
2004	0.05	0.77%	0.07%
2005	0.06	0.77%	0.07%
2006	0.06	0.77%	0.07%
2007	0.09	0.76%	0.07%
2008	0.11	0.76%	0.06%
2009	0.12	0.75%	0.06%
2010	0.13	0.75%	0.06%
2011	0.14	0.74%	0.06%
2012	0.15	0.74%	0.06%
2013	0.16	0.74%	0.06%
2014	0.17	0.73%	0.06%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Bolivia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
La Paz	567	0.05	41.65	0.31	0.03
Santa Cruz	796	0.03	24.74	0.19	0.02
Cochabamba	1,031	0.02	15.01	0.11	0.01
Oruro	1,309	0.01	7.72	0.06	0.00
Potosi	1,493	0.01	4.49	0.03	0.00
Sucre	1,547	0.00	3.78	0.03	0.00
Tarija	1,653	0.00	2.60	0.02	0.00
Total		0.12	100.00	0.75	0.06

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.5 BRAZIL

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Brazil 2004 - 2014

Year	Brazil	% of Region	% of Globe
2004	2.37	35.36%	3.33%
2005	2.55	35.26%	3.31%
2006	2.90	35.15%	3.24%
2007	4.12	35.02%	3.01%
2008	5.21	34.90%	2.87%
2009	5.69	34.81%	2.83%
2010	6.11	34.71%	2.80%
2011	6.55	34.62%	2.78%
2012	7.02	34.52%	2.75%
2013	7.53	34.42%	2.72%
2014	8.08	34.31%	2.70%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Brazil: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Sao Paulo	47	0.76	13.35	4.65	0.38
Rio de Janeiro	107	0.43	7.53	2.62	0.21
Salvador	219	0.17	2.95	1.03	0.08
Belo Horizonte	225	0.16	2.80	0.97	0.08
Fortaleza	245	0.14	2.51	0.87	0.07
Brasilia	248	0.14	2.47	0.86	0.07
Curitiba	317	0.11	1.85	0.64	0.05
Recife	324	0.10	1.78	0.62	0.05
Belem	333	0.10	1.76	0.61	0.05
Póрто Alegre	337	0.10	1.74	0.60	0.05
Manaus	394	0.08	1.46	0.51	0.04
Goiânia	433	0.07	1.30	0.45	0.04
Campinas	456	0.07	1.19	0.41	0.03
Guarulhos	466	0.06	1.13	0.39	0.03
Sao Gonçalo	484	0.06	1.10	0.38	0.03
Others		3.14	55.09	19.18	1.56
Total		5.69	100.00	34.81	2.83

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.6 CHILE

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Chile 2004 - 2014

Year	Chile	% of Region	% of Globe
2004	0.30	4.43%	0.42%
2005	0.32	4.44%	0.42%
2006	0.37	4.44%	0.41%
2007	0.52	4.45%	0.38%
2008	0.66	4.45%	0.37%
2009	0.73	4.45%	0.36%
2010	0.78	4.46%	0.36%
2011	0.84	4.46%	0.36%
2012	0.91	4.46%	0.36%
2013	0.98	4.46%	0.35%
2014	1.05	4.46%	0.35%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Chile: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Santiago	94	0.47	64.14	2.86	0.23
Concepcion	723	0.04	4.92	0.22	0.02
Viña del Mar	758	0.03	4.53	0.20	0.02
Valparaiso	792	0.03	4.21	0.19	0.02
Talcahuano	847	0.03	3.70	0.16	0.01
Temuco	857	0.03	3.62	0.16	0.01
Antofagasta	882	0.02	3.40	0.15	0.01
Rancagua	978	0.02	2.79	0.12	0.01
Talca	1,026	0.02	2.55	0.11	0.01
Arica	1,033	0.02	2.52	0.11	0.01
Puerto Montt	1,136	0.01	1.93	0.09	0.01
Punta Arenas	1,200	0.01	1.69	0.08	0.01
Total		0.73	100.00	4.45	0.36

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.7 COLOMBIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Colombia 2004 - 2014

Year	Colombia	% of Region	% of Globe
2004	0.39	5.87%	0.55%
2005	0.43	5.91%	0.56%
2006	0.49	5.97%	0.55%
2007	0.71	6.03%	0.52%
2008	0.91	6.08%	0.50%
2009	1.00	6.12%	0.50%
2010	1.08	6.17%	0.50%
2011	1.17	6.21%	0.50%
2012	1.27	6.25%	0.50%
2013	1.38	6.29%	0.50%
2014	1.49	6.32%	0.50%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Colombia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Bogota	100	0.45	45.36	2.78	0.23
Cali	260	0.13	13.10	0.80	0.07
Medell;n	263	0.13	12.81	0.78	0.06
Barranquilla	554	0.05	5.21	0.32	0.03
Cartagena	559	0.05	5.16	0.32	0.03
Bucaramanga	844	0.03	2.71	0.17	0.01
Cucuta	872	0.03	2.53	0.15	0.01
Pereira	921	0.02	2.28	0.14	0.01
Manizales	991	0.02	1.99	0.12	0.01
Ibague	1,007	0.02	1.91	0.12	0.01
Armenia	1,111	0.01	1.46	0.09	0.01
Santa Marta	1,244	0.01	1.12	0.07	0.01
Neiva	1,296	0.01	0.99	0.06	0.00
Pasto	1,321	0.01	0.92	0.06	0.00
Monteria	1,354	0.01	0.87	0.05	0.00
Others		0.02	1.58	0.10	0.01
Total		1.00	100.00	6.12	0.50

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.8 COSTA RICA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Costa Rica 2004 - 2014

Year	Costa Rica	% of Region	% of Globe
2004	0.07	1.03%	0.10%
2005	0.08	1.04%	0.10%
2006	0.09	1.05%	0.10%
2007	0.12	1.06%	0.09%
2008	0.16	1.06%	0.09%
2009	0.17	1.07%	0.09%
2010	0.19	1.07%	0.09%
2011	0.20	1.08%	0.09%
2012	0.22	1.08%	0.09%
2013	0.24	1.09%	0.09%
2014	0.26	1.09%	0.09%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Costa Rica: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
San Jose	475	0.06	36.14	0.39	0.03
Alajuela	753	0.03	19.04	0.20	0.02
Cartago	920	0.02	13.08	0.14	0.01
Puntarenas	1,002	0.02	11.14	0.12	0.01
Heredia	1,128	0.01	8.16	0.09	0.01
Limon	1,129	0.01	8.16	0.09	0.01
Liberia	1,413	0.01	4.27	0.05	0.00
Total		0.17	100.00	1.07	0.09

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.9 ECUADOR

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Ecuador 2004 - 2014

Year	Ecuador	% of Region	% of Globe
2004	0.13	1.98%	0.19%
2005	0.14	1.96%	0.18%
2006	0.16	1.93%	0.18%
2007	0.22	1.89%	0.16%
2008	0.28	1.87%	0.15%
2009	0.30	1.84%	0.15%
2010	0.32	1.82%	0.15%
2011	0.34	1.80%	0.14%
2012	0.36	1.78%	0.14%
2013	0.39	1.76%	0.14%
2014	0.41	1.74%	0.14%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Ecuador: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Guayaquil	265	0.13	42.53	0.78	0.06
Quito	361	0.09	30.89	0.57	0.05
Cuenca	1,073	0.02	5.46	0.10	0.01
Machala	1,210	0.01	3.98	0.07	0.01
Portoviejo	1,216	0.01	3.90	0.07	0.01
Riobamba	1,233	0.01	3.75	0.07	0.01
Ambato	1,285	0.01	3.35	0.06	0.01
Manta	1,299	0.01	3.25	0.06	0.00
Esmeraldas	1,356	0.01	2.88	0.05	0.00
Total		0.30	100.00	1.84	0.15

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.10 EL SALVADOR

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): El Salvador 2004 - 2014

Year	El Salvador	% of Region	% of Globe
2004	0.05	0.69%	0.06%
2005	0.05	0.69%	0.06%
2006	0.06	0.69%	0.06%
2007	0.08	0.68%	0.06%
2008	0.10	0.68%	0.06%
2009	0.11	0.68%	0.06%
2010	0.12	0.68%	0.05%
2011	0.13	0.68%	0.05%
2012	0.14	0.68%	0.05%
2013	0.15	0.68%	0.05%
2014	0.16	0.68%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

El Salvador: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
San Salvador	481	0.06	56.44	0.38	0.03
Santa Ana	1,017	0.02	16.93	0.12	0.01
San Miguel	1,214	0.01	10.67	0.07	0.01
Nueva San Salvador	1,429	0.01	6.38	0.04	0.00
Sonsonate	1,454	0.01	5.77	0.04	0.00
Cojutepeque	1,571	0.00	3.80	0.03	0.00
Total		0.11	100.00	0.68	0.06

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.11 FRENCH GUIANA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): French Guiana 2004 - 2014

Year	French Guiana	% of Region	% of Globe
2004	0.00	0.03%	0.00%
2005	0.00	0.03%	0.00%
2006	0.00	0.03%	0.00%
2007	0.00	0.03%	0.00%
2008	0.00	0.03%	0.00%
2009	0.01	0.03%	0.00%
2010	0.01	0.03%	0.00%
2011	0.01	0.03%	0.00%
2012	0.01	0.03%	0.00%
2013	0.01	0.03%	0.00%
2014	0.01	0.03%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

French Guiana: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Cayenne	1,625	0.00	66.67	0.02	0.00
Kourou	1,925	0.00	11.67	0.00	0.00
Remire	1,945	0.00	10.00	0.00	0.00
Saint Laurent	1,974	0.00	8.33	0.00	0.00
Sinnamary	2,029	0.00	3.33	0.00	0.00
Total		0.01	100.00	0.03	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.12 GUATEMALA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Guatemala 2004 - 2014

Year	Guatemala	% of Region	% of Globe
2004	0.08	1.26%	0.12%
2005	0.09	1.27%	0.12%
2006	0.10	1.27%	0.12%
2007	0.15	1.28%	0.11%
2008	0.19	1.28%	0.11%
2009	0.21	1.28%	0.10%
2010	0.23	1.29%	0.10%
2011	0.24	1.29%	0.10%
2012	0.26	1.29%	0.10%
2013	0.28	1.30%	0.10%
2014	0.31	1.30%	0.10%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Guatemala: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Guatemala City	231	0.16	74.02	0.95	0.08
Escuintla	1,235	0.01	5.39	0.07	0.01
Quezaltenango	1,262	0.01	5.11	0.07	0.01
Puerto Barrios	1,432	0.01	3.36	0.04	0.00
Retalhuleu	1,438	0.01	3.29	0.04	0.00
Coban	1,453	0.01	3.08	0.04	0.00
Chiquimula	1,460	0.01	3.01	0.04	0.00
Mazatenango	1,484	0.01	2.73	0.04	0.00
Total		0.21	100.00	1.28	0.10

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.13 GUYANA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Guyana 2004 - 2014

Year	Guyana	% of Region	% of Globe
2004	0.01	0.08%	0.01%
2005	0.01	0.08%	0.01%
2006	0.01	0.08%	0.01%
2007	0.01	0.08%	0.01%
2008	0.01	0.08%	0.01%
2009	0.01	0.08%	0.01%
2010	0.01	0.08%	0.01%
2011	0.01	0.08%	0.01%
2012	0.02	0.08%	0.01%
2013	0.02	0.08%	0.01%
2014	0.02	0.08%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Guyana: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Georgetown	1,310	0.01	75.19	0.06	0.00
Linden	1,824	0.00	11.28	0.01	0.00
New Amsterdam	1,869	0.00	7.52	0.01	0.00
Corriverton	1,949	0.00	4.14	0.00	0.00
Mahaicony	2,018	0.00	1.88	0.00	0.00
Total		0.01	100.00	0.08	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.14 HONDURAS

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Honduras 2004 - 2014

Year	Honduras	% of Region	% of Globe
2004	0.03	0.46%	0.04%
2005	0.03	0.46%	0.04%
2006	0.04	0.46%	0.04%
2007	0.05	0.47%	0.04%
2008	0.07	0.47%	0.04%
2009	0.08	0.47%	0.04%
2010	0.08	0.47%	0.04%
2011	0.09	0.47%	0.04%
2012	0.10	0.48%	0.04%
2013	0.10	0.48%	0.04%
2014	0.11	0.48%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Honduras: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Tegucigalpa	739	0.03	44.79	0.21	0.02
San Pedro Sula	914	0.02	29.98	0.14	0.01
La Ceiba	1,617	0.00	4.61	0.02	0.00
Choluteca	1,624	0.00	4.54	0.02	0.00
El Progreso	1,639	0.00	4.26	0.02	0.00
Puerto Cortes	1,728	0.00	2.94	0.01	0.00
Comayagua	1,779	0.00	2.24	0.01	0.00
Tela	1,805	0.00	1.96	0.01	0.00
Siguatopeque	1,829	0.00	1.82	0.01	0.00
Santa Rosa de Copan	1,847	0.00	1.47	0.01	0.00
Danli	1,854	0.00	1.40	0.01	0.00
Total		0.08	100.00	0.47	0.04

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.15 MEXICO

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Mexico 2004 - 2014

Year	Mexico	% of Region	% of Globe
2004	1.81	27.00%	2.55%
2005	1.93	26.71%	2.51%
2006	2.18	26.39%	2.43%
2007	3.06	26.01%	2.23%
2008	3.83	25.69%	2.11%
2009	4.16	25.44%	2.07%
2010	4.43	25.19%	2.03%
2011	4.72	24.95%	2.00%
2012	5.03	24.70%	1.97%
2013	5.35	24.46%	1.94%
2014	5.70	24.21%	1.90%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Mexico: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Mexico City	24	1.18	28.42	7.23	0.59
Guadalajara	178	0.23	5.47	1.39	0.11
Nezahualcoyotl	215	0.17	4.13	1.05	0.09
Puebla	217	0.17	4.10	1.04	0.08
Monterrey	232	0.15	3.64	0.93	0.08
Leon	244	0.15	3.49	0.89	0.07
Ciudad Juarez	246	0.14	3.39	0.86	0.07
Tijuana	251	0.14	3.32	0.84	0.07
Culiacan	344	0.10	2.33	0.59	0.05
Mexicali	345	0.10	2.33	0.59	0.05
Acapulco	351	0.10	2.30	0.59	0.05
Chihuahua	375	0.09	2.10	0.53	0.04
S. Luis Potosi	378	0.09	2.10	0.53	0.04
Agascalientes	401	0.08	1.95	0.50	0.04
Morelia	403	0.08	1.94	0.49	0.04
Others		1.21	28.99	7.37	0.60
Total		4.16	100.00	25.44	2.07

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.16 NICARAGUA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Nicaragua 2004 - 2014

Year	Nicaragua	% of Region	% of Globe
2004	0.02	0.36%	0.03%
2005	0.03	0.36%	0.03%
2006	0.03	0.35%	0.03%
2007	0.04	0.35%	0.03%
2008	0.05	0.35%	0.03%
2009	0.06	0.34%	0.03%
2010	0.06	0.34%	0.03%
2011	0.06	0.33%	0.03%
2012	0.07	0.33%	0.03%
2013	0.07	0.33%	0.03%
2014	0.08	0.32%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Nicaragua: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Managua	855	0.03	47.30	0.16	0.01
Rosita	1,186	0.01	22.54	0.08	0.01
Leon	1,589	0.00	7.00	0.02	0.00
Granada	1,629	0.00	6.17	0.02	0.00
Masaya	1,677	0.00	5.20	0.02	0.00
Chinandega	1,698	0.00	4.72	0.02	0.00
Matagalpa	1,818	0.00	2.57	0.01	0.00
San Carlos	1,836	0.00	2.36	0.01	0.00
Esteli	1,838	0.00	2.15	0.01	0.00
Total		0.06	100.00	0.34	0.03

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.17 PANAMA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Panama 2004 - 2014

Year	Panama	% of Region	% of Globe
2004	0.03	0.52%	0.05%
2005	0.04	0.52%	0.05%
2006	0.04	0.53%	0.05%
2007	0.06	0.54%	0.05%
2008	0.08	0.55%	0.05%
2009	0.09	0.56%	0.05%
2010	0.10	0.57%	0.05%
2011	0.11	0.57%	0.05%
2012	0.12	0.58%	0.05%
2013	0.13	0.59%	0.05%
2014	0.14	0.60%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Panama: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Panama	512	0.06	62.90	0.35	0.03
Colon	1,306	0.01	10.55	0.06	0.00
David	1,434	0.01	7.64	0.04	0.00
La Chorrera	1,459	0.01	6.94	0.04	0.00
Penonome	1,578	0.00	4.51	0.03	0.00
Santiago	1,580	0.00	4.46	0.03	0.00
Bocas del Toro	1,825	0.00	1.54	0.01	0.00
Tocumen	1,835	0.00	1.46	0.01	0.00
Total		0.09	100.00	0.56	0.05

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.18 PARAGUAY

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Paraguay 2004 - 2014

Year	Paraguay	% of Region	% of Globe
2004	0.03	0.51%	0.05%
2005	0.04	0.51%	0.05%
2006	0.04	0.51%	0.05%
2007	0.06	0.51%	0.04%
2008	0.08	0.50%	0.04%
2009	0.08	0.50%	0.04%
2010	0.09	0.50%	0.04%
2011	0.09	0.50%	0.04%
2012	0.10	0.50%	0.04%
2013	0.11	0.50%	0.04%
2014	0.12	0.50%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Paraguay: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Asuncion	592	0.05	59.85	0.30	0.02
Puerto Stroessner	1,416	0.01	9.03	0.05	0.00
San Lorenzo	1,500	0.01	6.57	0.03	0.00
Pedro Juan Caballero	1,501	0.01	6.57	0.03	0.00
Fernando de la Mora	1,533	0.00	5.91	0.03	0.00
Encarnacion	1,747	0.00	2.55	0.01	0.00
Concepción	1,775	0.00	2.13	0.01	0.00
Pilar	1,776	0.00	2.13	0.01	0.00
Villarrica	1,810	0.00	1.81	0.01	0.00
Coronel Oviedo	1,811	0.00	1.81	0.01	0.00
Caaguazu	1,833	0.00	1.64	0.01	0.00
Total		0.08	100.00	0.50	0.04

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.19 PERU

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Peru 2004 - 2014

Year	Peru	% of Region	% of Globe
2004	0.26	3.88%	0.37%
2005	0.28	3.94%	0.37%
2006	0.33	4.00%	0.37%
2007	0.48	4.07%	0.35%
2008	0.62	4.13%	0.34%
2009	0.68	4.18%	0.34%
2010	0.74	4.22%	0.34%
2011	0.81	4.27%	0.34%
2012	0.88	4.32%	0.34%
2013	0.96	4.37%	0.35%
2014	1.04	4.41%	0.35%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Peru: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Lima	117	0.38	56.10	2.34	0.19
Arequipa	591	0.05	7.21	0.30	0.02
Callao	618	0.05	6.82	0.29	0.02
Trujillo	670	0.04	5.98	0.25	0.02
Chiclayo	762	0.03	4.81	0.20	0.02
Piura	883	0.02	3.62	0.15	0.01
Chimbote	909	0.02	3.40	0.14	0.01
Cuzco	958	0.02	3.11	0.13	0.01
Iquitos	973	0.02	3.02	0.13	0.01
Huancayo	1,069	0.02	2.42	0.10	0.01
Sullana	1,203	0.01	1.78	0.07	0.01
Pucallpa	1,217	0.01	1.72	0.07	0.01
Total		0.68	100.00	4.18	0.34

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.20 SURINAME

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Suriname 2004 - 2014

Year	Suriname	% of Region	% of Globe
2004	0.00	0.07%	0.01%
2005	0.00	0.07%	0.01%
2006	0.01	0.07%	0.01%
2007	0.01	0.07%	0.01%
2008	0.01	0.07%	0.01%
2009	0.01	0.07%	0.01%
2010	0.01	0.07%	0.01%
2011	0.01	0.07%	0.01%
2012	0.01	0.07%	0.01%
2013	0.01	0.07%	0.01%
2014	0.02	0.07%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Suriname: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Paramaribo	1,314	0.01	87.39	0.06	0.00
Nieuw Nickerie	1,904	0.00	6.72	0.00	0.00
Marienburg	1,993	0.00	3.36	0.00	0.00
Moengo	2,027	0.00	1.68	0.00	0.00
Totness	2,058	0.00	0.84	0.00	0.00
Total		0.01	100.00	0.07	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.21 THE FALKLAND ISLANDS

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): The Falkland Islands 2004 - 2014

Year	The Falkland Islands	% of Region	% of Globe
2004	0.00	0.00%	0.00%
2005	0.00	0.00%	0.00%
2006	0.00	0.00%	0.00%
2007	0.00	0.00%	0.00%
2008	0.00	0.00%	0.00%
2009	0.00	0.00%	0.00%
2010	0.00	0.00%	0.00%
2011	0.00	0.00%	0.00%
2012	0.00	0.00%	0.00%
2013	0.00	0.00%	0.00%
2014	0.00	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

The Falkland Islands: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Stanley	2,019	0.00	100.00	0.00	0.00
Total		0.00	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.22 URUGUAY

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Uruguay 2004 - 2014

Year	Uruguay	% of Region	% of Globe
2004	0.04	0.67%	0.06%
2005	0.05	0.67%	0.06%
2006	0.06	0.68%	0.06%
2007	0.08	0.69%	0.06%
2008	0.11	0.70%	0.06%
2009	0.12	0.71%	0.06%
2010	0.13	0.72%	0.06%
2011	0.14	0.72%	0.06%
2012	0.15	0.73%	0.06%
2013	0.16	0.74%	0.06%
2014	0.18	0.75%	0.06%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Uruguay: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Montevideo	380	0.09	74.51	0.53	0.04
Salto	1,487	0.01	4.84	0.03	0.00
Paysandu	1,511	0.01	4.48	0.03	0.00
Las Piedras	1,573	0.00	3.64	0.03	0.00
Rivera	1,593	0.00	3.34	0.02	0.00
Melo	1,674	0.00	2.51	0.02	0.00
Tacuarembó	1,685	0.00	2.39	0.02	0.00
Mercedes	1,707	0.00	2.21	0.02	0.00
Minas	1,715	0.00	2.09	0.01	0.00
Total		0.12	100.00	0.71	0.06

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

5.23 VENEZUELA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Venezuela 2004 - 2014

Year	Venezuela	% of Region	% of Globe
2004	0.39	5.86%	0.55%
2005	0.43	5.97%	0.56%
2006	0.50	6.09%	0.56%
2007	0.73	6.24%	0.54%
2008	0.95	6.36%	0.52%
2009	1.06	6.46%	0.53%
2010	1.15	6.56%	0.53%
2011	1.26	6.65%	0.53%
2012	1.37	6.75%	0.54%
2013	1.50	6.85%	0.54%
2014	1.64	6.95%	0.55%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Venezuela: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Caracas	152	0.28	26.70	1.72	0.14
Maracaibo	312	0.11	10.15	0.66	0.05
Valencia	352	0.10	9.01	0.58	0.05
Maracay	438	0.07	6.80	0.44	0.04
Barquisimeto	499	0.06	5.65	0.37	0.03
Petare	660	0.04	3.97	0.26	0.02
Ciudad Guayana	668	0.04	3.89	0.25	0.02
San Cristobal	827	0.03	2.65	0.17	0.01
La Guaira	852	0.03	2.51	0.16	0.01
Baruta	938	0.02	2.08	0.13	0.01
Ciudad Bolivar	944	0.02	2.04	0.13	0.01
Maturin	964	0.02	1.99	0.13	0.01
Merida	969	0.02	1.98	0.13	0.01
Cumana	975	0.02	1.95	0.13	0.01
Barcelona	1,010	0.02	1.81	0.12	0.01
Others		0.18	16.83	1.09	0.09
Total		1.06	100.00	6.46	0.53

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6 NORTH AMERICA & THE CARIBBEAN

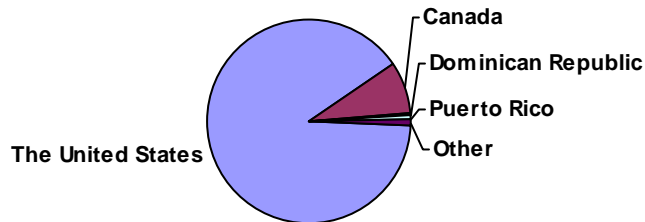
6.1 EXECUTIVE SUMMARY

Market Potential for Wireless LAN Intrusion Preventions Systems (WIPS) in North America & the Caribbean (US\$ Million): 2009

Country	Latent Demand US\$ Million	% of North America & the Caribbean
The United States	44.05	90.05%
Canada	3.91	8.00%
Dominican Republic	0.27	0.55%
Puerto Rico	0.23	0.48%
Cuba	0.16	0.33%
Trinidad and Tobago	0.07	0.15%
Haiti	0.05	0.10%
Jamaica	0.04	0.08%
The Bahamas	0.02	0.04%
Martinique	0.02	0.04%
Barbados	0.02	0.03%
Bermuda	0.01	0.03%
Guadeloupe	0.01	0.02%
The Netherlands Antilles	0.01	0.02%
Aruba	0.01	0.01%
The Cayman Islands	0.01	0.01%
The U.S. Virgin Islands	0.00	0.01%
Antigua and Barbuda	0.00	0.01%
St. Lucia	0.00	0.01%
Greenland	0.00	0.01%
Grenada	0.00	0.01%
St. Vincent and the Grenadines	0.00	0.01%
The British Virgin Islands	0.00	0.01%
St. Kitts and Nevis	0.00	0.00%
Dominica	0.00	0.00%
Other	0.00	0.00%
Total	48.92	100.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Market Potential for Wireless LAN Intrusion Preventions Systems (WIPS) in North America & the Caribbean (US\$ Million): 2009



The Market for Wireless LAN Intrusion Preventions Systems (WIPS) in North America & the Caribbean: 2004 - 2014

Year	US\$ Million	% of Globe
2004	9.42	13.27
2005	10.38	13.47
2006	13.38	14.93
2007	28.09	20.47
2008	43.05	23.69
2009	48.92	24.32
2010	53.64	24.63
2011	58.82	24.95
2012	64.51	25.27
2013	70.75	25.58
2014	77.61	25.90

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.2 ANTIGUA AND BARBUDA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Antigua and Barbuda 2004 - 2014

Year	Antigua and Barbuda	% of Region	% of Globe
2004	0.00	0.02%	0.00%
2005	0.00	0.02%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.00	0.01%	0.00%
2010	0.00	0.01%	0.00%
2011	0.00	0.01%	0.00%
2012	0.00	0.01%	0.00%
2013	0.00	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Antigua and Barbuda: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Saint John's	1,612	0.00	97.30	0.01	0.00
Codrington	2,057	0.00	2.70	0.00	0.00
Total		0.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.3 ARUBA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Aruba 2004 - 2014

Year	Aruba	% of Region	% of Globe
2004	0.00	0.03%	0.00%
2005	0.00	0.03%	0.00%
2006	0.00	0.03%	0.00%
2007	0.01	0.02%	0.00%
2008	0.01	0.01%	0.00%
2009	0.01	0.01%	0.00%
2010	0.01	0.01%	0.00%
2011	0.01	0.01%	0.00%
2012	0.01	0.01%	0.00%
2013	0.01	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Aruba: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Oranjestad	1,602	0.00	54.05	0.01	0.00
Sint Nicolaas	1,655	0.00	45.95	0.01	0.00
Total		0.01	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.4 BARBADOS**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Barbados 2004 - 2014**

Year	Barbados	% of Region	% of Globe
2004	0.01	0.08%	0.01%
2005	0.01	0.07%	0.01%
2006	0.01	0.07%	0.01%
2007	0.01	0.04%	0.01%
2008	0.02	0.04%	0.01%
2009	0.02	0.03%	0.01%
2010	0.02	0.03%	0.01%
2011	0.02	0.03%	0.01%
2012	0.02	0.03%	0.01%
2013	0.02	0.03%	0.01%
2014	0.02	0.03%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Barbados: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Bridgetown	1,060	0.02	100.00	0.03	0.01
Total		0.02	100.00	0.03	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.5 BERMUDA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Bermuda 2004 - 2014

Year	Bermuda	% of Region	% of Globe
2004	0.01	0.06%	0.01%
2005	0.01	0.06%	0.01%
2006	0.01	0.05%	0.01%
2007	0.01	0.04%	0.01%
2008	0.01	0.03%	0.01%
2009	0.01	0.03%	0.01%
2010	0.01	0.03%	0.01%
2011	0.02	0.03%	0.01%
2012	0.02	0.03%	0.01%
2013	0.02	0.03%	0.01%
2014	0.02	0.03%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Bermuda: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Hamilton	1,366	0.01	60.00	0.02	0.00
Saint George	1,489	0.01	40.00	0.01	0.00
Total		0.01	100.00	0.03	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.6 CANADA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Canada 2004 - 2014

Year	Canada	% of Region	% of Globe
2004	1.71	18.20%	2.41%
2005	1.83	17.64%	2.38%
2006	2.06	15.39%	2.30%
2007	2.89	10.29%	2.11%
2008	3.61	8.39%	1.99%
2009	3.91	8.00%	1.94%
2010	4.16	7.76%	1.91%
2011	4.42	7.52%	1.88%
2012	4.71	7.29%	1.84%
2013	5.00	7.07%	1.81%
2014	5.32	6.86%	1.78%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Canada: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Toronto	25	1.17	29.90	2.39	0.58
Montreal	34	1.00	25.49	2.04	0.50
Vancouver	91	0.47	12.05	0.96	0.23
Ottawa	156	0.28	7.15	0.57	0.14
Calgary	186	0.22	5.55	0.44	0.11
Winnipeg	196	0.20	5.19	0.42	0.10
Edmonton	202	0.20	5.01	0.40	0.10
Hamilton	318	0.10	2.68	0.21	0.05
Regina	498	0.06	1.53	0.12	0.03
Quebec	521	0.06	1.44	0.12	0.03
Halifax	690	0.04	0.99	0.08	0.02
Thunder Bay	699	0.04	0.98	0.08	0.02
Saint John's	764	0.03	0.84	0.07	0.02
Niagara Falls	888	0.02	0.63	0.05	0.01
Victoria	927	0.02	0.58	0.05	0.01
Total		3.91	100.00	8.00	1.94

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.7 CUBA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Cuba 2004 - 2014**

Year	Cuba	% of Region	% of Globe
2004	0.06	0.66%	0.09%
2005	0.07	0.65%	0.09%
2006	0.08	0.58%	0.09%
2007	0.11	0.40%	0.08%
2008	0.14	0.34%	0.08%
2009	0.16	0.33%	0.08%
2010	0.17	0.32%	0.08%
2011	0.19	0.32%	0.08%
2012	0.20	0.32%	0.08%
2013	0.22	0.31%	0.08%
2014	0.24	0.31%	0.08%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Cuba: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Havana	385	0.08	52.92	0.17	0.04
Santiago de Cuba	1,080	0.02	10.02	0.03	0.01
Camagüey	1,236	0.01	7.07	0.02	0.01
Holguin	1,339	0.01	5.60	0.02	0.00
Guantanamo	1,390	0.01	4.96	0.02	0.00
Santa Clara	1,409	0.01	4.83	0.02	0.00
Bayamo	1,530	0.00	3.06	0.01	0.00
Cienfuegos	1,536	0.00	2.98	0.01	0.00
Pinar del Rio	1,549	0.00	2.88	0.01	0.00
Las Tunas	1,553	0.00	2.85	0.01	0.00
Matanzas	1,557	0.00	2.83	0.01	0.00
Total		0.16	100.00	0.33	0.08

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.8 DOMINICA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Dominica 2004 - 2014**

Year	Dominica	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.00%	0.00%
2008	0.00	0.00%	0.00%
2009	0.00	0.00%	0.00%
2010	0.00	0.00%	0.00%
2011	0.00	0.00%	0.00%
2012	0.00	0.00%	0.00%
2013	0.00	0.00%	0.00%
2014	0.00	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Dominica: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Roseau	1,865	0.00	64.71	0.00	0.00
Portsmouth	2,045	0.00	8.82	0.00	0.00
Marigot	2,046	0.00	8.82	0.00	0.00
Saint Joseph	2,047	0.00	8.82	0.00	0.00
Berekua	2,048	0.00	8.82	0.00	0.00
Total		0.00	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.9 DOMINICAN REPUBLIC

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Dominican Republic 2004 - 2014

Year	Dominican Republic	% of Region	% of Globe
2004	0.10	1.09%	0.14%
2005	0.11	1.08%	0.15%
2006	0.13	0.97%	0.15%
2007	0.19	0.67%	0.14%
2008	0.24	0.56%	0.13%
2009	0.27	0.55%	0.13%
2010	0.29	0.54%	0.13%
2011	0.32	0.54%	0.13%
2012	0.34	0.53%	0.13%
2013	0.37	0.53%	0.13%
2014	0.40	0.52%	0.14%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Dominican Republic: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Santo Domingo	214	0.17	64.68	0.35	0.09
Santiago	732	0.04	13.07	0.07	0.02
La Romana	1,194	0.01	4.63	0.03	0.01
San Pedro de Macoris	1,248	0.01	4.13	0.02	0.01
San Francisco de Macoris	1,279	0.01	3.85	0.02	0.01
La Vega	1,398	0.01	2.94	0.02	0.00
San Juan	1,466	0.01	2.29	0.01	0.00
Barahona	1,467	0.01	2.29	0.01	0.00
Puerto Plata	1,485	0.01	2.11	0.01	0.00
Total		0.27	100.00	0.55	0.13

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.10 GREENLAND

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Greenland 2004 - 2014

Year	Greenland	% of Region	% of Globe
2004	0.00	0.02%	0.00%
2005	0.00	0.02%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.00	0.01%	0.00%
2010	0.00	0.01%	0.00%
2011	0.00	0.01%	0.00%
2012	0.00	0.01%	0.00%
2013	0.00	0.01%	0.00%
2014	0.00	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Greenland: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Nuuk	1,866	0.00	28.57	0.00	0.00
Holsteinsborg	1,980	0.00	11.90	0.00	0.00
Jakobshavn	2,002	0.00	9.52	0.00	0.00
Egedesminde	2,015	0.00	7.14	0.00	0.00
Julianehab	2,016	0.00	7.14	0.00	0.00
Sukkertoppen	2,017	0.00	7.14	0.00	0.00
Frederikshab	2,035	0.00	4.76	0.00	0.00
Narsarsuaq	2,036	0.00	4.76	0.00	0.00
Christianshab	2,037	0.00	4.76	0.00	0.00
Scoresbysund	2,062	0.00	2.38	0.00	0.00
Nanortalik	2,063	0.00	2.38	0.00	0.00
Thule	2,064	0.00	2.38	0.00	0.00
Godhavn	2,065	0.00	2.38	0.00	0.00
Ammassalik	2,066	0.00	2.38	0.00	0.00
Uppernavik	2,067	0.00	2.38	0.00	0.00
Total		0.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.11 GRENADA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Grenada 2004 - 2014

Year	Grenada	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.00	0.01%	0.00%
2010	0.00	0.01%	0.00%
2011	0.00	0.01%	0.00%
2012	0.00	0.01%	0.00%
2013	0.00	0.01%	0.00%
2014	0.00	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Grenada: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Saint George's	1,717	0.00	80.00	0.00	0.00
Gouyave	1,931	0.00	20.00	0.00	0.00
Total		0.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.12 GUADELOUPE

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Guadeloupe 2004 - 2014

Year	Guadeloupe	% of Region	% of Globe
2004	0.01	0.05%	0.01%
2005	0.01	0.05%	0.01%
2006	0.01	0.05%	0.01%
2007	0.01	0.03%	0.01%
2008	0.01	0.03%	0.01%
2009	0.01	0.02%	0.01%
2010	0.01	0.02%	0.01%
2011	0.01	0.02%	0.01%
2012	0.01	0.02%	0.01%
2013	0.02	0.02%	0.01%
2014	0.02	0.02%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Guadeloupe: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Les Abymes	1,623	0.00	29.44	0.01	0.00
Pointe-a-Pitre	1,817	0.00	12.15	0.00	0.00
Le Gosier	1,842	0.00	9.81	0.00	0.00
Moule	1,862	0.00	8.41	0.00	0.00
Sainte Anne	1,871	0.00	7.94	0.00	0.00
Morne-a-l'Eau	1,879	0.00	7.48	0.00	0.00
Petit Bourg	1,887	0.00	7.01	0.00	0.00
Sainte Rose	1,895	0.00	6.54	0.00	0.00
Basse-Terre	1,896	0.00	6.54	0.00	0.00
Saint-Claude	1,940	0.00	4.67	0.00	0.00
Total		0.01	100.00	0.02	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.13 HAITI

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Haiti 2004 - 2014

Year	Haiti	% of Region	% of Globe
2004	0.02	0.22%	0.03%
2005	0.02	0.22%	0.03%
2006	0.03	0.19%	0.03%
2007	0.04	0.13%	0.03%
2008	0.04	0.10%	0.02%
2009	0.05	0.10%	0.02%
2010	0.05	0.10%	0.02%
2011	0.06	0.09%	0.02%
2012	0.06	0.09%	0.02%
2013	0.06	0.09%	0.02%
2014	0.07	0.09%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Haiti: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Port-au-Prince	741	0.03	70.39	0.07	0.02
Cap-Haitien	1,526	0.00	10.12	0.01	0.00
Petionville	1,693	0.00	5.51	0.01	0.00
Les Cayes	1,702	0.00	5.36	0.01	0.00
Gonaives	1,703	0.00	5.36	0.01	0.00
Port-de-Paix	1,795	0.00	3.27	0.00	0.00
Total		0.05	100.00	0.10	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.14 JAMAICA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Jamaica 2004 - 2014

Year	Jamaica	% of Region	% of Globe
2004	0.02	0.20%	0.03%
2005	0.02	0.19%	0.03%
2006	0.02	0.17%	0.02%
2007	0.03	0.11%	0.02%
2008	0.04	0.09%	0.02%
2009	0.04	0.08%	0.02%
2010	0.04	0.08%	0.02%
2011	0.05	0.08%	0.02%
2012	0.05	0.08%	0.02%
2013	0.05	0.07%	0.02%
2014	0.05	0.07%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Jamaica: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Kingston	829	0.03	67.83	0.06	0.01
Spanish Town	1,540	0.00	11.50	0.01	0.00
Montego Bay	1,603	0.00	9.04	0.01	0.00
May Pen	1,738	0.00	5.30	0.00	0.00
Mandeville	1,762	0.00	4.52	0.00	0.00
Savanna-la-Mar	1,902	0.00	1.81	0.00	0.00
Total		0.04	100.00	0.08	0.02

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.15 MARTINIQUE

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Martinique 2004 - 2014

Year	Martinique	% of Region	% of Globe
2004	0.01	0.10%	0.01%
2005	0.01	0.09%	0.01%
2006	0.01	0.08%	0.01%
2007	0.02	0.05%	0.01%
2008	0.02	0.04%	0.01%
2009	0.02	0.04%	0.01%
2010	0.02	0.04%	0.01%
2011	0.02	0.04%	0.01%
2012	0.02	0.04%	0.01%
2013	0.03	0.04%	0.01%
2014	0.03	0.04%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Martinique: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Fort-de-France	1,247	0.01	53.66	0.02	0.01
Le Lamentin	1,689	0.00	13.17	0.01	0.00
Sainte Marie	1,770	0.00	8.78	0.00	0.00
Schoelcher	1,794	0.00	7.80	0.00	0.00
Le François	1,826	0.00	6.83	0.00	0.00
La Trinité	1,861	0.00	4.88	0.00	0.00
Saint Pierre	1,952	0.00	2.44	0.00	0.00
Ducos	1,953	0.00	2.44	0.00	0.00
Total		0.02	100.00	0.04	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.16 PUERTO RICO

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Puerto Rico 2004 - 2014

Year	Puerto Rico	% of Region	% of Globe
2004	0.11	1.21%	0.16%
2005	0.12	1.15%	0.16%
2006	0.13	0.98%	0.15%
2007	0.18	0.64%	0.13%
2008	0.22	0.51%	0.12%
2009	0.23	0.48%	0.12%
2010	0.24	0.45%	0.11%
2011	0.25	0.43%	0.11%
2012	0.27	0.41%	0.10%
2013	0.28	0.39%	0.10%
2014	0.29	0.37%	0.10%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Puerto Rico: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
San Juan	538	0.05	22.99	0.11	0.03
Bayamon	816	0.03	12.29	0.06	0.01
Ponce	901	0.02	10.07	0.05	0.01
Carolina	906	0.02	9.99	0.05	0.01
Caguas	1,054	0.02	7.43	0.04	0.01
Guaynabo	1,174	0.01	5.56	0.03	0.01
Mayaguez	1,190	0.01	5.35	0.03	0.01
Arecibo	1,191	0.01	5.34	0.03	0.01
Toa Baja	1,227	0.01	4.91	0.02	0.01
Trujillo Alto	1,323	0.01	3.96	0.02	0.00
Aguadilla	1,383	0.01	3.46	0.02	0.00
Cayey	1,462	0.01	2.69	0.01	0.00
Guayama	1,513	0.01	2.23	0.01	0.00
Fajardo	1,539	0.00	2.03	0.01	0.00
Catano	1,583	0.00	1.72	0.01	0.00
Total		0.23	100.00	0.48	0.12

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.17 ST. KITTS AND NEVIS

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): St. Kitts and Nevis 2004 - 2014

Year	St. Kitts and Nevis	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.00%	0.00%
2009	0.00	0.00%	0.00%
2010	0.00	0.00%	0.00%
2011	0.00	0.00%	0.00%
2012	0.00	0.00%	0.00%
2013	0.00	0.00%	0.00%
2014	0.00	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

St. Kitts and Nevis: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Basseterre	1,741	0.00	95.00	0.00	0.00
Charlestown	2,053	0.00	5.00	0.00	0.00
Total		0.00	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.18 ST. LUCIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): St. Lucia 2004 - 2014

Year	St. Lucia	% of Region	% of Globe
2004	0.00	0.02%	0.00%
2005	0.00	0.02%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.00	0.01%	0.00%
2010	0.00	0.01%	0.00%
2011	0.00	0.01%	0.00%
2012	0.00	0.01%	0.00%
2013	0.00	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

St. Lucia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Castries	1,665	0.00	82.81	0.01	0.00
Vieux Fort	1,917	0.00	17.19	0.00	0.00
Total		0.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.19 ST. VINCENT AND THE GRENADINES

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): St. Vincent and the Grenadines 2004 - 2014

Year	St. Vincent and the Grenadines	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.00	0.01%	0.00%
2010	0.00	0.01%	0.00%
2011	0.00	0.01%	0.00%
2012	0.00	0.01%	0.00%
2013	0.00	0.01%	0.00%
2014	0.00	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

St. Vincent and the Grenadines: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Kingstown	1,696	0.00	95.00	0.01	0.00
Georgetown	2,040	0.00	5.00	0.00	0.00
Total		0.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.20 THE BAHAMAS

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): The Bahamas 2004 - 2014

Year	The Bahamas	% of Region	% of Globe
2004	0.01	0.10%	0.01%
2005	0.01	0.10%	0.01%
2006	0.01	0.08%	0.01%
2007	0.02	0.06%	0.01%
2008	0.02	0.05%	0.01%
2009	0.02	0.04%	0.01%
2010	0.02	0.04%	0.01%
2011	0.02	0.04%	0.01%
2012	0.03	0.04%	0.01%
2013	0.03	0.04%	0.01%
2014	0.03	0.04%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

The Bahamas: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Nassau	1,039	0.02	84.91	0.04	0.01
Freeport	1,650	0.00	15.09	0.01	0.00
Total		0.02	100.00	0.04	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.21 THE BRITISH VIRGIN ISLANDS

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): The British Virgin Islands 2004 - 2014

Year	The British Virgin Islands	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.00	0.01%	0.00%
2010	0.00	0.01%	0.00%
2011	0.00	0.00%	0.00%
2012	0.00	0.00%	0.00%
2013	0.00	0.00%	0.00%
2014	0.00	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

The British Virgin Islands: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Road Town	1,705	0.00	100.00	0.01	0.00
Total		0.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.22 THE CAYMAN ISLANDS

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): The Cayman Islands 2004 - 2014

Year	The Cayman Islands	% of Region	% of Globe
2004	0.00	0.03%	0.00%
2005	0.00	0.03%	0.00%
2006	0.00	0.02%	0.00%
2007	0.00	0.02%	0.00%
2008	0.01	0.01%	0.00%
2009	0.01	0.01%	0.00%
2010	0.01	0.01%	0.00%
2011	0.01	0.01%	0.00%
2012	0.01	0.01%	0.00%
2013	0.01	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

The Cayman Islands: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
George Town	1,630	0.00	58.33	0.01	0.00
West Bay	1,780	0.00	29.17	0.00	0.00
Savannah	1,956	0.00	8.33	0.00	0.00
Bodden Town	2,014	0.00	4.17	0.00	0.00
Total		0.01	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.23 THE NETHERLANDS ANTILLES

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): The Netherlands Antilles 2004 - 2014

Year	The Netherlands Antilles	% of Region	% of Globe
2004	0.00	0.04%	0.01%
2005	0.00	0.04%	0.01%
2006	0.00	0.03%	0.01%
2007	0.01	0.02%	0.00%
2008	0.01	0.02%	0.00%
2009	0.01	0.02%	0.00%
2010	0.01	0.02%	0.00%
2011	0.01	0.02%	0.00%
2012	0.01	0.02%	0.00%
2013	0.01	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

The Netherlands Antilles: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Willemstad	1,382	0.01	94.70	0.02	0.00
Philipsburg	1,986	0.00	4.55	0.00	0.00
Kralendijk	2,069	0.00	0.76	0.00	0.00
Total		0.01	100.00	0.02	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.24 THE U.S. VIRGIN ISLANDS

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): The U.S. Virgin Islands 2004 - 2014

Year	The U.S. Virgin Islands	% of Region	% of Globe
2004	0.00	0.02%	0.00%
2005	0.00	0.02%	0.00%
2006	0.00	0.02%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.00	0.01%	0.00%
2010	0.01	0.01%	0.00%
2011	0.01	0.01%	0.00%
2012	0.01	0.01%	0.00%
2013	0.01	0.01%	0.00%
2014	0.01	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

The U.S. Virgin Islands: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Charlotte Amalie	1,684	0.00	57.58	0.01	0.00
Road Town	1,933	0.00	12.12	0.00	0.00
Frederiksted	1,934	0.00	12.12	0.00	0.00
Christiansted	1,972	0.00	9.09	0.00	0.00
Cruz Bay	2,007	0.00	6.06	0.00	0.00
Spanish Town	2,038	0.00	3.03	0.00	0.00
Total		0.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.25 THE UNITED STATES

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): The United States 2004 - 2014

Year	The United States	% of Region	% of Globe
2004	7.30	77.49%	10.28%
2005	8.11	78.16%	10.53%
2006	10.83	80.93%	12.09%
2007	24.50	87.23%	17.86%
2008	38.56	89.57%	21.22%
2009	44.05	90.05%	21.90%
2010	48.46	90.33%	22.25%
2011	53.30	90.61%	22.61%
2012	58.63	90.89%	22.96%
2013	64.49	91.15%	23.32%
2014	70.94	91.41%	23.67%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

The United States: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
New York	1	10.02	22.75	20.48	4.98
Los Angeles	3	3.63	8.23	7.42	1.80
Chicago	4	3.33	7.57	6.82	1.66
Houston	11	1.94	4.41	3.97	0.96
Philadelphia	15	1.72	3.91	3.52	0.86
Dallas	20	1.23	2.79	2.51	0.61
San Jose	21	1.21	2.76	2.48	0.60
San Francisco	23	1.20	2.71	2.44	0.59
San Diego	26	1.16	2.64	2.38	0.58
Detroit	27	1.12	2.53	2.28	0.55
Phoenix	28	1.11	2.52	2.27	0.55
San Antonio	36	0.93	2.11	1.90	0.46
Indianapolis	46	0.79	1.80	1.62	0.39
Baltimore	49	0.74	1.68	1.51	0.37
Washington D.C.	51	0.72	1.63	1.47	0.36
Others		13.20	29.97	26.98	6.56
Total		44.05	100.00	90.05	21.90

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

6.26 TRINIDAD AND TOBAGO

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Trinidad and Tobago 2004 - 2014

Year	Trinidad and Tobago	% of Region	% of Globe
2004	0.03	0.31%	0.04%
2005	0.03	0.30%	0.04%
2006	0.04	0.27%	0.04%
2007	0.05	0.18%	0.04%
2008	0.06	0.15%	0.04%
2009	0.07	0.15%	0.04%
2010	0.08	0.14%	0.04%
2011	0.08	0.14%	0.04%
2012	0.09	0.14%	0.03%
2013	0.10	0.14%	0.03%
2014	0.10	0.13%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Trinidad and Tobago: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Port-of-Spain	767	0.03	45.67	0.07	0.02
San Fernando	1,009	0.02	26.77	0.04	0.01
Arima	1,075	0.02	22.83	0.03	0.01
Scarborough	1,635	0.00	4.72	0.01	0.00
Total		0.07	100.00	0.15	0.04

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7 OCEANA

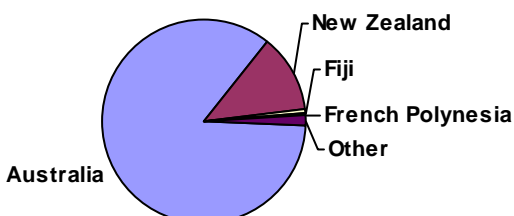
7.1 EXECUTIVE SUMMARY

Market Potential for Wireless LAN Intrusion Preventions Systems (WIPS) in Oceana (US\$ Million): 2009

Country	Latent Demand US\$ Million	% of Oceana
Australia	2.37	85.16%
New Zealand	0.35	12.45%
Fiji	0.02	0.56%
French Polynesia	0.01	0.51%
New Caledonia	0.01	0.35%
Guam	0.01	0.28%
Western Samoa	0.00	0.14%
The Northern Mariana Island	0.00	0.10%
Tonga	0.00	0.09%
Solomon Islands	0.00	0.09%
Vanuatu	0.00	0.08%
American Samoa	0.00	0.06%
Micronesia Federation	0.00	0.03%
Kiribati	0.00	0.03%
Cook Islands	0.00	0.02%
Palau	0.00	0.01%
Marshall Islands	0.00	0.01%
Wallis and Futuna	0.00	0.01%
Nauru	0.00	0.01%
Norfolk Island	0.00	0.01%
Pacific Islands Trust	0.00	0.00%
Christmas Island	0.00	0.00%
Tuvalu	0.00	0.00%
Niue	0.00	0.00%
Tokelau	0.00	0.00%
Other	0.00	0.00%
Total	2.78	100.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Market Potential for Wireless LAN Intrusion Prevention Systems (WIPS) in Oceania (US\$ Million): 2009



The Market for Wireless LAN Intrusion Prevention Systems (WIPS) in Oceania: 2004 - 2014

Year	US\$ Million	% of Globe
2004	1.18	1.66
2005	1.27	1.64
2006	1.43	1.60
2007	2.03	1.48
2008	2.55	1.41
2009	2.78	1.38
2010	2.98	1.37
2011	3.18	1.35
2012	3.40	1.33
2013	3.64	1.32
2014	3.89	1.30

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.2 AMERICAN SAMOA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): American Samoa 2004 - 2014

Year	American Samoa	% of Region	% of Globe
2004	0.00	0.06%	0.00%
2005	0.00	0.06%	0.00%
2006	0.00	0.06%	0.00%
2007	0.00	0.06%	0.00%
2008	0.00	0.06%	0.00%
2009	0.00	0.06%	0.00%
2010	0.00	0.06%	0.00%
2011	0.00	0.06%	0.00%
2012	0.00	0.06%	0.00%
2013	0.00	0.06%	0.00%
2014	0.00	0.06%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

American Samoa: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Pago Pago	1,947	0.00	33.33	0.02	0.00
Fagatogo	1,996	0.00	22.22	0.01	0.00
Leone	1,997	0.00	22.22	0.01	0.00
Vaitogi	2,030	0.00	11.11	0.01	0.00
Utulei	2,031	0.00	11.11	0.01	0.00
Total		0.00	100.00	0.06	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.3 AUSTRALIA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Australia 2004 - 2014

Year	Australia	% of Region	% of Globe
2004	1.00	84.83%	1.41%
2005	1.07	84.89%	1.39%
2006	1.22	84.96%	1.36%
2007	1.73	85.04%	1.26%
2008	2.17	85.11%	1.20%
2009	2.37	85.16%	1.18%
2010	2.54	85.21%	1.16%
2011	2.71	85.26%	1.15%
2012	2.90	85.32%	1.14%
2013	3.11	85.37%	1.12%
2014	3.32	85.42%	1.11%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Australia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Sydney	54	0.69	29.32	24.97	0.35
Melbourne	56	0.69	28.92	24.63	0.34
Brisbane	103	0.43	18.26	15.55	0.22
Perth	184	0.22	9.21	7.85	0.11
Adelaide	301	0.11	4.70	4.00	0.06
Canberra	429	0.07	3.15	2.69	0.04
Newcastle	727	0.04	1.49	1.27	0.02
Gold Coast	729	0.04	1.49	1.27	0.02
Hobart	889	0.02	1.03	0.88	0.01
Wollongong	1,055	0.02	0.73	0.62	0.01
Townsville	1,086	0.02	0.66	0.56	0.01
Darwin	1,171	0.01	0.55	0.47	0.01
Geelong	1,224	0.01	0.49	0.41	0.01
Total		2.37	100.00	85.16	1.18

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.4 CHRISTMAS ISLAND

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Christmas Island 2004 - 2014

Year	Christmas Island	% of Region	% of Globe
2004	0.00	0.00%	0.00%
2005	0.00	0.00%	0.00%
2006	0.00	0.00%	0.00%
2007	0.00	0.00%	0.00%
2008	0.00	0.00%	0.00%
2009	0.00	0.00%	0.00%
2010	0.00	0.00%	0.00%
2011	0.00	0.00%	0.00%
2012	0.00	0.00%	0.00%
2013	0.00	0.00%	0.00%
2014	0.00	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Christmas Island: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
The Settlement	2,052	0.00	100.00	0.00	0.00
Total		0.00	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.5 COOK ISLANDS

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Cook Islands 2004 - 2014

Year	Cook Islands	% of Region	% of Globe
2004	0.00	0.02%	0.00%
2005	0.00	0.02%	0.00%
2006	0.00	0.02%	0.00%
2007	0.00	0.02%	0.00%
2008	0.00	0.02%	0.00%
2009	0.00	0.02%	0.00%
2010	0.00	0.02%	0.00%
2011	0.00	0.02%	0.00%
2012	0.00	0.02%	0.00%
2013	0.00	0.02%	0.00%
2014	0.00	0.02%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Cook Islands: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Avarua	1,939	0.00	100.00	0.02	0.00
Total		0.00	100.00	0.02	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.6 FIJI

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Fiji 2004 - 2014

Year	Fiji	% of Region	% of Globe
2004	0.01	0.56%	0.01%
2005	0.01	0.56%	0.01%
2006	0.01	0.56%	0.01%
2007	0.01	0.56%	0.01%
2008	0.01	0.56%	0.01%
2009	0.02	0.56%	0.01%
2010	0.02	0.56%	0.01%
2011	0.02	0.56%	0.01%
2012	0.02	0.56%	0.01%
2013	0.02	0.56%	0.01%
2014	0.02	0.56%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Fiji: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Suva	1,127	0.01	90.91	0.51	0.01
Nadi	1,821	0.00	9.09	0.05	0.00
Total		0.02	100.00	0.56	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.7 FRENCH POLYNESIA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): French Polynesia 2004 - 2014**

Year	French Polynesia	% of Region	% of Globe
2004	0.01	0.49%	0.01%
2005	0.01	0.50%	0.01%
2006	0.01	0.50%	0.01%
2007	0.01	0.50%	0.01%
2008	0.01	0.51%	0.01%
2009	0.01	0.51%	0.01%
2010	0.02	0.51%	0.01%
2011	0.02	0.52%	0.01%
2012	0.02	0.52%	0.01%
2013	0.02	0.52%	0.01%
2014	0.02	0.53%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

French Polynesia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Papeete	1,417	0.01	52.17	0.27	0.00
Mahina	1,662	0.00	21.74	0.11	0.00
Papara	1,764	0.00	13.04	0.07	0.00
Mataiea	1,873	0.00	6.52	0.03	0.00
Afareaitu	1,924	0.00	4.35	0.02	0.00
Teahupoo	2,004	0.00	2.17	0.01	0.00
Total		0.01	100.00	0.51	0.01

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.8 GUAM

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Guam 2004 - 2014

Year	Guam	% of Region	% of Globe
2004	0.00	0.28%	0.00%
2005	0.00	0.28%	0.00%
2006	0.00	0.28%	0.00%
2007	0.01	0.28%	0.00%
2008	0.01	0.28%	0.00%
2009	0.01	0.28%	0.00%
2010	0.01	0.28%	0.00%
2011	0.01	0.27%	0.00%
2012	0.01	0.27%	0.00%
2013	0.01	0.27%	0.00%
2014	0.01	0.27%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Guam: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Dededo	1,598	0.00	49.80	0.14	0.00
Tamuning	1,750	0.00	26.17	0.07	0.00
Santa Rita	1,819	0.00	18.61	0.05	0.00
Talofofo	2,009	0.00	3.63	0.01	0.00
Agana	2,041	0.00	1.79	0.00	0.00
Total		0.01	100.00	0.28	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.9 KIRIBATI

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Kiribati 2004 - 2014

Year	Kiribati	% of Region	% of Globe
2004	0.00	0.03%	0.00%
2005	0.00	0.03%	0.00%
2006	0.00	0.03%	0.00%
2007	0.00	0.03%	0.00%
2008	0.00	0.03%	0.00%
2009	0.00	0.03%	0.00%
2010	0.00	0.03%	0.00%
2011	0.00	0.03%	0.00%
2012	0.00	0.02%	0.00%
2013	0.00	0.02%	0.00%
2014	0.00	0.02%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Kiribati: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Tarawa	1,903	0.00	100.00	0.03	0.00
Total		0.00	100.00	0.03	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.10 MARSHALL ISLANDS**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Marshall Islands 2004 - 2014**

Year	Marshall Islands	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.00	0.01%	0.00%
2010	0.00	0.01%	0.00%
2011	0.00	0.01%	0.00%
2012	0.00	0.01%	0.00%
2013	0.00	0.01%	0.00%
2014	0.00	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Marshall Islands: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Majuro	1,995	0.00	100.00	0.01	0.00
Total		0.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.11 MICRONESIA FEDERATION

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Micronesia Federation 2004 - 2014

Year	Micronesia Federation	% of Region	% of Globe
2004	0.00	0.03%	0.00%
2005	0.00	0.03%	0.00%
2006	0.00	0.03%	0.00%
2007	0.00	0.03%	0.00%
2008	0.00	0.03%	0.00%
2009	0.00	0.03%	0.00%
2010	0.00	0.03%	0.00%
2011	0.00	0.03%	0.00%
2012	0.00	0.03%	0.00%
2013	0.00	0.03%	0.00%
2014	0.00	0.03%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Micronesia Federation: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Palikir	1,884	0.00	100.00	0.03	0.00
Total		0.00	100.00	0.03	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.12 NAURU

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Nauru 2004 - 2014

Year	Nauru	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.00	0.01%	0.00%
2010	0.00	0.01%	0.00%
2011	0.00	0.01%	0.00%
2012	0.00	0.01%	0.00%
2013	0.00	0.01%	0.00%
2014	0.00	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Nauru: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Yaren	2,026	0.00	100.00	0.01	0.00
Total		0.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.13 NEW CALEDONIA**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): New Caledonia 2004 - 2014**

Year	New Caledonia	% of Region	% of Globe
2004	0.00	0.36%	0.01%
2005	0.00	0.36%	0.01%
2006	0.01	0.35%	0.01%
2007	0.01	0.35%	0.01%
2008	0.01	0.35%	0.00%
2009	0.01	0.35%	0.00%
2010	0.01	0.35%	0.00%
2011	0.01	0.35%	0.00%
2012	0.01	0.34%	0.00%
2013	0.01	0.34%	0.00%
2014	0.01	0.34%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

New Caledonia: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Noumea	1,414	0.01	76.74	0.27	0.00
Dumbea	1,910	0.00	6.98	0.02	0.00
Canala	1,967	0.00	4.65	0.02	0.00
Bourail	1,968	0.00	4.65	0.02	0.00
Thio	1,999	0.00	3.49	0.01	0.00
Hienghene	2,020	0.00	2.33	0.01	0.00
Houailu	2,054	0.00	1.16	0.00	0.00
Total		0.01	100.00	0.35	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.14 NEW ZEALAND

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): New Zealand 2004 - 2014

Year	New Zealand	% of Region	% of Globe
2004	0.15	12.77%	0.21%
2005	0.16	12.71%	0.21%
2006	0.18	12.64%	0.20%
2007	0.25	12.56%	0.19%
2008	0.32	12.50%	0.18%
2009	0.35	12.45%	0.17%
2010	0.37	12.40%	0.17%
2011	0.39	12.34%	0.17%
2012	0.42	12.29%	0.16%
2013	0.45	12.24%	0.16%
2014	0.47	12.19%	0.16%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

New Zealand: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Auckland	259	0.13	38.01	4.73	0.07
Wellington	636	0.04	12.80	1.59	0.02
Christchurch	648	0.04	12.46	1.55	0.02
Hamilton	965	0.02	6.06	0.75	0.01
Napier-Hastings	1,100	0.01	4.32	0.54	0.01
Dunedin	1,107	0.01	4.25	0.53	0.01
Waitemata	1,161	0.01	3.87	0.48	0.01
Tauranga	1,256	0.01	3.15	0.39	0.01
Palmerston North	1,300	0.01	2.83	0.35	0.00
Rotorua	1,433	0.01	2.03	0.25	0.00
Nelson	1,445	0.01	1.94	0.24	0.00
Invercargill	1,449	0.01	1.89	0.24	0.00
New Plymouth	1,451	0.01	1.87	0.23	0.00
Whangarei	1,479	0.01	1.69	0.21	0.00
Wanganui	1,497	0.01	1.57	0.20	0.00
Others		0.00	1.25	0.16	0.00
Total		0.35	100.00	12.45	0.17

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.15 NIUE

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Niue 2004 - 2014

Year	Niue	% of Region	% of Globe
2004	0.00	0.00%	0.00%
2005	0.00	0.00%	0.00%
2006	0.00	0.00%	0.00%
2007	0.00	0.00%	0.00%
2008	0.00	0.00%	0.00%
2009	0.00	0.00%	0.00%
2010	0.00	0.00%	0.00%
2011	0.00	0.00%	0.00%
2012	0.00	0.00%	0.00%
2013	0.00	0.00%	0.00%
2014	0.00	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Niue: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Alofi	2,076	0.00	100.00	0.00	0.00
Total		0.00	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.16 NORFOLK ISLAND

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Norfolk Island 2004 - 2014

Year	Norfolk Island	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.00	0.01%	0.00%
2010	0.00	0.01%	0.00%
2011	0.00	0.01%	0.00%
2012	0.00	0.01%	0.00%
2013	0.00	0.01%	0.00%
2014	0.00	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Norfolk Island: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Kingston	2,034	0.00	100.00	0.01	0.00
Total		0.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.17 PALAU

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Palau 2004 - 2014

Year	Palau	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.00	0.01%	0.00%
2010	0.00	0.01%	0.00%
2011	0.00	0.01%	0.00%
2012	0.00	0.01%	0.00%
2013	0.00	0.01%	0.00%
2014	0.00	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Palau: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Koror	1,987	0.00	100.00	0.01	0.00
Total		0.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.18 SOLOMON ISLANDS

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Solomon Islands 2004 - 2014

Year	Solomon Islands	% of Region	% of Globe
2004	0.00	0.09%	0.00%
2005	0.00	0.09%	0.00%
2006	0.00	0.09%	0.00%
2007	0.00	0.09%	0.00%
2008	0.00	0.09%	0.00%
2009	0.00	0.09%	0.00%
2010	0.00	0.09%	0.00%
2011	0.00	0.09%	0.00%
2012	0.00	0.09%	0.00%
2013	0.00	0.09%	0.00%
2014	0.00	0.09%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Solomon Islands: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Honiara	1,710	0.00	100.00	0.09	0.00
Total		0.00	100.00	0.09	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.19 THE NORTHERN MARIANA ISLAND

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): The Northern Mariana Island 2004 - 2014

Year	The Northern Mariana Island	% of Region	% of Globe
2004	0.00	0.10%	0.00%
2005	0.00	0.10%	0.00%
2006	0.00	0.10%	0.00%
2007	0.00	0.10%	0.00%
2008	0.00	0.10%	0.00%
2009	0.00	0.10%	0.00%
2010	0.00	0.10%	0.00%
2011	0.00	0.10%	0.00%
2012	0.00	0.10%	0.00%
2013	0.00	0.10%	0.00%
2014	0.00	0.10%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

**The Northern Mariana Island: Wireless LAN Intrusion Preventions Systems (WIPS)
in 2009, US\$ Million**

City	World Rank	US \$ mln	%Country	%Region	%World
Saipan	1,688	0.00	100.00	0.10	0.00
Total		0.00	100.00	0.10	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.20 TOKELAU

**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Tokelau 2004 -
2014**

Year	Tokelau	% of Region	% of Globe
2004	0.00	0.00%	0.00%
2005	0.00	0.00%	0.00%
2006	0.00	0.00%	0.00%
2007	0.00	0.00%	0.00%
2008	0.00	0.00%	0.00%
2009	0.00	0.00%	0.00%
2010	0.00	0.00%	0.00%
2011	0.00	0.00%	0.00%
2012	0.00	0.00%	0.00%
2013	0.00	0.00%	0.00%
2014	0.00	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Tokelau: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Tokelau	2,077	0.00	100.00	0.00	0.00
Total		0.00	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.21 TONGA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Tonga 2004 - 2014

Year	Tonga	% of Region	% of Globe
2004	0.00	0.11%	0.00%
2005	0.00	0.11%	0.00%
2006	0.00	0.10%	0.00%
2007	0.00	0.10%	0.00%
2008	0.00	0.10%	0.00%
2009	0.00	0.09%	0.00%
2010	0.00	0.09%	0.00%
2011	0.00	0.09%	0.00%
2012	0.00	0.09%	0.00%
2013	0.00	0.08%	0.00%
2014	0.00	0.08%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Tonga: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Nuku'alofa	1,699	0.00	100.00	0.09	0.00
Total		0.00	100.00	0.09	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.22 TUVALU

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Tuvalu 2004 - 2014

Year	Tuvalu	% of Region	% of Globe
2004	0.00	0.00%	0.00%
2005	0.00	0.00%	0.00%
2006	0.00	0.00%	0.00%
2007	0.00	0.00%	0.00%
2008	0.00	0.00%	0.00%
2009	0.00	0.00%	0.00%
2010	0.00	0.00%	0.00%
2011	0.00	0.00%	0.00%
2012	0.00	0.00%	0.00%
2013	0.00	0.00%	0.00%
2014	0.00	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Tuvalu: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Funafuti	2,072	0.00	100.00	0.00	0.00
Total		0.00	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.23 VANUATU**Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Vanuatu 2004 - 2014**

Year	Vanuatu	% of Region	% of Globe
2004	0.00	0.08%	0.00%
2005	0.00	0.08%	0.00%
2006	0.00	0.08%	0.00%
2007	0.00	0.08%	0.00%
2008	0.00	0.08%	0.00%
2009	0.00	0.08%	0.00%
2010	0.00	0.08%	0.00%
2011	0.00	0.09%	0.00%
2012	0.00	0.09%	0.00%
2013	0.00	0.09%	0.00%
2014	0.00	0.09%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Vanuatu: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Port Vila	1,723	0.00	100.00	0.08	0.00
Total		0.00	100.00	0.08	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.24 WALLIS AND FUTUNA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Wallis and Futuna 2004 - 2014

Year	Wallis and Futuna	% of Region	% of Globe
2004	0.00	0.01%	0.00%
2005	0.00	0.01%	0.00%
2006	0.00	0.01%	0.00%
2007	0.00	0.01%	0.00%
2008	0.00	0.01%	0.00%
2009	0.00	0.01%	0.00%
2010	0.00	0.01%	0.00%
2011	0.00	0.01%	0.00%
2012	0.00	0.01%	0.00%
2013	0.00	0.01%	0.00%
2014	0.00	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Wallis and Futuna: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Mata-Utu	2,025	0.00	100.00	0.01	0.00
Total		0.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

7.25 WESTERN SAMOA

Wireless LAN Intrusion Preventions Systems (WIPS) (US\$ Million): Western Samoa 2004 - 2014

Year	Western Samoa	% of Region	% of Globe
2004	0.00	0.13%	0.00%
2005	0.00	0.13%	0.00%
2006	0.00	0.13%	0.00%
2007	0.00	0.13%	0.00%
2008	0.00	0.14%	0.00%
2009	0.00	0.14%	0.00%
2010	0.00	0.14%	0.00%
2011	0.00	0.14%	0.00%
2012	0.00	0.14%	0.00%
2013	0.01	0.14%	0.00%
2014	0.01	0.14%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

Western Samoa: Wireless LAN Intrusion Preventions Systems (WIPS) in 2009, US\$ Million

City	World Rank	US \$ mln	%Country	%Region	%World
Apia	1,600	0.00	100.00	0.14	0.00
Total		0.00	100.00	0.14	0.00

Source: Philip M. Parker, INSEAD, copyright 2008, www.icongrouponline.com

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